

TO: PARTIES INTERESTED IN THE DEPARTMENT'S REVIEW OF AUTOMOBILE INSURANCE FOR UNINTENTIONAL BIAS

FROM: KARIMA WOODS, COMMISSIONER

DATE: NOVEMBER 30, 2022

RE: REQUEST FOR COMMENT – DRAFT DATA CALL ON UNINTENTIONAL BIAS IN AUTOMOBILE INSURANCE

Continuing the work of the Department of Insurance, Securities and Banking (Department) in our review of private passenger automobile insurance for unintentional bias, the Department is sharing the attached draft data call and related information for review and comment. The data call consists of a spreadsheet requesting consumer-level information on quotes, applications and policies, and narrative questions. The data call's objective is to gather information that will help the Department identify and address, if any, the potential harms indicated below:

| Outcome Data | Consumer harm questions | Population |
|--|---|--------------------------------|
| Quotes (\$) | Is a certain group being quoted higher prices? | Interested potential customers |
| Underwriting decision (decline/ accept/ tier/class) | Is a certain group declined more often, or more likely to be placed in an expensive tier/company? | Applicants |
| Premium (\$) | Is a certain group paying higher premiums? | Customers |
| Loss ratio (%) | Is a certain group charged more in premium, relative to the insurance losses they sustained? | Customers |

The review of the data will seek to identify and address unintentional bias, if any, with a focus on race and ethnicity. The review of the data will also evaluate other criteria provided in the data call to determine which criteria will be used as control variables in the analysis.

To initiate the data call, the Department will issue a market conduct examination warrant that will require the data call information to be completed by all insurance groups identified in the warrant. The insurance groups listed in the warrant will be determined by the most recently available DC-specific information on private passenger automobile insurance premium written - the 2021 statutory annual statements.

| Group Code | Name |
|------------|--|
| 8 | Allstate Insurance Group |
| 473 | American Family Insurance Group |
| 12 | American International Group |
| 28 | Amica Mutual Group |
| 19 | Assurant Incorporated Group |
| 31 | Berkshire Hathaway Group |
| 33 | California Casualty Management Group |
| 626 | Chubb Limited Group |
| 244 | Cincinnati Financial Group |
| 1278 | CSAA Insurance Group |
| 213 | Erie Insurance Group |
| 69 | Farmers Insurance Group |
| 350 | General Electric Group |
| 91 | Hartford Fire & Casualty Group |
| 300 | Horace Mann Group |
| 215 | Kemper Corporation Group |
| 111 | Liberty Mutual Group |
| 785 | Markel Corporation Group |
| 361 | Munich Re Group |
| 140 | Nationwide Corporation Group |
| 155 | Progressive Group |
| 176 | State Farm Group |
| 88 | The Hanover Insurance Group |
| 3098 | Tokio Marine Holdings Incorporated Group |
| 3548 | Travelers Group |
| 200 | United Services Automobile Association Group |
| 98 | WR Berkley Corporation Group |

According to those statements, the following insurance groups will be included in the warrant:

The Department requests that information be provided at the group level, *i.e.*, a single response from each group above, covering all companies in that group. Finally, the Department will request data for quotes originated, applications received, and policies issued between January 1, 2019 and December 31, 2021.

The Department would like to receive comments on:

- Additional data elements that should be considered for the data call, and the reasons why;
- Whether any data elements identified in the draft data call may be difficult to provide or comply with, and the reasons why;
- Whether there are other data elements that may be substituted for elements listed in the draft data call;
- Whether clarification is needed for any of the data call elements or questions;
- Any of the insurance groups listed, or not included in the list, above; and
- The time periods provided to the insurance groups to respond to the data call.

We also welcome additional observations about the data call and this process generally.

The Department will hold a call for interested party questions on January 9, 2023. Comments for all of the above should be submitted in writing to Associate Commissioner Philip Barlow at philip.barlow@dc.gov. Questions may be directed to the same email or by calling (202)442-7823. The deadline for comments is January 16, 2023.