## Follow-Up Information Requested of GHMSI by the D.C. Department of Insurance, Securities and Banking at the September 10 – 11, 2009 Hearing

#### 1) Request from Mr. Rector, page 182, lines 2 to 12 Re: Data on Policies

- GHMSI Response:
  - ➤ GHMSI had a total of 36,752 individual policies as of the close of 2008: 12,905 issued in DC, in Maryland 9,816, and 14,031 in Virginia.
  - ➤ GHMSI had a total of 16,510 group policies as of the close of 2008: 3,712 issued in DC, 9,263 issued in Maryland and 3,535 issued in Virginia.
  - ➤ GHMSI had a total of 77 self-insured ASO contracts at the close of 2008: 25 accounts were based in DC, 43 accounts based in Maryland and 9 accounts based in Virginia.

#### 2) Request from Mr. Rector, page 182, lines 2 to 12 Re: Numbers of Providers

- GHMSI Response:
  - ➤ GHMSI's provider network is made up of 4,423 providers located in DC with 30,900 located outside of DC. CareFirst BlueChoice's provider network, of which GHMSI owns 40%, has 3,671 providers in DC and 26,870 located outside of DC.
  - Only individual providers (practitioners) are reported. The provider "group" is not counted in this report.
  - ➢ If a practitioner is affiliated with multiple providers, multiple office locations, or multiple jurisdictions, then the provider is counted one time in each jurisdiction (county) where they have an office location. Two offices in the same jurisdiction count only as one practitioner.

## 3) Request from Mr. Rector, page 191, lines 11 to 21 Re: Data on the Correlation between Claims vs. Residence

• GHMSI Response: Based on claims data, nearly 70% (67% to be exact) of GHMSI's care costs are incurred in the jurisdiction where members live.

## 4) Request from Mr. Rector, page 215, lines 14 to 18, Re: Request a copy of GHMSI Charter

• GHMSI Response: Attached hereto as Exhibit A.

## 5) Request from Ms. Schroeder, page 219, line 13 to line 18, Re: Community Reinvestment for 2008 and Projected for 2009

- GHMSI Response<sup>1</sup>:
  - ➤ In 2008, GHMSI reinvested a total of \$31.3 million in its service area: \$5.2 million in grants, \$9.9 million in subsidies and \$16.2 million in premium taxes.

<sup>&</sup>lt;sup>1</sup> The implementation of cross-jurisdictional accounting rules in 2008 complicated the calculation of subsidies and premium taxes allocated to GHMSI vs. CFMI. We have presented a conservative community reinvestment number for GHMSI in 2008 (with any additional contributions being captured in CFMI) and a reasonable estimate for giving, subsidies, and taxes for GHMSI in 2009.

- More detailed information about the grants is available on the DISB website under the heading CareFirst Community Giving. When reviewing this information, please refer to the items labeled NCA (National Capital Area) which is synonymous with GHMSI's service area.
- ➤ In 2009, GHMSI expects to reinvest a total of \$45 million in its service area. As of September 30, 2009 a total of \$33.6 million has already been reinvested in the community. Of this amount, \$4.3 million is in the form of grants, \$14.5 million in subsidies, and \$14.8 million in premium taxes. Please note that the subsidy and premium tax numbers are estimated.
- 6) Request from Mr. Toole, page 246, line 7 to page 247 line 12, concerning other surplus studies GHMSI's expert (Milliman) has performed for other insurers and when the surplus was outside of Milliman's recommended optimal range:
  - Response of Robert H. Dobson of Milliman: We have performed ten other such studies
    in recent years where we recommended a range. One of the insurers was inside of the
    range at the time of the study. The others were all outside of the range, both above and
    below.
- 7) Request from Rector and Associates received via e-mail on October 21, 2009 inquiring as to the effect of a change in assumption in the Milliman model. What would the RBC range for GHMSI be if the goal was to assure that it was a "virtual certainty" that GHMSI's RBC range would remain above 200%?

GHMSI Response: 750% - 900%

## 8) Request from Mr. Toole, page 246, line 7 to page 247 line 12, concerning other surplus studies GHMSI's expert (Lewin) has performed:

- Lewin Response: The Lewin Group has performed surplus/reserves and community benefits analyses on behalf of six different BCBS plans. Our analysis often includes many activities, including market and competitive assessments, community benefit obligations, and calculations of surplus ranges. Not all plans have requested target surplus ranges, as the surplus ranges are just one component of a larger effort.
  - ➤ The following four ranges have been calculated on behalf of Blue Cross Blue Shield plans. These projects were all proprietary, so no names are given and the ranges have been rounded to the nearest 50<sup>th</sup> percentile. The four ranges are: 550% 750%, 550% 800%, 600% 850%, and 650% 900%. These ranges were developed using Lewin's historical RBC model, which relied solely upon publicly available financial filings as reported to the NAIC, and models potential losses based on the historical variation of surplus as a percent of revenue experienced by similar, comparable Blue plans. Of these four projects, one of the plans was above the range suggested by Lewin's model.
  - ➤ In addition to working for various Blue plans, Lewin has also recently worked with three states, Pennsylvania, Washington and Rhode Island, on surplus issues. Some of our work was focused more on policies for regulating surplus. For two states, Pennsylvania and Rhode Island, we calculated surplus ranges. The appropriate range for Rhode Island's Blue Cross plan was determined to be 650% 900%. In Pennsylvania, Lewin did not individually assess each plan.

Rather, we used our model to assess the reasonableness of the ranges set forth by the Pennsylvania Insurance Department. This analysis led us to conclude that surplus levels that produce RBC ratios in the range of 500% to 900% can be justified to protect against underwriting swings that could jeopardize a Blue plan's standing with state insurance regulators and the Blue Cross Blue Shield Association.

NOTE: A review of the transcript identified the following additional commitments made by GHMSI during the hearing.

- 9) Request from Mr. Rector, page 185, beginning on line 22 Re: Who pays what portion of premium?
  - GHMSI Response: Detailed information is available on the slide attached hereto as Exhibit B.
- 10) Request from Mr. Toole, page 239, line 6 to page 240, line 9, related to management interventions during the loss cycle.
  - Response of Robert H. Dobson of Milliman: The answer given in testimony was not as complete as it might have been. Actually, the use of the 2- and 2½-year rating cycle approach is based on management intervening quite rapidly to address the under-rating that is assumed to be occurring during the loss cycle. It is true that we do not assume that management increases margins, but we do assume that management reacts quickly to restore margins to the assumed level.

## 11) Request from Mr. Rector to Ms. Chollet and GHMSI, page 353, lines 10 to 17, regarding where GHMSI falls relative to the Pennsylvania Plans

Response of Robert H. Dobson of Milliman: In our opinion, GHMSI falls much closer to Capital Blue Cross (Capital) than it does to either Highmark or Independence Blue Cross (IBC). See the attached comparison of premiums. We have reviewed the opinion of the Pennsylvania Insurance Commissioner. It appears that the two primary drivers of her classification of the Pennsylvania Blue Plans into size categories were premium level and diversification. With regard to diversification, we believe that GHMSI is more like Capital than Highmark and IBC as well, based both on the number of subsidiaries and the types of business in which the subsidiaries are engaged. The subsidiaries are also identified in the tables attached hereto as Exhibit C.

CareFirst, Inc. Summary of Premium from 2003 and 2008 Statutory Financial Statements<sup>(1)</sup> (\$ millions)

		Prem	ium	
	Dir	ect	Ne	t
Company	2003	2008	2003	2008
Highmark	\$7,724.0	\$11,217.5	\$7,643.7	\$11,201.1
Independence Blue Cross	7,992.8	10,112.4	8,049.4	10,192.2
Capital Blue Cross	1,776.2	1,980.4	1,773.7	1,979.9
GHMSI <sup>(3)</sup>	2,248.2	3,825.1	2,247.9	3,513.4

Sur	plus Ratio - 20	08
Surplus	ACL-RBC	Ratio
\$3,063.1 1106.8	\$479.6 329.3	639 336
624.8	73.4	85
686.8	81.3	845
	\$3,063.1 1106.8 624.8	Surplus         ACL-RBC           \$3,063.1         \$479.6           1106.8         329.3           624.8         73.4

sylvania Determination: ufficient Operating Surplus Range (2)
our prus ruinge
550% - 750%
550% - 750%
750% - 950%

#### Notes:

- (1) Includes premiums for subsidiaries.
  (2) As measured by the lower of Health RBC ratio or consolidated risk factor ratio.
  (3) GHMSI includes 40% of CFBC.

#### 12) Request from Commissioner Barlow, page 357, line 1 to line 7, Re: request for legal analysis.

Hogan & Hartson Response: Please refer to the post-hearing brief submitted by Hogan & Hartson which is included in the package of materials delivered to DISB on November 2, 2009.

#### Exhibit A GHMSI Charter

Maintenance in separate fund of designated sums transferred; uses.

Sec. 2. (a) From the fund authorized to be transferred by section 1 hereof, the Secretary of Agriculture is authorized to transfer to the Secretary of the Interior sums as follows to be maintained in a separate fund, \$75,000, which shall be used by the Secretary of the Interior to promote the free flow of domestically produced fishery products in commerce by conducting a fishery educational service; and \$100,000, which shall be used by the Secretary of the Interior to develop and increase markets for fishery products of domestic origin.

Approved, August 11, 1939.

[CHAPTER 697]

AN ACT

August 11, 1939 [H. R. 5747] [Public, No. 394]

[Public, No. 394]

Wenatchee National Forest, Wash.
Addition of certain lands authorized.

42 Stat. 465; 43 Stat.

1090. 16 U. S. C. \$\frac{1}{4}\$ 485, 486.

Inclusion of public lands.

Prior rights not affected.

Mineral locations,

To authorize the addition of certain lands to the Wenatchee National Forest.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That any of the following-described lands which are found by the Secretary of Agriculture to be chiefly valuable for national-forest purposes may be exchanged under the provisions of the Act entitled "An Act to consolidate national forest lands", approved March 20, 1922, as amended, and upon acceptance of title therefor shall become parts of the Wenatchee National Forest: Township 25 north, range 21 east, Willamette meridian, section 5; section 6, north half. Township 26 north, range 21 east, Willamette meridian, sections 1 to 8, inclusive; section 17, west half; sections 18 and 19; section 20, west half; section 29, west half; sections 30 and 31. Township 27 north, range 21 east, Willamette meridian, sections 19 to 36, inclusive.

SEC. 2. All public lands within the areas described in section 1 are hereby added to the Wenatchee National Forest and shall hereafter become subject to all laws and regulations applicable to national forests. The addition of such lands shall not affect any entry or vested right under the public land laws initiated prior to the passage of this Act. Lands received in exchange or purchased under the provisions of this Act shall be open to mineral locations, mineral development, and patent, in accordance with the mining laws of the United States.

Approved, August 11, 1939.

[CHAPTER 698]

AN ACT

August 11, 1939 [H. R. 6206] [Public, No. 395]

Providing for the incorporation of certain persons as Group Hospitalization, Inc.

Group Hospitalization, Inc. Incorporators, Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That Arthur C. Christie, doctor of medicine; Major General Charles R. Reynolds; Mrs. Joshua Evans, Junior; Joseph H. Himes; General Frank T. Hines; Frank R. Jelleff; Howard W. Kacy; Mark Lansburgh; Admiral Ross T. McIntire; George H. O'Connor; Sidney F. Taliaferro; Charles S. White, doctor of medicine; Roger J. Whiteford; Thomas W. Brahany; and E. Barrett Prettyman, and their successors to be selected in the manner hereinafter declared, be, and they hereby are, incorporated and made a body politic and corporate, by the name of "Group Hospitalization, Inc.", and by that name may contract and be contracted with, sue and be sued, plead and be impleaded in any court of law or equity of competent jurisdiction, and may have and use a common seal.

Corporate name.

SEC. 2. Said corporation is hereby authorized and empowered (a) to enter into contracts with individuals or groups of individuals to provide for hospitalization of such individuals, upon payment of specified rates or premiums, and to issue to such individuals appropriate certificates evidencing such contracts; (b) to enter into contracts with hospitals for the care and treatment of such individuals, in accordance with the terms of such certificates; and (c) to cooperate, consolidate, or contract with groups or organizations interested in

promoting and safeguarding the public health.

Sec. 3. Said corporation shall not be conducted for profit, but shall be conducted for the benefit of the aforesaid certificate holders. The business and affairs of this corporation shall be conducted by its board of trustees, who shall have full power and authority in the premises, including authority to provide for all expenses incident to the conduct and management of its business and affairs. The number of trustees shall be fixed by the bylaws, but shall be at least fifteen, and shall be maintained so as to be divisible into three equal classes. The incorporators are hereby declared to be the first board of trustees of this corporation, and their respective terms of office shall be as follows: General Frank T. Hines, Sidney F. Taliaferro, and Frank R. Jelleff, five years; Howard W. Kacy, Admiral Ross T. McIntire, and Arthur C. Christie, four years; Major General Charles R. Reynolds, Joseph H. Himes, and Charles S. White, three years; Mr. Joshua Evans, Junior, Mark Lansburgh, and George H. O'Connor, two years; Roger J. Whiteford, Thomas W. Brahany, and E. Barrett Prettyman, one year. Upon the expiration of the respective terms of said trustees, their successors shall be appointed as follows: One by the Commissioners of the District of Columbia, one by the Medical Society of the District of Columbia, and one by a group consisting of the president or chairman of the boards of trustees or other designated individual of each hospital with which the corporation shall have contracts for hospitalization, at a meeting called thirty days in advance by the president of Group Hospitalization, Inc. If either of the other two groups aforesaid shall fail to name their respective quotas of trustees at any time, then such trustees shall be selected by the Commissioners of the District of Columbia. If the number of trustees shall be increased, each of the appointing authorities heretofore designated shall increase, proportionately, the number of trustees to be appointed by such appointing authority. Each of the trustees to be appointed as aforesaid shall serve for five years.

Sec. 4. The first board of trustees shall meet within ten days after the approval of this Act and elect a president, vice president, secretary and treasurer, and from time to time such additional officers as the bylaws may provide, and also transact such other business as may properly come before them, including the preparation for approval, from time to time, of the necessary bylaws for the proper conduct of the corporation. The treasurer shall give bond to the corporation with sufficient surety, in such penalty as the trustees determine, for the faithful discharge of his duty. Thereafter the meetings of the trustees shall be held at such time and place as provided in the bylaws. In case of vacancy in the board of trustees caused otherwise than by expiration of term of office, such vacancy shall be filled by the remaining trustees for the unexpired term of such former trustee.

Sec. 5. The corporation shall file with the superintendent of insurance of the District of Columbia a certified copy of this charter, of its bylaws, and copies of the forms of contracts to be offered to the certificate holders, whereupon the company may commence operations under this charter. The corporation shall also file annually with said superintendent of insurance a statement disclosing the operations of

Powers.

Nonprofit business, conducted for benefit of certificate holders.

Trustees.

Incorporators declared first board of trustees; terms of office.

Appointment of successors.

Meetings, officers,

Certified copy of charter to be filed with superintendent of insurance, D. C.

Report.

Improper conduct.

the corporation for the preceding year, and its financial position. If said superintendent shall have reason to believe that this corporation is not complying with the provisions of this charter, or is being operated for profit, or fraudulently conducted, he shall cause to be instituted the necessary proceedings to enjoin such improper conduct, or to dissolve this corporation.

Investments.

SEC. 6. The funds of this company may be invested only in securities in which the funds of insurance companies may be invested, as provided by the laws of the District of Columbia.

Application of D, C, laws.

SEC. 7. This corporation shall not be subject to the provisions of statutes regulating the business of insurance in the District of Columbia, but shall be exempt therefrom unless specifically designated therein.

Purposes declared; property tax-exempt; exception. SEC. 8. This corporation is hereby declared to be a charitable and benevolent institution, and all of its funds and property shall be exempt from taxation other than taxes on real estate.

Corporate authority, Sec. 9. The corporation is hereby authorized and empowered to take over, carry out, and assume all contracts, obligations, assets, and liabilities of a corporation heretofore organized and now doing business in the District of Columbia under the name of Group Hospitalization, Inc.

Right to amend or repeal reserved.

Sec. 10. This Act may be altered, amended, or repealed at the pleasure of the Congress of the United States of America.

Approved, August 11, 1939.

#### [CHAPTER 699]

#### AN ACT

August 11, 1939 [H. R. 6634] Amending previous flood-control Acts, and authorizing certain preliminary examinations and surveys for flood control, and for other purposes.

[Public, No. 396]

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That section 2 of the Flood Control Act of August 28, 1937, is hereby amended to read as

Flood control.

50 Stat. 877.

33 U. S. C., Supp.

IV, § 701g.

Removal of debris,

follows:

"That the Secretary of War is hereby authorized to allot not to exceed \$300,000 from any appropriations heretofore or hereafter made for any one fiscal year for flood control, for removing accumulated snags and other debris and clearing channels in navigable streams and tributaries thereof when in the opinion of the Chief of Engineers such work is advisable in the interest of flood control: *Provided*, That not more than \$25,000 shall be allotted for this purpose for any single

Prociso. Restriction.

tributary from the appropriations for any one fiscal year."

Szc. 2. Funds heretofore or hereafter appropriated for construction and maintenance of flood-control works by the War Department shall be available for expenditure by the War Department in making examinations and surveys for flood control heretofore or hereafter authorized, or in preparing reports in review thereof as authorized by law, in addition to funds heretofore authorized to be expended for such

Funds made available for surveys, preparing reports, etc.

purposes by the War Department.
SEC. 3. That section 2 of the River and Harbor Act of June 20, 1938, is hereby made applicable to authorized works of flood control.

52 Stat. 804. 33 U. S. C., Supp. IV, \$558b. Exchange of land or other property. Buffalo Bayou and tributaries, Tex. 32 Stat. 802.

SEC. 3a. Buffalo Bayou and its tributaries, Texas; the project set forth in House Document Numbered 456, Seventy-fifth Congress, and authorized by Public Law Numbered 685, Seventy-fifth Congress, is hereby modified in accordance with the provisions of section 2 of Public Law Numbered 761, Seventy-fifth Congress, and all requirements of local cooperation inconsistent with said section 2 are hereby eliminated.

52 Stat. 1215. 33 U. S. C., Supp. IV, 4 701c (note). Ohio River Basin, 52 Stat. 1217.

Sec. 4. The flood-control plan for the Ohio River Basin authorized in section 4 of the Act of Congress June 28, 1938 (Public, Numbered

### Exhibit B

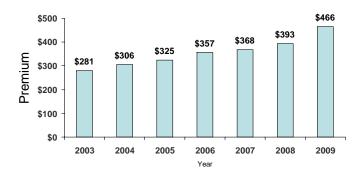
Data on Employer / Employee Share of Premium

## Premium History - <65 and Small Group (2-50)



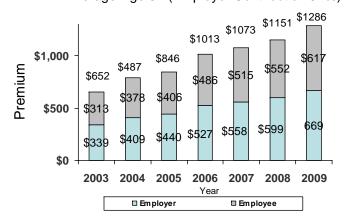
- Since 2003, the premium for the most popular Individual Under 65 product has increased 66%.
- The premium for one of the most popular MSGR product (HMO) has increased 97% since 2003 and Non-MSGR (PPO) increased 50% in VA and 31% in DC.

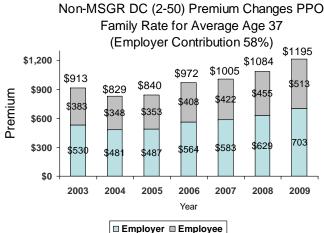
Individual Under 65 Premium Changes Over Time: Personal Comp Family Rate for Average Age 41



Non-MSGR VA (2-50) Premium Changes PPO Family Rate for Average Age 37 (Employer Contribution 46%) \$1370 \$1095 \$1134 \$1226 \$1,200 \$1017 \$950 \$913 Premium \$900 \$513 \$600 \$300 \$522 \$437 \$0 2003 2004 2005 2006 2007 2008 ☐ Employer ☐ Employee

MSGR (2-50) Premium Changes HMO Family Rate for Average Age 37 (Employer Contribution 52%)





Source: 2003-2008 Pricing Reports; US Bureau of Labor Statistics 2007

### Exhibit C

Spreadsheets Comparing Pennsylvania Blue Plan Subsidiaries vs. GHMSI

GHMSI - PA Comparison 2009-11-02 Summary 11/2/2009 4:55 PM

Summary of Premium from 2003 and 2008 Statutory Financial Statements (1) (S millions)

		Pren	Premium		2008 Net				Pennsylvania
	Direct	ect		Net	Premium for	Sur	Surplus Ratio - 2008	800	Sufficien
Company	2003	2008	2003	2008	Parent Only	Surplus	Surplus ACL-RBC Ratio	Ratio	Surplu
Highmark	\$7,724.0	\$11,217.5	\$7,643.7	7 \$11,201.1	\$5,770.4	\$3,063.1		639%	250%
Independence Blue Cross	7,992.8		8,049.4	10,192.2	343.0	1106.8	329.3	336%	550
Capital Blue Cross	1,776.2	1,980.4	1,773.7	1,979.9	197.5	624.8	73.4	851%	750%
GHMSI <sup>(3)</sup>	2,248.2	3,825.1	2,247.9	3,513.4	2,815.2	8.989	81.3	845%	

ıtio	Pennsylvania Determination: Sufficient Operating Surplus Range (2)
639%	550% - 750%
336%	550% - 750%
851%	750% - 950%
845%	

	9
8	
0	7
-	3

- Includes premiums for subsidiaries.
   As measured by the lower of Health RBC ratio or consolidated risk factor ratio.
   GHMSI includes 40% of CFBC.

			2003	03			2008	80	
	Ownership		Reinsurance	Reinsurance	Net premium		Reinsurance	Reinsurance	Net premium
Row	Percentage	Direct business	assumed	ceded	income	Direct business	assumed	ceded	income
Parent									
1 GHMSI		1,891,205,238	283,440	293,993	1,891,194,685	3,126,829,036	75,097,709	386,712,596	2,815,214,149
Health Company Subsidiaries									
2 Capital Care Inc	40.0%	6,528,846		734,983	5,793,863	2,279,273	r)	63,520	2,215,753
3 Carefirst Bluechoice Inc	40.0%	818,942,533			818,942,533	1,735,310,487	8,028,065	25,000	1.743,313,552
4 Delmarva Health Plan Inc	40.0%	277,150			277,150	1	ı		•
5 Dental Network Inc (The)	40.0%	13,036,473		•	13,036,473	1		9	ii
6 PHN HMO Inc	40.0%	53,650,045		i.	53,650,045	10	C.	10	¥
7 The Dental Network Inc	40.0%			1	Ť	8,028,065	3	8,028,065	3
Total (Reflects Ownership Percentage)		2,248,179,257	283,440	587,986	2,247,874,711	3,825,076,166	78,308,935	389,959,230	3,513,425,871

## Capital Blue Cross

				20	2003			20	2008	
		Ownership		Reinsurance	Reinsurance	Net premium		Reinsurance	Reinsurance	Net premium
	Row	Percentage	Direct business	assumed	ceded	income	Direct business	assumed	ceded	income
	Parent									
-	Capital Blue Cross	6.10	379,078,078	•	586,815	378,491,263	197,937,711	1	459,364	197,478,347
	Health Company Subsidiaries									
7	Avalon Health Ltd	100.0%	,	ı	1	ī	1	5300	C	
3	Avalon Ins Co	100.0%				•	27,339,874	10	ж	27,339,874
4	Capital Advantage Insurance Company	100.0%	933,345,916		i	933,345,916	1,319,413,859	1,584,498	ï	1,320,998,357
2	Dominion Dental Services Inc	100.0%	12,889,156	•	•	12,889,156	10,874,708		•	10,874,708
9	Keystone Health Plan Central Inc	100.0%	450,914,882	1	1,917,059	448,997,823	424,791,058	x	1,584,498	423,206,560
	Total (Boffeet O. 1977)		1 775 010		100000		000	907 700	2,012,012	710 000 010 1
	rotal (nenects Ownership referringe)		1,7 /0,225,032		7,503,8/4	1,//3,/24,138	1,980,357,210	1,584,498	7,043,867	1,9/9,69/,640

# Independence Blue Cross

				2003	)3			2008	38	
		Ownership		Reinsurance	Reinsurance	Net premium		Reinsurance	Reinsurance	Net premium
	Row	Percentage	Direct business	assumed	pepeo	income	Direct business	assumed	ceded	income
	Parent									
	Independence Blue Cross	¥	362,984,950	77,548,403	8,926,022	431,607,331	289,437,367	58,085,440	4,538,552	342,984,255
	Health Company Subsidiaries									
7	AmeriHealth HMO of Texas Inc	100.0%	r	t z	L		r	ri:	c	•
3	Amerihealth Hmo Inc	100.0%	698,329,365		9,671,863	688,657,502	413,539,872		3,740,051	409,799,821
4	Amerihealth Insurance Co of NJ	100.0%	213,337,569	7,658,726	769,147	220,227,148	279,283,121	3,261,715	I	282,544,836
5	Amerihealth of FL Inc	100.0%		ı	•	•		1	T	•
9	Healthcare Delware Inc	100.0%		a		ı	*	1		•
7	Inter County Health Plan Inc	%0.05	41,053,584	r	41,053,584		25,527,137	E	25,527,137	ľ
∞	Inter Cty Hospitalization Plan Inc	20.0%	77,548,403		77,548,403	•	59,185,739	ă	59,185,739	
6	Keystone Health Plan East Inc	100.0%	4,067,317,710	£		4,067,317,710	3,983,662,585	r		3,983,662,585
10	QCC Insurance Company	100.0%	2,470,915,061	22,227,419	3,428,909	2,489,713,571	2,933,210,230	4,127,075	r	2,937,337,305
=	Region 6 Rx Corp	100.0%	3			1	•	1		1
12	Select Health of SC	20.0%	c	C.	93	r	274,935,492	Е	437,889	274,497,603
13	Vista Health Plan Inc	100.0%	11	9	3	(i)	1,945,000,000	э	ø	1,945,000,000
	Life Company Subsidiaries									
14		100.0%		20	,	1	¥	3	3.	ì
15	LA Cruz Azul DE Puerto Rico Inc	100.0%	115,404,070	<b>t</b> S	527,000	114,877,070	74,140,776	ľ	172,397	73,968,380
	Casualty Company Subsidiaries									
16	AmeriHealth Casualty Company	100.0%	5,217,289	49,868,433	18,087,020	36,998,702	14,251,971	69,223,085	3,868,247	79,606,809
	Total (Reflects Ownership Percentage)		7,992,807,008	157,302,981	100,710,955	8,049,399,034	10,112,350,106	134,697,315	54,894,630	10,192,152,792
									•	

Ownership Direct business Reinsurance Ceded income Direct business A270,938,547 40,398,361 80,399,727 3,930,937,181 100.00% 1,477 15,394,507 15,394,507 100.00% 1,477 15,394,607 100.00% 1,477 15,394,607 100.00% 1,475,344,33 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,264 100.00% 1,575,342,624 100.00% 1,575,342,624 100.00% 1,575,342,624 100.00% 1,575,342,624 100.00% 1,575,342,623 100.00% 1,575,342,623 100.00% 1,575,342,623 100.00% 1,575,342,623 100.00% 1,575,342,623 100.00% 1,575,342,423 156,884,293 100.00% 1,575,342,433 156,884,293 100.00% 1,575,342,433 124,461 100.00% 1,575,342,433 124,461 100.00% 1,575,342,433 124,441 100.00% 1,575,342,433 124,441 100.00% 1,575,342,433 125,384,39 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344,33 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,343 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,433 125,344 100.00% 1,575,342,434 125,344 100.00% 1,575,342,434 125,344 100.00% 1,575,344 100.00%					000	2003			8006	80	
Highmark Ending Subsidiaries   100.0%   15,397,038,547   40,398,361   80,399,727   3,930,927,18   18   18   18   18   18   18   18		Row	Ownership Percentage	Direct business		Reinsurance	Net premium income	Direct business	Reinsurance	Reinsurance	Net premium income
Health Company Subsidiaries   100.0%   5,424.698   5		Parent Highmark Inc	,	3,970,938,547	40,398,361	80,399,727	3,930,937,181	5,748,622,546	25,805,605	4,013,310	5,770,414,841
First Priority Life Insuance Co Gateway Health Ban of OH Inc.  Gateway Health Ban of OH Inc.  100 0%  Haddhgaard of Lancaster Inc.  Haddhaard Cancaster Inc.  Haddhaardhgaarter Inc.  Haddhaardharter Inc.  Haddhaardharter Inc.  Haddhaardharter Canaphy Inc.  Haddhardharter Canaphy Inc.  H	2	Health Company Subsidiaries Davis Vision of MI Inc	100 0%				5 424 698	31	31	81	,
Cateway Health Plan Inc         50.0%         715,394,507         397,985         714,996,522           Gateway Health Plan (Coll Inc)         50.0%         1,477         1,477         1,477           HMO for Notexastern PA         10.00%         150,927,220         2,407,222         148,519,98           Highmark Senior Resources Inc         10.00%         150,927,220         4,07,222         148,519,98           Highmark Senior Resources Inc         10.00%         1,973,842,226         4,077,222         148,519,98           Inter-County Health Plan Inc         50.0%         1,973,842,226         4,077,222         148,519,98           Inter-County Health Plan West Inc         10.00%         1,973,842,226         4,077,222         148,519,98           Nomitain State BESS Inc         10.00%         1,973,422,264         1,973,842,226         1,973,842,226           Superlute HMO Concordia Dental Plans of Line         10.00%         133,411         11,118         103,434,226           United Concordia Dental Plans of Line         10.00%         132,802,722         2,405,510         446,488,52           United Concordia Dental Plans of Line         10.00%         10.00%         1,545,90         1,543,90           United Concordia Dental Plans of Line         10.00%         1,556,90         1,556,9	m	First Priority Life Insuance Co	40.0%		•		2 /2 /2 /2	387,883,743			387,883,743
Hardin Plan of OH line   100   14777   1477   1477   1477   1477   1477   1477   1477   1477   147	4		20.0%	715,394,507	1	397,985	714,996,522	1,263,678,207	2	799,274	1,262,878,933
How feelth insurance Company	S		20.0%	•	P	•	•	346,531	g <b>!</b>	38,951	307,580
Hachtguard of Lancaster in PA Just Seatures in PA Just Seatures in PA Just Seatures in PA Mountain State BCBS inc United Concordia Dental Plans of FL Inc United Concordia Dental Plans of PA United Concordia Dental Plans of A United Concordia Dental Plans of Cal Unit	9		100.0%	1,477		•	1,477	69,111,569			69,111,569
Healthguard o'L ancaster Inc  Highmark Senior Resources Inc  100 0%  Highmark Health Plan Inc  100 0%  Highmark Health Plan Inc  100 0%  Highmark Chancy Health Plan Inc  100 0%  Highwark Chancy Health Plan Inc  100 0%  Highmark Chancy Health Inc  100 0%  Highmark Chancy Health Plan Inc  100 0%  Highmark Chancy Health Plan Inc  100 0%  Highmark Chancy Health Inc  100 0%  High High Inc Health Inc  100 0%  High Inc Health Inc	7		40.0%	,	•			284,804,722		3.	284,804,722
Highmank Senior Resources Inc Hord Concordia Dental Plans of EL Inc United Concordia Dental Plans of IL Inc United Concordia Dental Plans of IC Inc United Concordia Dental Plans of Inc United Concordia Dental Plans of Inc United Concordia Dental	∞		100.0%	150,927,220	ì	2,407,222	148,519,998	•	31	31	
Inter County Health Plan Inc   500%   71,548,403   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,033,584   - 1,010,03%   1,000,03%   1,0	0		100.0%		E.		1	127,694,569	8	5)	127,694,569
Inter CV Hospitalization Plan Inc   1000%   77,548,403   77,548,403   77,548,403   76,548,703   76,548,703	=		20.0%	41,053,584	•	41,053,584	1				
Variety   Concordia Dental Plans of Early   Concordia Dental Plans of Concordia Dental Plans o	-	5000	20.0%	77,548,403	•	77,548,403	,				
Keystone Health Plan West Inc         100 0%         1,973,542,264         1,973,542,264           Mountain State BCBS Inc         0.00%         448,929,072         2,430,510         446,498,62           Susperblue HMO         100 0%         131,118         1         131,118           Unitd Concordia Dull Plans of FL Inc         100 0%         103,741         1         131,118           United Concordia Dull Plans of IL Inc         100 0%         32,569,336         1         36,439,420           United Concordia Dental Plans of IL         100 0%         32,569,336         1         35,69,336           United Concordia Dental Plans CA Inc         100 0%         1,056,900         1,056,900         1,056,900           United Concordia Dental Plans of AZ         100 0%         1,43,220         1         1,056,900           United Concordia Dental Plans of AZ         100 0%         1,43,220         1,056,900         1,056,900           United Concordia Dental Plans of AZ         100 0%         1,43,220         1         1,356,933           United Concordia Dental Plans of MA         100 0%         100 0%         1,944,044         1         19,944,044           United Concordia Dental Plans of MA         100 0%         100 0%         156,864,293         1,534,623	=		100.0%	64,643	•	1	64,643	• Constitution of the constitution of	e	•	•
Mountain Sinte BCBS Inc         0.0%         448,929,072         - 2,430,510         446,498,562           Superblue HMO         United Concordia Dnul Plans of FL Inc         100.0%         131,118         - 131,118           United Concordia Dnul Plans of IL Inc         100.0%         365,439,420         - 6,430,510         103,741           United Concordia Dental Plans of IL Inc         100.0%         32,802,732         - 7         35,433,432           United Concordia Dental Plans CA Inc         100.0%         1,056,900         - 1,056,900         - 1,056,900           United Concordia Dental Plans Of AZ         100.0%         1,43,220         - 1,056,900         - 1,056,900           United Concordia Dental Plans of AZ         100.0%         143,220         - 1,056,900         - 1,056,900           United Concordia Dental Plans of AZ         100.0%         143,220         - 1,056,900         - 1,056,900           United Concordia Dental Plans of AZ         100.0%         143,220         - 1,056,900         - 1,056,900           United Concordia Dental Plans of WA         100.0%         100.0%         100.0%         19,944,044         - 19,944,044           United Concordia Dental Plans of WA         100.0%         100.0%         100.0%         19,944,044         - 19,944,044           United Conco	=		100.0%	1,973,542,264	٠		1,973,542,264	2,456,589,409	į		2,456,589,409
Superblue HMO         United concordia Dnil Plans of FL Inc         100.0%         131,118         -         -         131,118         -         -         131,118         -         -         131,118         -         -         131,118         -         -         131,118         -         -         131,118         -         -         131,118         -         -         -         131,118         -         -         -         131,118         -         -         -         131,118         -         -         -         131,118         -         -         -         131,118         -         -         -         131,118         -         -         -         -         133,741         - <th< td=""><th>7</th><td></td><td>%0.0</td><td>448,929,072</td><td>•</td><td>2,430,510</td><td>446,498,562</td><td>719,500,211</td><td></td><td>2,641,460</td><td>716,858,751</td></th<>	7		%0.0	448,929,072	•	2,430,510	446,498,562	719,500,211		2,641,460	716,858,751
United Concordia Duril Plans of IL. Inc.  United Concordia Durila Plans CA Inc.  United Concordia Dental Plans Of AC  United Concordia Dental Plans of AZ  United Concordia Dental Plans of CA  United Concordia Den	-		0.001	•	50	•	•	<b>1</b> /2	e	C:	
United Concordia Dental Plans of IL Inc United Concordia Dental Plans CA Inc United Concordia Dental Plans SA United Concordia Dental Plans CA Inc United Concordia Dental Plans SA United Concordia Dental Plans SA United Concordia Dental Plans of AZ United Concordia Dental Plans of AZ United Concordia Dental Plans of CA United Concordia Dental Plans of WA United Concordia Dent	<u>~</u>		100.0%	131,118	1	•	131,118	5,795	•		5,795
United Concordia Dental Plans A Inc.  United Concordia Dental Plans of AZ  United Concordia Dental Plans of CA  United Concordia Dental Plans of MA  United			100.0%	103,741		•	103,741		•	•	•
United Concordia Dental Plans A Inc. United Concordia Dental Plans CA Inc. United Concordia Dental Plans CA Inc. United Concordia Dental Plans of AZ United Concordia Dental Plans of CA United Concordia Dental Plans of WA United Concordia Dental Plans of WA United Concordia Insurance Company United Concordia Insurance Company United Concordia Life & Health Ins  Life Company Subsidiaries  Life Company Subsidiaries  Hm Life Ins Co of NY HM Casualty Company HM Casualty Company HM Casualty Company HM Casualty Company Highmark Casualty Casualty Casualty Casualty Highmark Casualty Casualty Highmark Casualty Casualty Highmark Casualty Casualty Highmark Casualty Casu	~		100.0%	365,439,420	ı	E.	365,439,420	505,411,670			505,411,670
United Concordia Dental Plans CA Inc. United Concordia Dental Plans of AZ United Concordia Dental Plans of AX United Concordia Dental Plans of AX United Concordia Dental Plans of WA United Concordia Denta	=		100.0%	32,802,732	•	•	32,802,732	32,884,415	٠	Ŀ	32,884,415
United Concordia Dental Plans CA Inc United Concordia Dental Plans CA Inc United Concordia Dental Plans of AZ United Concordia Dental Plans of AZ United Concordia Dental Plans of Cal United Concordia Dental Plans of KY United Concordia Dental Plans of WY United Concordia Dental	ĭ		100.0%	32,569,336	1	1	32,569,336	17,343,606	•	a.	17,343,606
United Concordia Dental Plans DE Inc United Concordia Dental Plans DE Inc United Concordia Dental Plans of AZ United Concordia Dental Plans of AZ United Concordia Dental Plans of Cal United Concordia Dental Plans of KY United Concordia Dental Plans Plans of KY United Concordia Dental Plans of AX United Concordia Dental Plans of AX United Concordia D	7		100.0%	•			•		•		•
United Concordia Dental Plans TX Inc United Concordia Dental Plans of AZ United Concordia Dental Plans of Cal United Concordia Dental Plans of WA United Concordia Insurance Company United Concordia Lisurance Company Hm Life Ins Co of NY Hm Life Ins Co of NY Highmark Casualty Company Highmark Casualty Casualty Casualty Casualty Highmark Casualty Casualty Casualty Highmark Casualty	2		100.0%	1,056,900	•		1,056,900	1000	c	c	•
United Concordia Dental Plans of AZ  United Concordia Dental Plans of CAI  United Concordia Dental Plans of MA  United Concordia Dental Plans of WA  United Concordia Insurance Company  United Concordia Life & Health Ins  United Concord	72		100.0%	441,229	٠	•	441,229	827,550			827,550
United Concordia Dental Plans of Co	75		100.0%	143,220	•	,	143,220	1	21	1	•
United Concordia Dental Plans of Cal United Concordia Dental Plans of KY United Concordia Dental Plans of MW United Concordia Dental Plans of MW United Concordia Insurance Conpany United Concordia Insurance Conpany United Concordia Insurance Company United Concordia Life & Health Ins United C	72		100.0%		10	•	•	100000000000000000000000000000000000000	•		•
United Concordia Dental Plans of KY United Concordia Dental Plans of KY United Concordia Dental Plans of WA United Concordia Dental Plans of WA United Concordia Insurance Co of NY United Concordia Insurance Company Hm Life Ins Co Hm Life Ins Co Hm Life Ins Co Asualty Company Highmark Casualty Casualty Casualty Highmark Casualty Casualty Highmark Casualty Casualty Highmark Casualty Casualty Highmark Cas	75		100.0%	æ	3	•	•	35,955,895	ï	15.	35,955,895
United Concordia Dental Plans of WA  United Concordia Dental Plans of WA  United Concordia Dental Plans of WW  United Concordia Insurance Con MY  United Concordia Insurance Con Port  United Concordia Insurance Company  Incompany Subsidiaries  Hm Life Ins Co  Hm Life Ins Co  Hm Life Ins Co  Hm Life Ins Co  Hm Casualty Company  Highmark Casualty Casualty Company  Highmark Casualty Company  Highmark Casualty Casualty Casualty  Highmark Casualty Casualty  Highmark Casualty Casualty  Highmark Casualty  Highmar	7,	10000	100.0%	949,517	•	1	949,517	571,884	,	2.5	571,884
United Concordia Dental Pins of MW United Concordia Insurance Co of NY United Concordia Insurance Company United Concordia Insurance Company United Concordia Insurance Company United Concordia Life & Health Ins United Concordia Life & Health Ins United Concordia Life & Health Ins  Life Company Subsidiaries Hm Life Ins Co Hm Life Ins C	75		100.0%	•	•		**************************************		100	e	•
United Concordia Insurance Co of NY 100.0% 4,534,623 - 4,534,623	řì		100.0%	19,944,044		•	19,944,044	14,127,492		•	14,127,492
United Concordia Insurance Company United Concordia Life & Health Ins United Company Subsidiaries  Hm Life Ins Co of NY  Casualty Company Subsidiaries  HM Casualty Company Highmark Casualty Company  100.0%	3		100.0%	4,534,623	,		4,534,623	9,822,467		,	9,822,467
United Concordia Life & Health Ins  Life Company Subsidiaries  Life Company Subsidiaries  Hm Life Ins Co of NY  Hm Life Ins Co of NY  Casualty Company Subsidiaries  HM Casualty Company  Highmark Casualty Company  Highmark Casualty Company  Highmark Casualty Company  Highmark Casualty Company  Life Company  Li	33		100.0%	156,655,337	758	78,327,669	78,328,426	269,009,761		134,345,644	134,664,117
Life Company Subsidiaries  Hm Life Ins Co of NY  Casualty Company Subsidiaries  HM Casualty Company  Highmark Casualty C	33	_	100.0%	232,432,443	156,864,293		389,296,736	509,504,190	134,345,643	•	643,849,833
Hm Life Ins Co of NY   100.0%   244,718,485   24,152,406   51,238,439   217,632,455   100.0%   33,990,237   2,865,777   31,124,461   100.0%   HM Casualty Company   100.0%		Life Company Subsidiaries									
Casualty Company Subsidiaries  HM Casualty Company Subsidiaries  HM Casualty Company  Highmark Casualty Company  Transl (Donorth Company)	35		100.0%	244,718,485	24,152,406	51,238,439	217,632,455	387,105,274	85,029,948	88,188,577	383,946,645
Casualty Company Subsidiaries  HM Casualty Insurance Company  Highmark Casualty Company  Transl (Donote, Donote, Donot	•		2000	153,077,55		77,000,7	104,4401	20,222,102	001,00	0,1,0,1,0	019,609,60
7 773 050 053 773 470 401 103 627 713 773 040	35	Casu	100.0%	80,149,575	2,004,783	28,918,794	53,235,564	9,145,383	9,411,215	9,145,383	79,076,459
		Total (Beffects Ownership Become		7 773 050 053	173 470 601	A13 657 614	7 643 777 040	713 717 534 537	764 655 506	171 090 344	11 201 000 780
0+0/47/16+01/ +101/201600 100/07+1644 550/161/1		Total (Kellects Ownership Percentage)		660,466,671,1	100,074,677	1 +10'/00'00'	7,643,722,040	11,21,524,527	066,660,462	7 ++6,080,1/7	11,201,099,780