

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
Filing Company: Preferred Professional Insurance Company State Tracking Number:  
Company Tracking Number: DC-PS-07-03  
TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
Product Name: Physicians & Surgeons Medical Malpractice  
Project Name/Number: Rule Revision - Employed Physician Relativity/

## Filing at a Glance

Company: Preferred Professional Insurance Company

Product Name: Physicians & Surgeons Medical SERFF Tr Num: PPIC-125364068 State: District of Columbia  
Malpractice

TOI: 11.1 Medical Malpractice - Claims Made SERFF Status: Closed-APPROVED State Tr Num:  
Only

Sub-TOI: 11.1000 Med Mal Sub-TOI Co Tr Num: DC-PS-07-03 State Status:  
Combinations

Filing Type: Rule

Reviewer(s): Robert Nkojo

Authors: Kristyn Atchley, Denise Hill Disposition Date: 02/21/2008

Date Submitted: 11/27/2007 Disposition Status: APPROVED

Effective Date Requested (New): 02/01/2008

Effective Date (New):

Effective Date Requested (Renewal): 02/01/2008

Effective Date (Renewal):

State Filing Description:

## General Information

Project Name: Rule Revision - Employed Physician Relativity

Status of Filing in Domicile: Pending

Project Number:

Domicile Status Comments:

Reference Organization: N/A

Reference Number: N/A

Reference Title: N/A

Advisory Org. Circular: N/A

Filing Status Changed: 02/21/2008

State Status Changed:

Deemer Date:

Created By: Kristyn Atchley

Submitted By: Kristyn Atchley

Corresponding Filing Tracking Number: N/A

Filing Description:

Preferred Professional Insurance Company (PPIC) is filing a rule revision for the rate relativity for employed physicians. Based on PPIC's countrywide experience, PPIC plans to introduce an employed physician relativity of 85%. Included with this filing is an exhibit containing PPIC experience for this category of physicians. Historically, 34.5% of PPIC's premium would have been eligible for this benefit which produces an estimated rate impact of this change of -5.2% countrywide.

We currently have no District of Columbia insureds nor have we written any in the past. However, PPIC is filing this change to be in place for any future insureds we may obtain in the District of Columbia and to have our manual current in all locations in which we are licensed.

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
Filing Company: Preferred Professional Insurance Company State Tracking Number:  
Company Tracking Number: DC-PS-07-03  
TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
Product Name: Physicians & Surgeons Medical Malpractice  
Project Name/Number: Rule Revision - Employed Physician Relativity/

We are submitting revised Page 7 of Appendix A to the PPIC Rate and Rule Manual for review. The change on this page is under Item E., Business Type Adjustment Factors. The adjustment factor for employed physicians is amended from 1.00 to .85, and the edition date of the page has changed from (March 13, 2003) to (1-1-2008). A highlighted side-by-side comparison has been included in the supporting documentation section of this filing.

PPIC is requesting an effective date of February 1, 2008, for this rule revision.

## Company and Contact

### Filing Contact Information

Kristyn Atchley, katchley@ppicins.com  
11605 Miracle Hills Drive 800-441-7742 [Phone]  
Suite 200 402-392-2673 [FAX]  
Omaha, NE 68154-4467

### Filing Company Information

Preferred Professional Insurance Company CoCode: 36234 State of Domicile: Nebraska  
11605 Miracle Hills Drive Group Code: Company Type: P & C  
Suite 200 Group Name: State ID Number:  
Omaha, NE 68154-4467 FEIN Number: 47-0580977  
(800) 441-7742 ext. 240[Phone]

-----

## Filing Fees

Fee Required? No  
Retaliatory? No  
Fee Explanation:  
Per Company: No

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
Filing Company: Preferred Professional Insurance Company State Tracking Number:  
Company Tracking Number: DC-PS-07-03  
TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
Product Name: Physicians & Surgeons Medical Malpractice  
Project Name/Number: Rule Revision - Employed Physician Relativity/

## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
APPROVED	Robert Nkojo	02/21/2008	02/21/2008

*SERFF Tracking Number:* PPIC-125364068 *State:* District of Columbia  
*Filing Company:* Preferred Professional Insurance Company *State Tracking Number:*  
*Company Tracking Number:* DC-PS-07-03  
*TOI:* 11.1 Medical Malpractice - Claims Made Only *Sub-TOI:* 11.1000 Med Mal Sub-TOI Combinations  
*Product Name:* Physicians & Surgeons Medical Malpractice  
*Project Name/Number:* Rule Revision - Employed Physician Relativity/

## **Disposition**

Disposition Date: 02/21/2008

Effective Date (New):

Effective Date (Renewal):

Status: APPROVED

Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
 Filing Company: Preferred Professional Insurance Company State Tracking Number:  
 Company Tracking Number: DC-PS-07-03  
 TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
 Product Name: Physicians & Surgeons Medical Malpractice  
 Project Name/Number: Rule Revision - Employed Physician Relativity/

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Cover Letter (P&C)	No	No
Supporting Document	Consulting Authorization	No	No
Supporting Document	Actuarial Certification (P&C)	No	No
Supporting Document	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)	No	No
Supporting Document	District of Columbia and Countrywide Loss Ratio Analysis (P&C)	No	No
Supporting Document	Schedule of Rates or Methodology (P&C)	No	No
Supporting Document	Side-by-Side Comparison	No	No
Rate	Appendix A - Rate and Rule Manual	No	No

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
 Filing Company: Preferred Professional Insurance Company State Tracking Number:  
 Company Tracking Number: DC-PS-07-03  
 TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
 Product Name: Physicians & Surgeons Medical Malpractice  
 Project Name/Number: Rule Revision - Employed Physician Relativity/

## Rate/Rule Schedule

Schedule Item	Exhibit Name:	Rule # or Page #:	Rate Action	Previous State Filing Attachments Number:
	Appendix A - Rate and Rule Manual	Page 7	Replacement	PPIC Filing #DC-05-01 Revised Page 7 of Appendix A - 2-1-08.pdf

E. Business Type Adjustment Factors

<u>Type of Physician</u>	<u>Adjustment Factor</u>
Independent	1.00
Resident	.25
Employed	.85
Contract	1.00
Staff	1.00

F. New Physician Discount

<u>Time elapsed (in months) since completion of residency/internship/military service</u>	<u>Percentage of full premium:</u>
0 – 12 months "Solo" Practice	50%
0 – 12 months Group Practice	25%

H. Corporation Charge

10% of all physicians premium.

I. Deductible Credits – To be applied to the basic limits \$100,000/\$300,000 premium.

<u>Deductible selected</u>	<u>Indemnity Only</u>		<u>Indemnity plus ALAE</u>	
	<u>Physician</u>	<u>Surgeon</u>	<u>Physician</u>	<u>Surgeon</u>
\$5,000/\$15,000	5%	5%	5%	5%
\$10,000/\$30,000	10%	10%	10%	10%
\$25,000/\$75,000	20%	18%	35%	34%
\$50,000/\$150,000	35%	35.5%	50%	49%
\$100,000/\$300,000	57.5%	58.5%	72.5%	72.5%

J. Schedule Rating Program (maximum credit/debit 40%)

<u>Exposure Condition</u>	<u>Credit</u>	<u>Debit</u>
A) Risk Management Program	10%	10%
B) Qualifications/Training/Education	5%	5%
C) Practice Pattern / Patient Load	5%	5%
D) Business Management	5%	5%
E) Cooperation with Company	5%	5%
F) Loss Experience	10%	10%

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
 Filing Company: Preferred Professional Insurance Company State Tracking Number:  
 Company Tracking Number: DC-PS-07-03  
 TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
 Product Name: Physicians & Surgeons Medical Malpractice  
 Project Name/Number: Rule Revision - Employed Physician Relativity/

## Supporting Document Schedules

**Item Status:** **Status**  
**Date:**

**Satisfied - Item:** Cover Letter (P&C)

**Comments:**

Attached is a cover letter for this filing.

**Attachment:**

DC-PS-07-03 Cover Letter.pdf

**Item Status:** **Status**  
**Date:**

**Bypassed - Item:** Consulting Authorization

**Bypass Reason:** This is not a third party filing.

**Comments:**

**Item Status:** **Status**  
**Date:**

**Satisfied - Item:** Actuarial Certification (P&C)

**Comments:**

Attached is the filing certification form.

**Attachment:**

DC Filing Certification Form.pdf

**Item Status:** **Status**  
**Date:**

**Satisfied - Item:** District of Columbia and  
 Countrywide Experience for the  
 Last 5 Years (P&C)

**Comments:**

Attached is a premium and loss exhibit for the District of Columbia and Countrywide.

**Attachment:**

DC Premium & Losses Exhibit.pdf

SERFF Tracking Number: PPIC-125364068 State: District of Columbia  
Filing Company: Preferred Professional Insurance Company State Tracking Number:  
Company Tracking Number: DC-PS-07-03  
TOI: 11.1 Medical Malpractice - Claims Made Only Sub-TOI: 11.1000 Med Mal Sub-TOI Combinations  
Product Name: Physicians & Surgeons Medical Malpractice  
Project Name/Number: Rule Revision - Employed Physician Relativity/

**Item Status:** **Status**  
**Date:**

**Satisfied - Item:** District of Columbia and  
Countrywide Loss Ratio Analysis  
(P&C)

**Comments:**

Attached is a premium and loss exhibit as in the item above.

**Attachment:**

DC Premium & Losses Exhibit.pdf

**Item Status:** **Status**  
**Date:**

**Satisfied - Item:** Schedule of Rates or Methodology  
(P&C)

**Comments:**

Attached is supporting documentation for the proposed rule revision.

**Attachment:**

Employed Phys Relativity Supporting Documentation.pdf

**Item Status:** **Status**  
**Date:**

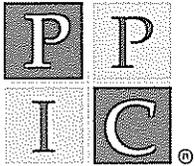
**Satisfied - Item:** Side-by-Side Comparison

**Comments:**

Attached is a side-by-side comparison of page 7 of Appendix A to our Rate and Rule Manual. All changes have been highlighted in yellow.

**Attachment:**

DC Rule Revision Side-by-Side Comparison.pdf



*The link between  
coverage and caring®*

November 27, 2007

Honorable Thomas E. Hampton  
Commissioner  
Department of Insurance, Securities & Banking (DISB)  
810 First Street North East – Suite 701  
Washington, DC 20002-4227

Attn: Mr. Clark Simcock

RE: Preferred Professional Insurance Company  
NAIC #36234  
Physicians & Surgeons Medical Malpractice  
Rule Manual Revision  
PPIC Filing #DC-PS-07-03

Dear Mr. Simcock:

Preferred Professional Insurance Company (PPIC) is filing a rule revision for the rate relativity for employed physicians. Based on PPIC's countrywide experience, PPIC plans to introduce an employed physician relativity of 85%. Included with this filing is an exhibit containing PPIC experience for this category of physicians. Historically, 34.5% of PPIC's premium would have been eligible for this benefit which produces an estimated rate impact of this change of -5.2% countrywide.

We currently have no District of Columbia insureds nor have we written any in the past. However, PPIC is filing this change to be in place for any future insureds we may obtain in the District of Columbia and to have our manual current in all locations in which we are licensed.

We are submitting revised Page 7 of Appendix A to the PPIC Rate and Rule Manual for review. The change on this page is under Item E., Business Type Adjustment Factors. The adjustment factor for employed physicians is amended from 1.00 to .85, and the edition date of the page has changed from (March 13, 2003) to (1-1-2008). A highlighted side-by-side comparison has been included in the supporting documentation section of this filing.

PPIC is requesting an effective date of February 1, 2008, for this rule revision.

Please let us know if there is anything further you need to complete your review. We thank you for your consideration of this filing.

Sincerely,

Kristyn Atchley  
Filing Assistant

*Preferred Professional*

*Insurance Company*

*11605 Miracle Hills Drive*

*Suite 200*

*Omaha, NE 68154-4467*

*Tel 402.392.1566*

*Fax 402.392.2673*

*www.ppicins.com*

---

*Dedicated to  
enhancing Catholic  
health care by being  
a unique insurance  
resource for health  
care providers*

---

# DISTRICT OF COLUMBIA

## DEPARTMENT OF INSURANCE AND SECURITIES REGULATION

### INSURANCE RATE AND RULE FILING CERTIFICATION

A. Date of Filing 11/27/2007

B. Line of business 11.1 Med Proposed Effective Date 02/01/2008

Notes:      A Premium Survey Form must be attached to every private passenger auto filing.

All information shall be for the District of Columbia only, unless otherwise specified.

Providing a filing memorandum, which fully states the purposed of the filing.

C. Is this an independent filing  or a "me too" filing      or a filing related to the approved filing of a rating organization     ?

If not an independent filing, specify the approval date and reference number (if applicable) of the related filing N/A

D. List all rate level changes for the District of Columbia policies for the last five years:

Effective Date	Overall Rate Level Change
<u>09/15/2005</u>	<u>Initial Rate Filing</u>
<u>    </u>	<u>    </u>

E. Show the change in the number of polices in force in the District of Columbia over the last five years:

PPIC has not written any policies in the District of Columbia in the last 5 years.

# MANDATORY

Number Of Policies in Force As Of December 31st

	<u>Voluntary</u>		Assigned Risk	Grand Total	Percent Growth
	New	Renewal			
5th Prior Year <u>2002</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>XXXXXX</u>
4th Prior Year <u>2003</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
3rd Prior Year <u>2004</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
2nd Prior Year <u>2005</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
1st Prior Year <u>2006</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

F. Show the maximum and minimum rate level effect of this filing by coverage. These effects shall illustrate the maximum increase (or smallest decrease) and minimum increase (or largest decrease), which will result to any one insured from the proposed changes to rates and/or rating factors.

The calculation of these effects shall be: the proposed change in the base rate, times the maximum (or minimum) change to each rating factor affecting that coverage.

<u>Percentage</u> <u>Minimum</u>	<u>Rate Level</u> <u>Maximum</u>	<u>Changes</u>
<u>0</u>	<u>0</u>	<u>0</u>
<u>      </u>	<u>      </u>	<u>      </u>
<u>      </u>	<u>      </u>	<u>      </u>
<u>      </u>	<u>      </u>	<u>      </u>

G. Please provide information on the actuarial supporting data:

(1) Calendar Year _____	Basic Limits _____
Accident Year _____	Total Limits _____
Policy Year _____	
Other (Specify) _____	

If total limits data has been provided, specify the part of the filing that illustrates how large losses have been considered N/A

---

2) All rate filings shall mathematically consider investment income, pursuant to D.C. Code Section 35-1703(h), 1981 Edition (as amended). Specify the part of the filing which mathematically determine investment income: N/A - this is a rule revision, not a base rate change.

(3) Please provide a chart showing the number of earned exposures for each coverage and each year of experience. N/A - PPIC has not written any business in the District of Columbia

(4) Please provide a chart showing the actual written premium by coverage, which was used to calculate the overall percentage rate change. N/A - this is a rule revision, not a base rate change.

H. The following data for the District of Columbia should be submitted from page 15 of the Annual Statement for the most recent two years.

<u>Coverage</u>	<u>Most Recent Year (06 )</u>			
	<u>Direct Premiums</u>		<u>Direct Losses</u>	
	<u>Written</u>	<u>Earned</u>	<u>Paid</u>	<u>Incurred</u>
Bodily Injury	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Property Damage	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Uninsured Motorist	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Other Liability	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Personal Injury Protection	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Collision	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Comprehensive	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Other Physical Damage	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

Prior Year ( 2005 )

<u>Coverage</u>	<u>Direct Written</u>	<u>Premiums Incurred</u>	<u>Direct Earned</u>	<u>Losses Paid</u>
Bodily Injury	0	0	0	0
Property Damage	0	0	0	0
Uninsured Motorist	0	0	0	0
Other Liability	0	0	0	0
<b>Total</b>	0	0	0	0
Personal Injury Protection	0	0	0	0
Collision	0	0	0	0
Comprehensive	0	0	0	0
Other Physical Damage	0	0	0	0
<b>Total</b>	0	0	0	0

Most Recent Year ( 2006 )

Underwriting Income/Earned Premiums None

As an authorized representative of this Company or rating organization, I hereby certify that to the best of my knowledge and belief the attached filing complies with all applicable laws, regulations, and bulletins of the District of Columbia.

Denise A. Hill  
NAME OF AUTHORIZED REPRESENTATIVE

Vice President - Corporate Compliance Officer  
TITLE

  
SIGNATURE

800-441-7742  
TELEPHONE NUMBER

dhill@ppicins.com  
E-MAIL ADDRESS

**PREFERRED PROFESSIONAL INSURANCE COMPANY**

**District of Columbia Premium & Loss Exhibit**

	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
<b>Direct Premiums Written</b>	0	0	0	0	0
<b>Direct Premiums Earned</b>	0	0	0	0	0
<b>Direct Losses Incurred</b>	0	0	0	0	0
<b>Loss Adjustment Expense Incurred</b>	0	0	0	0	0

\*PPIC has not yet written any business in the District of Columbia.

**Countrywide Premium & Loss Exhibit**

	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
<b>Direct Premiums Written</b>	81,490,459	80,630,600	64,728,896	50,952,429	33,188,033
<b>Direct Premiums Earned</b>	75,746,978	72,334,748	59,307,208	44,873,701	29,793,951
<b>Direct Losses Incurred</b>	31,166,025	37,541,955	31,070,210	40,122,930	18,100,060
<b>Loss Adjustment Expense Incurred</b>	14,957,323	15,280,892	13,181,315	13,505,599	6,243,143

**PREFERRED PROFESSIONAL INSURANCE COMPANY**

**District of Columbia Premium & Loss Exhibit**

	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
<b>Direct Premiums Written</b>	0	0	0	0	0
<b>Direct Premiums Earned</b>	0	0	0	0	0
<b>Direct Losses Incurred</b>	0	0	0	0	0
<b>Loss Adjustment Expense Incurred</b>	0	0	0	0	0

\*PPIC has not yet written any business in the District of Columbia.

**Countrywide Premium & Loss Exhibit**

	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
<b>Direct Premiums Written</b>	81,490,459	80,630,600	64,728,896	50,952,429	33,188,033
<b>Direct Premiums Earned</b>	75,746,978	72,334,748	59,307,208	44,873,701	29,793,951
<b>Direct Losses Incurred</b>	31,166,025	37,541,955	31,070,210	40,122,930	18,100,060
<b>Loss Adjustment Expense Incurred</b>	14,957,323	15,280,892	13,181,315	13,505,599	6,243,143

PREFERRED PROFESSIONAL INSURANCE COMPANY  
**Physicians and Surgeons Professional Liability Rate Filing**

This memorandum outlines a revision to the physicians and surgeons professional liability rate relativities effective January 1, 2008 for Preferred Professional Insurance Company ("PPIC"). Based on PPIC's countrywide experience, PPIC plans on introducing an employed physician relativity of 85%. Attached is an exhibit containing PPIC experience for this category of physicians. Historically, 34.5% of PPIC's premium would have been eligible for this benefit which produces an estimated rate impact of this change of -5.2%.

**PREFERRED PROFESSIONALS INSURANCE COMPANY**

Employed Versus Individual Physicians

Policy Year (1)	Premium (2)	Reported Losses (3)	Loss Ratio (4)	Relativity to Total (5)	Premium Distribution (6)
<b>All Physicians</b>					
1999	\$19,332,100	\$23,221,471	1.201	1.000	100.0%
2000	12,860,867	12,666,970	0.985	1.000	100.0%
2001	18,615,132	23,171,851	1.245	1.000	100.0%
2002	36,142,706	27,953,659	0.773	1.000	100.0%
2003	51,337,793	38,956,123	0.759	1.000	100.0%
2004	66,102,238	45,244,963	0.684	1.000	100.0%
2005	81,594,639	39,580,734	0.485	1.000	100.0%
2006	80,917,384	45,137,506	0.558	1.000	100.0%
<b>Total</b>	<b>\$366,902,859</b>	<b>\$255,933,278</b>	<b>0.698</b>	<b>1.000</b>	<b>100.0%</b>
<b>Employed Physicians</b>					
1999	\$11,675,206	\$9,488,915	0.813	0.677	60.4%
2000	6,371,626	2,643,567	0.415	0.421	49.5%
2001	10,721,485	11,050,645	1.031	0.828	57.6%
2002	17,774,770	10,765,256	0.606	0.783	49.2%
2003	20,332,541	12,994,247	0.639	0.842	39.6%
2004	21,821,364	11,636,019	0.533	0.779	33.0%
2005	27,448,491	6,501,820	0.237	0.488	33.6%
2006	27,924,611	15,109,238	0.541	0.970	34.5%
<b>Total</b>	<b>144,070,093</b>	<b>80,189,708</b>	<b>0.557</b>	<b>0.798</b>	<b>39.3%</b>
<b>Individual Physicians</b>					
1999	\$7,656,894	\$13,732,557	1.793	1.493	39.6%
2000	6,489,241	10,023,402	1.545	1.568	50.5%
2001	7,893,647	12,121,206	1.536	1.234	42.4%
2002	18,367,936	17,188,404	0.936	1.210	50.8%
2003	31,005,252	25,961,876	0.837	1.103	60.4%
2004	44,280,874	33,608,944	0.759	1.109	67.0%
2005	54,146,148	33,078,914	0.611	1.259	66.4%
2006	52,992,773	30,028,268	0.567	1.016	65.5%
<b>Total</b>	<b>\$222,832,766</b>	<b>\$175,743,570</b>	<b>0.789</b>	<b>1.131</b>	<b>60.7%</b>

Notes: (2),(3) Based on PPIC countrywide data.

(4) (3)/(2).

(5) (4) divided by total (4).

(6) (2) divided by total (2).

E. Business Type Adjustment Factors

Type of Physician	Adjustment Factor
Independent	1.00
Resident	.25
Employed	1.00
Contract	1.00
Staff	1.00

F. New Physician Discount

Time elapsed (in months) since completion of residency/internship/military service	Percentage of full premium:
0 – 12 months "Solo" Practice	50%
0 – 12 months Group Practice	25%

H. Corporation Charge

10% of all physicians premium.

I. Deductible Credits – To be applied to the basic limits \$100,000/\$300,000 premium.

Deductible selected	Indemnity Only		Indemnity plus ALAE	
	Physician	Surgeon	Physician	Surgeon
\$5,000/\$15,000	5%	5%	5%	5%
\$10,000/\$30,000	10%	10%	10%	10%
\$25,000/\$75,000	20%	18%	35%	34%
\$50,000/\$150,000	35%	35.5%	50%	49%
\$100,000/\$300,000	57.5%	58.5%	72.5%	72.5%

J. Schedule Rating Program (maximum credit/debit 40%)

Exposure Condition	Credit	Debit
A). Risk Management Program	10%	10%
B). Qualifications/Training/Education	5%	5%
C). Practice Pattern / Patient Load	5%	5%
D). Business Management	5%	5%
E). Cooperation with Company	5%	5%
F). Loss Experience	10%	10%

E. Business Type Adjustment Factors

Type of Physician	Adjustment Factor
Independent	1.00
Resident	.25
Employed	.85
Contract	1.00
Staff	1.00

F. New Physician Discount

Time elapsed (In months) since completion of residency/internship/military service	Percentage of full premium:
0 – 12 months "Solo" Practice	50%
0 – 12 months Group Practice	25%

H. Corporation Charge

10% of all physicians premium.

I. Deductible Credits – To be applied to the basic limits \$100,000/\$300,000 premium.

Deductible selected	Indemnity Only		Indemnity plus ALAE	
	Physician	Surgeon	Physician	Surgeon
\$5,000/\$15,000	5%	5%	5%	5%
\$10,000/\$30,000	10%	10%	10%	10%
\$25,000/\$75,000	20%	18%	35%	34%
\$50,000/\$150,000	35%	35.5%	50%	49%
\$100,000/\$300,000	57.5%	58.5%	72.5%	72.5%

J. Schedule Rating Program (maximum credit/debit 40%)

Exposure Condition	Credit	Debit
A). Risk Management Program	10%	10%
B). Qualifications/Training/Education	5%	5%
C). Practice Pattern / Patient Load	5%	5%
D). Business Management	5%	5%
E). Cooperation with Company	5%	5%
F). Loss Experience	10%	10%