

**State:** District of Columbia **Filing Company:** Mutual of Omaha Insurance Company  
**TOI/Sub-TOI:** H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness  
**Product Name:** Blanket Accident Insurance - SR2014 DC Rates  
**Project Name/Number:** 2013 SR2014 Blanket Accident Medical Expense Policy/SR2014 DC

### Filing at a Glance

Company: Mutual of Omaha Insurance Company  
 Product Name: Blanket Accident Insurance - SR2014 DC Rates  
 State: District of Columbia  
 TOI: H04 Health - Blanket Accident /Sickness  
 Sub-TOI: H04.000 Health - Blanket Accident /Sickness  
 Filing Type: Rate  
 Date Submitted: 07/10/2014  
 SERFF Tr Num: MUTM-129629584  
 SERFF Status: Assigned  
 State Tr Num:  
 State Status:  
 Co Tr Num: MAGGIE LARKIN  
 Implementation: 10/01/2014  
 Date Requested:  
 Author(s): Wanda Hill, Shelly Kaipust, Brandi Lashley, Kim Meyerring, Sandy Ramplin, Mary Gregg, Krysia Gannon, Ellen Cochrane, Kendra Sayler, Kristin Miller, Lisa Koch, Maggie Larkin  
 Reviewer(s): Darniece Shirley (primary), Alula Selassie, John Morgan  
 Disposition Date:  
 Disposition Status:  
 Implementation Date:  
 State Filing Description:

**State:** District of Columbia **Filing Company:** Mutual of Omaha Insurance Company  
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## General Information

Project Name: 2013 SR2014 Blanket Accident Medical Expense Policy  
 Project Number: SR2014 DC  
 Requested Filing Mode: Review & Approval  
 Explanation for Combination/Other:  
 Submission Type: New Submission  
 Group Market Type: Blanket  
 Filing Status Changed: 07/16/2014  
 State Status Changed:  
 Created By: Ellen Cochrane  
 Corresponding Filing Tracking Number: MUTM-129629585  
 FORMS

Status of Filing in Domicile:  
  
 Date Approved in Domicile:  
 Domicile Status Comments:  
 Market Type: Group  
 Group Market Size: Small  
 Overall Rate Impact:  
  
 Deemer Date:  
 Submitted By: Ellen Cochrane

PPACA: Not PPACA-Related

PPACA Notes: null

Include Exchange Intentions: No

Filing Description:  
NAIC # 261-71412

Blanket Accident Insurance  
Rate Manual Pages  
Actuarial Memorandum

Enclosed for new filing with your department are copies of the rate pages to be used with a new blanket accident product that is being filed under separately under SERFF tracking number →→→ MUTM-129629585

Your acknowledgement of receipt and eventual acceptance of this filing is appreciated. Please feel free to contact our actuary, Scott Sather, at (402) 351-3746 if you have any questions about this submission.

Sincerely,

Maggie Larkin  
 Product and Advertising Compliance Analyst  
 Corporate Compliance and Ethics  
 Phone: 402-351-2481  
 Fax: 402-351-5298  
 Email: margaret.larkin@mutualofomaha.com

## Company and Contact

### Filing Contact Information

Kendra Sayler, Senior Product & Advertising Compliance Analyst [kendra.sayler@mutualofomaha.com](mailto:kendra.sayler@mutualofomaha.com)

**State:** District of Columbia **Filing Company:** Mutual of Omaha Insurance Company  
**TOI/Sub-TOI:** H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness  
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Mutual of Omaha 402-351-2454 [Phone]  
 Mutual of Omaha Plaza 402-351-5298 [FAX]  
 Omaha, NE 68175

**Filing Company Information**

|                                   |                         |                                |
|-----------------------------------|-------------------------|--------------------------------|
| Mutual of Omaha Insurance Company | CoCode: 71412           | State of Domicile: Nebraska    |
| Mutual of Omaha Plaza             | Group Code: 261         | Company Type: Health Insurance |
| Omaha, NE 68175                   | Group Name:             | State ID Number:               |
| (402) 351-6910 ext. [Phone]       | FEIN Number: 47-0246511 |                                |

**Filing Fees**

Fee Required? No  
 Retaliatory? No  
 Fee Explanation:

SERFF Tracking #:

MUTM-129629584

State Tracking #:

Company Tracking #:

MAGGIE LARKIN

State:

District of Columbia

Filing Company:

Mutual of Omaha Insurance Company

TOI/Sub-TOI:

H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness

Product Name:

Blanket Accident Insurance - SR2014 DC Rates

Project Name/Number:

2013 SR2014 Blanket Accident Medical Expense Policy/SR2014 DC

### Rate Information

Rate data applies to filing.

Filing Method:

SERFF

Rate Change Type:

Neutral

Overall Percentage of Last Rate Revision:

0.000%

Effective Date of Last Rate Revision:

Filing Method of Last Filing:

NA

### Company Rate Information

| Company Name:                     | Company Rate Change: | Overall % Indicated Change: | Overall % Rate Impact: | Written Premium Change for this Program: | Number of Policy Holders Affected for this Program: | Written Premium for this Program: | Maximum % Change (where req'd): | Minimum % Change (where req'd): |
|-----------------------------------|----------------------|-----------------------------|------------------------|--|---|-----------------------------------|---------------------------------|---------------------------------|
| Mutual of Omaha Insurance Company | Neutral              | 0.000%                      | 0.000%                 | \$0                                      | 0   | \$0                               | 0.000%                          | 0.000%                          |

State: District of Columbia Filing Company: Mutual of Omaha Insurance Company  
 TOI/Sub-TOI: H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness  
 Product Name: Blanket Accident Insurance - SR2014 DC Rates  
 Project Name/Number: 2013 SR2014 Blanket Accident Medical Expense Policy/SR2014 DC

**Rate Review Detail**

**COMPANY:**

Company Name: Mutual of Omaha Insurance Company  
 HHS Issuer Id: 00000

**PRODUCTS:**

| Product Name | HIOS Product ID | HIOS Submission ID | Number of Covered Lives |
|--------------|-----------------|--------------------|-------------------------|
| aaaa         | 00000           | 00000              | 10000                   |

Trend Factors: nothing

**FORMS:**

New Policy Forms: 0  
 Affected Forms: 0  
 Other Affected Forms: 0

**REQUESTED RATE CHANGE INFORMATION:**

Change Period: Other  
 Member Months: 0  
 Benefit Change: None  
 Percent Change Requested: Min: 0.0 Max: 0.0 Avg: 0.0

**PRIOR RATE:**

Total Earned Premium: 0.00  
 Total Incurred Claims: 0.00  
 Annual \$: Min: 0.00 Max: 0.00 Avg: 0.00

**REQUESTED RATE:**

Projected Earned Premium: 0.00  
 Projected Incurred Claims: 0.00  
 Annual \$: Min: 0.00 Max: 0.00 Avg: 0.00

SERFF Tracking #:

MUTM-129629584

State Tracking #:

Company Tracking #:

MAGGIE LARKIN

State:

District of Columbia

Filing Company:

Mutual of Omaha Insurance Company

TOI/Sub-TOI:

H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness

Product Name:

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Project Name/Number:

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## Rate/Rule Schedule

| Item No. | Schedule Item Status | Document Name | Affected Form Numbers (Separated with commas) | Rate Action | Rate Action Information | Attachments                      |
|----------|----------------------|---------------|---|-------------|-------------------------|----------------------------------|
| 1        |                      | Rate Manual   | SR2014 DC                                     | New         |                         | SR2014 Rate Manual Baseline.pdf, |

**Mutual of Omaha Insurance Company**  
**Special Risk Rate Manual**  
**SR2014 Policy Form**

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## **Introduction**

The manual rates for the SR2014 policy form are for a variety of different types of groups and organizations that have varied risks. The rate calculations for each type of risk shown in the table of contents are provided in the following pages.

As shown on the rate manual pages, the total claims cost is divided by  $(1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%})$  to calculate the premium amount. These percentages can all vary by type of product, size of group, and general producer.

The manual rates may be adjusted up or down for any given group based upon plan design characteristics, unique characteristics of the case for which rates are being established, and underwriting guidelines.

# 1. Jockey Rates

The Jockey rates are for sponsored activity coverage for Jockeys as well as trainers. Note that when the term "Jockey" is used in these rates, it includes jockeys as well as drivers in the case of harness racing. There are different rates for Flat Racing and Harness/Steeplechase Racing, but the formulas are the same.

The per day rate for Jockeys is a flat rate for up to 12 events per day, and then an additional per event per day rate for each additional event. The per day rate for trainers is a flat rate. The per event or per day rates will cover all eligible Jockeys or trainers.

Benefits available:

- Accidental Death and Specific Loss Benefit (AD&SL)
- Medical Expense for Accident Benefit
- Total or Partial Disability Benefit

## 1. Accidental Death and Specific Loss (including Paralysis) Rate

Trainer AD&SL/Paralysis Rate = Trainer Rate per Day

Jockey AD&SL/Paralysis Rate =

= (Jockey ≤ 12 Event Rate per Day) + (Jockey > 12 Events Addl. per Event Rate) x N

where N = Maximum(# of events per day) - 12, 0)

| Flat Racing AD&SL Per Day Rates |                                       |  |                         |
|---------------------------------|---------------------------------------|--|-------------------------|
| Principal Sum                   | Jockey<br>≤ 12 Events<br>Rate per Day | Jockey<br>> 12 Events<br>Addl. per Event per Day | Trainer<br>Rate per Day |
| \$5,000.00                      | 3.00                                  | 0.45   | 1.50                    |
| \$10,000.00                     | 6.00                                  | 0.90   | 3.00                    |
| \$25,000.00                     | 18.00                                 | 3.00   | 9.00                    |
| \$50,000.00                     | 33.00                                 | 5.40   | 16.50                   |
| \$100,000.00                    | 66.00                                 | 10.80  | 33.00                   |

| Harness/Steeplechase Racing AD&SL Per Day Rates |                                       |  |                         |
|---|---------------------------------------|--|-------------------------|
| Principal Sum                                   | Jockey<br>≤ 12 Events<br>Rate per Day | Jockey<br>> 12 Events<br>Addl. per Event per Day | Trainer<br>Rate per Day |
| \$5,000.00                                      | 0.90                                  | 0.14   | 0.45                    |
| \$10,000.00                                     | 1.80                                  | 0.27   | 0.90                    |
| \$25,000.00                                     | 5.40                                  | 0.90   | 2.70                    |
| \$50,000.00                                     | 9.90                                  | 1.62   | 4.95                    |
| \$100,000.00                                    | 19.80                                 | 3.24   | 9.90                    |

## 2. Medical Expense for Accident Rate

Trainer Medical Expense for Accident Rate = Trainer Rate per Day

Jockey Medical Expense for Accident Rate =

= (Jockey ≤ 12 Event Rate per Day) + (Jockey > 12 Events Addl. per Event Rate) x N

where N = Maximum(# of events per day) - 12, 0)

| Flat Racing Medical Expense for Accident Per Day Rates |                  |                                 |  |                      |
|--|------------------|---------------------------------|--|----------------------|
| Medical Expense Maximum                                | Deductible       | Jockey ≤ 12 Events Rate per Day | Jockey > 12 Events Addl. per Event per Day | Trainer Rate per Day |
| \$10,000   | \$0              | 459.00                          | 75.90                                      | 229.50               |
|  | \$250 corridor   | 449.82                          | 74.38                                      | 224.91               |
|  | \$500 corridor   | 438.80                          | 72.56                                      | 219.40               |
|  | \$1,000 corridor | 419.99                          | 69.45                                      | 209.99               |
| \$25,000   | \$0              | 483.00                          | 79.80                                      | 241.50               |
|  | \$250 corridor   | 473.34                          | 78.20                                      | 236.67               |
|  | \$500 corridor   | 461.75                          | 76.29                                      | 230.87               |
|  | \$1,000 corridor | 441.95                          | 73.02                                      | 220.97               |
| \$50,000   | \$0              | 558.00                          | 92.10                                      | 279.00               |
|  | \$250 corridor   | 546.84                          | 90.26                                      | 273.42               |
|  | \$500 corridor   | 533.45                          | 88.05                                      | 266.72               |
|  | \$1,000 corridor | 510.57                          | 84.27                                      | 255.29               |
| \$100,000  | \$0              | 630.00                          | 103.80                                     | 315.00               |
|  | \$250 corridor   | 617.40                          | 101.72                                     | 308.70               |
|  | \$500 corridor   | 602.28                          | 99.23                                      | 301.14               |
|  | \$1,000 corridor | 576.45                          | 94.98                                      | 288.23               |

| Harness/Steeplechase Racing Medical Expense for Accident Per Day Rates |                  |                                 |  |                      |
|--|------------------|---------------------------------|--|----------------------|
| Medical Expense Maximum  | Deductible       | Jockey ≤ 12 Events Rate per Day | Jockey > 12 Events Addl. per Event per Day | Trainer Rate per Day |
| \$10,000   | \$0              | 137.70                          | 22.77                                      | 68.85                |
|  | \$250 corridor   | 134.95                          | 22.31                                      | 67.47                |
|  | \$500 corridor   | 131.64                          | 21.77                                      | 65.82                |
|  | \$1,000 corridor | 126.00                          | 20.83                                      | 63.00                |
| \$25,000   | \$0              | 144.90                          | 23.94                                      | 72.45                |
|  | \$250 corridor   | 142.00                          | 23.46                                      | 71.00                |
|  | \$500 corridor   | 138.52                          | 22.89                                      | 69.26                |
|  | \$1,000 corridor | 132.58                          | 21.91                                      | 66.29                |
| \$50,000   | \$0              | 167.40                          | 27.63                                      | 83.70                |
|  | \$250 corridor   | 164.05                          | 27.08                                      | 82.03                |
|  | \$500 corridor   | 160.03                          | 26.41                                      | 80.02                |
|  | \$1,000 corridor | 153.17                          | 25.28                                      | 76.59                |
| \$100,000  | \$0              | 189.00                          | 31.14                                      | 94.50                |
|  | \$250 corridor   | 185.22                          | 30.52                                      | 92.61                |
|  | \$500 corridor   | 180.68                          | 29.77                                      | 90.34                |
|  | \$1,000 corridor | 172.94                          | 28.49                                      | 86.47                |

**3. Total/Partial Disability Rate**

Trainer Total/Partial Disability Rate = Trainer Rate per Day

Jockey Total/Partial Disability Rate =

= (Jockey ≤ 12 Event Rate per Day) + (Jockey > 12 Events Addl. per Event Rate) x N

where N = Maximum(# of events per day) - 12, 0)

| Flat Racing Total/Partial Disability Per Day Rates |                                       |  |                         |
|--|---------------------------------------|--|-------------------------|
| Weekly Benefit                                     | Jockey<br>≤ 12 Events<br>Rate per Day | Jockey<br>> 12 Events<br>Addl. per Event per Day | Trainer<br>Rate per Day |
| \$100.00   | 63.60                                 | 10.50  | 31.80                   |
| \$150.00   | 94.80                                 | 15.60  | 47.40                   |
| \$200.00   | 127.20                                | 21.00  | 63.60                   |

| Harness/Steeplechase Racing Total/Partial Disability Per Day Rates |                                       |  |                         |
|--|---------------------------------------|--|-------------------------|
| Weekly Benefit   | Jockey<br>≤ 12 Events<br>Rate per Day | Jockey<br>> 12 Events<br>Addl. per Event per Day | Trainer<br>Rate per Day |
| \$100.00   | 19.20                                 | 3.17   | 9.60                    |
| \$150.00   | 28.50                                 | 4.69   | 14.25                   |
| \$200.00   | 38.10                                 | 6.29   | 19.05                   |

**4. Total Rate**

Total Jockey Rate = SUM[ all Jockey Rates from Steps 1 through 3 ]

Total Trainer Rate = SUM[ all Trainer Rates from Steps 1 through 3 ]

**5. Total Claims Cost**

Total Claims Cost = (Total Jockey Rate) x (# of Days of Jockey coverage) +  
+ (Total Trainer Rate) x (# of Days of Trainer coverage)

**6. Premium**

There is a minimum premium requirement of \$1,000 per policy. The premium is the larger of \$1,000 and (Total Claims Cost) / (1 – Commission % - Home Office % - Claims/Admin %).

Premium =

MAX[ 1000, (Total Claims Cost) / (1 – Commission % - Home Office % - Claims/Admin %)]

## 2. Motorsports Rates

The Motorsports rates are for sponsored activity coverage for all drivers, pit crew, and other essential track personnel at an event as well as optional coverage for people in the VIP area.

Benefits available:

- Accidental Death and Specific Loss Benefit (AD&SL)
- Medical Expense for Accident Benefit
- Total or Partial Disability Benefit

### 1. Accidental Death and Specific Loss Rate

The per event rate is \$1.95 for each \$1,000 of principal sum.

$$\text{AD\&SL Rate} = 1.95 * (\text{Principal Sum} / 1,000)$$

### 2. Paralysis Rate

If paralysis benefits are included, the flat rate is \$18.75 per event. The principal sum is the same as the AD&SL principal sum.

### 3. Medical Expense for Accident Rate

The per event rates are given in the table below. This rate also includes the Ambulance Expense Benefit.

| <b>Motorsports Medical Expense for Accident per Event Rates</b> |                   |                                 |                                 |                                 |                                 |
|---|-------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Benefits</b>   |                   | <b>52 week Benefit Period</b>   |                                 | <b>104 week Benefit Period</b>  |                                 |
| <b>Medical Expense Maximum</b>                                  | <b>Deductible</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> |
| \$3,000   | \$0               | 122.33                          | 122.33                          | 129.67                          | 129.67                          |
| \$3,000   | \$100             | 121.52                          | 119.91                          | 128.81                          | 127.10                          |
| \$3,000   | \$250             | 119.10                          | 117.48                          | 126.25                          | 124.53                          |
| \$3,000   | \$500             | 116.68                          | 113.45                          | 123.68                          | 120.26                          |
| \$3,000   | \$750             | 113.45                          | 111.02                          | 120.26                          | 117.68                          |
| \$3,000   | \$1,000           | 111.02                          | 108.60                          | 117.68                          | 115.12                          |
| \$3,000   | \$1,500           | 106.18                          | 103.76                          | 112.55                          | 109.99                          |
| \$3,000   | \$2,000           | 102.14                          | 99.72                           | 108.27                          | 105.70                          |
| \$3,000   | \$2,500           | 98.10                           | 96.49                           | 103.99                          | 102.28                          |
| \$3,000   | \$3,000           | 94.87                           | 93.26                           | 100.56                          | 98.86                           |
| \$3,000   | \$4,000           | 89.22                           | 87.61                           | 94.57                           | 92.87                           |
| \$3,000   | \$5,000           | 83.57                           | 82.76                           | 88.58                           | 87.73                           |
| \$3,000   | \$7,500           | 74.69                           | 73.07                           | 79.17                           | 77.45                           |
| \$3,000   | \$10,000          | 67.42                           | 66.61                           | 71.47                           | 70.61                           |
| \$5,000   | \$0               | 126.45                          | 126.45                          | 134.04                          | 134.04                          |
| \$5,000   | \$100             | 125.60                          | 123.90                          | 133.14                          | 131.33                          |
| \$5,000   | \$250             | 123.05                          | 121.35                          | 130.43                          | 128.63                          |
| \$5,000   | \$500             | 120.50                          | 117.10                          | 127.73                          | 124.13                          |
| \$5,000   | \$750             | 117.10                          | 114.55                          | 124.13                          | 121.42                          |
| \$5,000   | \$1,000           | 114.55                          | 112.00                          | 121.42                          | 118.72                          |
| \$5,000   | \$1,500           | 109.45                          | 106.90                          | 116.02                          | 113.31                          |

| <b>Motorsports Medical Expense for Accident per Event Rates</b> |                   |                                 |                                 |                                 |                                 |
|---|-------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Benefits</b>   |                   | <b>52 week Benefit Period</b>   |                                 | <b>104 week Benefit Period</b>  |                                 |
| <b>Medical Expense Maximum</b>                                  | <b>Deductible</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> |
| \$5,000   | \$2,000           | 105.20                          | 102.65                          | 111.51                          | 108.81                          |
| \$5,000   | \$2,500           | 100.95                          | 99.25                           | 107.01                          | 105.21                          |
| \$5,000   | \$3,000           | 97.55                           | 95.85                           | 103.40                          | 101.60                          |
| \$5,000   | \$4,000           | 91.60                           | 89.90                           | 97.10                           | 95.29                           |
| \$5,000   | \$5,000           | 85.65                           | 84.80                           | 90.79                           | 89.89                           |
| \$5,000   | \$7,500           | 76.30                           | 74.60                           | 80.88                           | 79.08                           |
| \$5,000   | \$10,000          | 68.65                           | 67.80                           | 72.77                           | 71.87                           |
| \$10,000  | \$0               | 141.00                          | 141.00                          | 149.46                          | 149.46                          |
| \$10,000  | \$100             | 140.00                          | 138.00                          | 148.40                          | 146.28                          |
| \$10,000  | \$250             | 137.00                          | 135.00                          | 145.22                          | 143.10                          |
| \$10,000  | \$500             | 134.00                          | 130.00                          | 142.04                          | 137.80                          |
| \$10,000  | \$750             | 130.00                          | 127.00                          | 137.80                          | 134.62                          |
| \$10,000  | \$1,000           | 127.00                          | 124.00                          | 134.62                          | 131.44                          |
| \$10,000  | \$1,500           | 121.00                          | 118.00                          | 128.26                          | 125.08                          |
| \$10,000  | \$2,000           | 116.00                          | 113.00                          | 122.96                          | 119.78                          |
| \$10,000  | \$2,500           | 111.00                          | 109.00                          | 117.66                          | 115.54                          |
| \$10,000  | \$3,000           | 107.00                          | 105.00                          | 113.42                          | 111.30                          |
| \$10,000  | \$4,000           | 100.00                          | 98.00                           | 106.00                          | 103.88                          |
| \$10,000  | \$5,000           | 93.00                           | 92.00                           | 98.58                           | 97.52                           |
| \$10,000  | \$7,500           | 82.00                           | 80.00                           | 86.92                           | 84.80                           |
| \$10,000  | \$10,000          | 73.00                           | 72.00                           | 77.38                           | 76.32                           |
| \$15,000  | \$0               | 170.10                          | 170.10                          | 180.31                          | 180.31                          |
| \$15,000  | \$100             | 168.80                          | 166.20                          | 178.93                          | 176.17                          |
| \$15,000  | \$250             | 164.89                          | 162.30                          | 174.78                          | 172.04                          |
| \$15,000  | \$500             | 161.00                          | 155.80                          | 170.66                          | 165.15                          |
| \$15,000  | \$750             | 155.80                          | 151.90                          | 165.15                          | 161.01                          |
| \$15,000  | \$1,000           | 151.90                          | 148.00                          | 161.01                          | 156.88                          |
| \$15,000  | \$1,500           | 144.10                          | 140.20                          | 152.75                          | 148.61                          |
| \$15,000  | \$2,000           | 137.60                          | 133.70                          | 145.86                          | 141.72                          |
| \$15,000  | \$2,500           | 131.10                          | 128.50                          | 138.97                          | 136.21                          |
| \$15,000  | \$3,000           | 125.90                          | 123.30                          | 133.45                          | 130.70                          |
| \$15,000  | \$4,000           | 116.80                          | 114.20                          | 123.81                          | 121.05                          |
| \$15,000  | \$5,000           | 107.70                          | 106.40                          | 114.16                          | 112.78                          |
| \$15,000  | \$7,500           | 93.40                           | 90.80                           | 99.00                           | 96.25                           |
| \$15,000  | \$10,000          | 81.70                           | 80.40                           | 86.60                           | 85.22                           |
| \$20,000  | \$0               | 201.00                          | 201.00                          | 213.06                          | 213.06                          |
| \$20,000  | \$100             | 200.00                          | 198.00                          | 212.00                          | 209.88                          |
| \$20,000  | \$250             | 197.00                          | 195.00                          | 208.82                          | 206.70                          |
| \$20,000  | \$500             | 194.00                          | 190.00                          | 205.64                          | 201.40                          |
| \$20,000  | \$750             | 190.00                          | 187.00                          | 201.40                          | 198.22                          |
| \$20,000  | \$1,000           | 187.00                          | 184.00                          | 198.22                          | 195.04                          |
| \$20,000  | \$1,500           | 181.00                          | 178.00                          | 191.86                          | 188.68                          |
| \$20,000  | \$2,000           | 176.00                          | 173.00                          | 186.56                          | 183.38                          |

| <b>Motorsports Medical Expense for Accident per Event Rates</b> |                   |                                 |                                 |                                 |                                 |
|---|-------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Benefits</b>   |                   | <b>52 week Benefit Period</b>   |                                 | <b>104 week Benefit Period</b>  |                                 |
| <b>Medical Expense Maximum</b>                                  | <b>Deductible</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> |
| \$20,000  | \$2,500           | 171.00                          | 169.00                          | 181.26                          | 179.14                          |
| \$20,000  | \$3,000           | 167.00                          | 165.00                          | 177.02                          | 174.90                          |
| \$20,000  | \$4,000           | 160.00                          | 158.00                          | 169.60                          | 167.48                          |
| \$20,000  | \$5,000           | 153.00                          | 152.00                          | 162.18                          | 161.12                          |
| \$20,000  | \$7,500           | 142.00                          | 140.00                          | 150.52                          | 148.40                          |
| \$20,000  | \$10,000          | 133.00                          | 132.00                          | 140.98                          | 139.92                          |
| \$25,000  | \$0               | 213.00                          | 213.00                          | 225.78                          | 225.78                          |
| \$25,000  | \$100             | 212.00                          | 210.00                          | 224.72                          | 222.60                          |
| \$25,000  | \$250             | 209.00                          | 207.00                          | 221.54                          | 219.42                          |
| \$25,000  | \$500             | 206.00                          | 202.00                          | 218.36                          | 214.12                          |
| \$25,000  | \$750             | 202.00                          | 199.00                          | 214.12                          | 210.94                          |
| \$25,000  | \$1,000           | 199.00                          | 196.00                          | 210.94                          | 207.76                          |
| \$25,000  | \$1,500           | 193.00                          | 190.00                          | 204.58                          | 201.40                          |
| \$25,000  | \$2,000           | 188.00                          | 185.00                          | 199.28                          | 196.10                          |
| \$25,000  | \$2,500           | 183.00                          | 181.00                          | 193.98                          | 191.86                          |
| \$25,000  | \$3,000           | 179.00                          | 177.00                          | 189.74                          | 187.62                          |
| \$25,000  | \$4,000           | 172.00                          | 170.00                          | 182.32                          | 180.20                          |
| \$25,000  | \$5,000           | 165.00                          | 164.00                          | 174.90                          | 173.84                          |
| \$25,000  | \$7,500           | 154.00                          | 152.00                          | 163.24                          | 161.12                          |
| \$25,000  | \$10,000          | 145.00                          | 144.00                          | 153.70                          | 152.64                          |
| \$50,000  | \$0               | 237.00                          | 237.00                          | 251.22                          | 251.22                          |
| \$50,000  | \$100             | 236.00                          | 234.00                          | 250.16                          | 248.04                          |
| \$50,000  | \$250             | 233.00                          | 231.00                          | 246.98                          | 244.86                          |
| \$50,000  | \$500             | 230.00                          | 226.00                          | 243.80                          | 239.56                          |
| \$50,000  | \$750             | 226.00                          | 223.00                          | 239.56                          | 236.38                          |
| \$50,000  | \$1,000           | 223.00                          | 220.00                          | 236.38                          | 233.20                          |
| \$50,000  | \$1,500           | 217.00                          | 214.00                          | 230.02                          | 226.84                          |
| \$50,000  | \$2,000           | 212.00                          | 209.00                          | 224.72                          | 221.54                          |
| \$50,000  | \$2,500           | 207.00                          | 205.00                          | 219.42                          | 217.30                          |
| \$50,000  | \$3,000           | 203.00                          | 201.00                          | 215.18                          | 213.06                          |
| \$50,000  | \$4,000           | 196.00                          | 194.00                          | 207.76                          | 205.64                          |
| \$50,000  | \$5,000           | 189.00                          | 188.00                          | 200.34                          | 199.28                          |
| \$50,000  | \$7,500           | 178.00                          | 176.00                          | 188.68                          | 186.56                          |
| \$50,000  | \$10,000          | 169.00                          | 168.00                          | 179.14                          | 178.08                          |
| \$75,000  | \$0               | 253.00                          | 253.00                          | 268.18                          | 268.18                          |
| \$75,000  | \$100             | 252.00                          | 250.00                          | 267.12                          | 265.00                          |
| \$75,000  | \$250             | 249.00                          | 247.00                          | 263.94                          | 261.82                          |
| \$75,000  | \$500             | 246.00                          | 242.00                          | 260.76                          | 256.52                          |
| \$75,000  | \$750             | 242.00                          | 239.00                          | 256.52                          | 253.34                          |
| \$75,000  | \$1,000           | 239.00                          | 236.00                          | 253.34                          | 250.16                          |
| \$75,000  | \$1,500           | 233.00                          | 230.00                          | 246.98                          | 243.80                          |
| \$75,000  | \$2,000           | 228.00                          | 225.00                          | 241.68                          | 238.50                          |
| \$75,000  | \$2,500           | 223.00                          | 221.00                          | 236.38                          | 234.26                          |

| <b>Motorsports Medical Expense for Accident per Event Rates</b> |                   |                                 |                                 |                                 |                                 |
|---|-------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Benefits</b>   |                   | <b>52 week Benefit Period</b>   |                                 | <b>104 week Benefit Period</b>  |                                 |
| <b>Medical Expense Maximum</b>                                  | <b>Deductible</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> | <b>Reducing Deductible Rate</b> | <b>Corridor Deductible Rate</b> |
| \$75,000  | \$3,000           | 219.00                          | 217.00                          | 232.14                          | 230.02                          |
| \$75,000  | \$4,000           | 212.00                          | 210.00                          | 224.72                          | 222.60                          |
| \$75,000  | \$5,000           | 205.00                          | 204.00                          | 217.30                          | 216.24                          |
| \$75,000  | \$7,500           | 194.00                          | 192.00                          | 205.64                          | 203.52                          |
| \$75,000  | \$10,000          | 185.00                          | 184.00                          | 196.10                          | 195.04                          |
| \$100,000   | \$0               | 268.00                          | 268.00                          | 284.08                          | 284.08                          |
| \$100,000   | \$100             | 267.00                          | 265.00                          | 283.02                          | 280.90                          |
| \$100,000   | \$250             | 264.00                          | 262.00                          | 279.84                          | 277.72                          |
| \$100,000   | \$500             | 261.00                          | 257.00                          | 276.66                          | 272.42                          |
| \$100,000   | \$750             | 257.00                          | 254.00                          | 272.42                          | 269.24                          |
| \$100,000   | \$1,000           | 254.00                          | 251.00                          | 269.24                          | 266.06                          |
| \$100,000   | \$1,500           | 248.00                          | 245.00                          | 262.88                          | 259.70                          |
| \$100,000   | \$2,000           | 243.00                          | 240.00                          | 257.58                          | 254.40                          |
| \$100,000   | \$2,500           | 238.00                          | 236.00                          | 252.28                          | 250.16                          |
| \$100,000   | \$3,000           | 234.00                          | 232.00                          | 248.04                          | 245.92                          |
| \$100,000   | \$4,000           | 227.00                          | 225.00                          | 240.62                          | 238.50                          |
| \$100,000   | \$5,000           | 220.00                          | 219.00                          | 233.20                          | 232.14                          |
| \$100,000   | \$7,500           | 209.00                          | 207.00                          | 221.54                          | 219.42                          |
| \$100,000   | \$10,000          | 200.00                          | 199.00                          | 212.00                          | 210.94                          |

**4. VIP Area Rate**

For coverage of non-participants in the pit area (with the same benefits as the drivers), the per event rate is \$10.00.

**5. Total Disability Rate**

The Total Disability weekly benefit amount can be any amount between \$100.00 and \$300.00 per week, and the per event rates for each \$100.00 of benefit are given in the table below. The rate depends on the waiting period (7 or 14 days) and the benefit period (26 or 52 weeks).

| <b>Per Event Total Disability Rates per \$100.00 of Benefit</b> |      |
|---|------|
| 7-day wait, 26 week Benefit Period                              | 4.20 |
| 7-day wait, 52 week Benefit Period                              | 6.00 |
| 14-day wait, 26 week Benefit Period                             | 3.20 |
| 14-day wait, 52 week Benefit Period                             | 4.20 |

Total Disability Rate =  
= (Rate per \$100.00 of benefit) \* (Total Disability Benefit amount / 100)

**6. Total per Event Rate**

Total per Event Rate = SUM [all per event rates from steps 1 through 5]

**7. Racing Claims Cost**

For each covered event, multiply the Total per Event Rate from step 6 by the appropriate modifier from the table below based on the type of event being covered. Sum these up over all covered events, and this is the Racing Claims Cost

Racing Claims Cost = SUM[(Vehicle Modifier) \* (Total per Event Rate)]  
 where the sum is over all events being covered

| Vehicle Classifications & Modifiers                                   |   |          |
|---|---|----------|
| Track Type  | Event Type/Races  | Modifier |
| Oval Tracks   | Dwarf cars, go-karts, 1/4 midgets, legends, micro midgets, modified midgets   | 0.75     |
|   | Demo derbies, full-bodied stocks, TQ (3/4) midgets, super modifieds (economy type), Modifieds (IMCA-type), mini-sprints | 1.00     |
|   | Enduros, Figure 8, Sprints (economy),   | 1.10     |
|   | Mixed Show (AVC - open wheel, stocks), Sprints (limited)  | 1.25     |
|   | Super Modified (NE-type)  | 1.50     |
|   | Midgets (full size), Sprints (unlimited/outlaws), motorcycles   | 2.00     |
|   | Snowmobiles   | 3.00     |
| Drag Races  | Drag Races, incl. super chargers or exotic fuel   | 1.00     |
|   | Drag Races, excl. super chargers or exotic fuel   | 0.50     |
|   | Timing-type Events (no prizes or purses awarded)  | 0.25     |
| Road Course   | "Fun Type" races only - 4 wheel vehicles  | 0.50     |
|   | "Fun Type" races only - motorcycles / SCHOOLS   | 1.00     |
|   | Other than "fun type" races - 4 wheel vehicles  | 1.00     |
|   | Other than "fun type" races - motorcycles   | 2.00     |
| Off Road Course<br>(Motorcycles, Snowmobiles, ATVs, Quads, or Odseys) | Moto X and Scrambles (less than 250 entries)  | 2.00     |
|   | Obstacle course, hill climb & trials (less than 250 entries)  | 0.75     |
|   | TT Course (less than 250 entries)   | 1.25     |
|   | Moto X and Scrambles (250 or more entries)  | 4.00     |
|   | Obstacle course, hill climb & trials (250 or more entries)  | 1.50     |
|   | TT Course (250 or more entries)   | 2.50     |
| Miscellaneous   | Tractor Pull / Truck Pull   | 0.50     |
|   | Mud Bog / Mud Run   | 0.50     |
|   | Chuck Wagon / Chariot Racing  | 0.75     |
|   | Boat Racing   | 1.00     |
|   | Bicycle Moto X  | 0.75     |
| Other   | Autocross   | 0.55     |
|   | Schools - Cars  | 0.63     |
|   | Time Trials   | 0.50     |
|   | Blanket Hot Laps  | 0.60     |
|   | Ride & Drive  | 0.60     |
|   | Club Racing   | 0.90     |
|   | Rallies   | 1.00     |
|   | Monster Truck Show  | 0.50     |
|   | Quads/UTV/ATV   | 1.50     |
|   | Super Moto  | 3.00     |
|   | Schools - Cycles  | 1.25     |
|   | Moto X  | 2.00     |
|   | Pit Bikes   | 1.75     |
|   | Motorcycle Races  | 2.25     |
| Drifting  | 0.75  |          |

**8. Additional Cost**

If coverage for Practice and/or Tuning & Testing is requested, the Additional Cost is the following:

$$\text{Additional Cost} = (\# \text{ of Practice events} * \$27.50) + (\# \text{ of Tuning \& Testing events} * \$13.75)$$

**9. Total Claims Cost**

$$\text{Total Claims Cost} = \text{Racing Claims Cost} + \text{Additional Cost}$$

**10. Premium**

There is a minimum premium requirement of \$1,000 per policy. The premium is the larger of \$1,000 and  $(\text{Total Claims Cost}) / (1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%})$ .

Premium =

$$\text{MAX}[ 1000, (\text{Total Claims Cost}) / (1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%})]$$

### 3. Rodeo Rates

The Rodeo rates are for sponsored activity coverage for rodeo contestants as well as optional coverage for rodeo volunteers. There are minimum premiums listed for the different benefit amounts for both contestants and volunteers. The minimum premiums will be used for the premium calculation in Step 4.

Benefits included:

- Accidental Death and Specific Loss Benefit (AD&SL)
- Medical Expense for Accident Benefit

#### 1. Contestant Claims Cost

##### a. Contestant Base Rate

The Contestant Base Rate depends on the type of rodeo events and the AD&SL principal sum and medical expense maximum. The rate is per contestant per rodeo. For Rough Stock (Bronc/Bareback) or Bull Riding contestants, use those specific rates, otherwise use the Other Rate.

| Per Contestant Per Rodeo Base Rates   |       |                              |             |                 |
|---------------------------------------|-------|------------------------------|-------------|-----------------|
| AD&SL Principal Sum / Medical Maximum | Other | Rough Stock (Bronc/Bareback) | Bull Riding | Minimum Premium |
| \$5,000/\$5,000                       | 2.16  | 3.24                         | 15.12       | \$350           |
| \$10,000/\$10,000                     | 2.43  | 3.66                         | 17.01       | \$500           |
| \$20,000/\$20,000                     | 2.70  | 4.05                         | 18.90       | \$650           |
| \$25,000/\$25,000                     | 2.97  | 4.47                         | 20.79       | \$700           |

##### b. Deductible Factor

The Contestant Base Rate is multiplied by the Deductible Factor.

| Deductible (Reducing) | Deductible Factor |
|-----------------------|-------------------|
| \$0                   | 1.25              |
| \$100                 | 1.10              |
| \$250                 | 1.00              |
| \$500                 | 0.90              |
| \$1,000               | 0.80              |

##### c. Benefit Percentage Factor

The Contestant Base Rate is multiplied by the Benefit Percentage Factor and depends on the percentage of Allowable Expense provided.

| Benefit Percentage        | Benefit Percentage Factor |
|---------------------------|---------------------------|
| 100% of Allowable Expense | 1.250                     |
| 80% of Allowable Expense  | 1.000                     |
| 70% of Allowable Expense  | 0.875                     |

**d. Go Rounds Factor**

The Contestant Base Rate is multiplied by the Go Rounds Factor. This factor depends on the number of Go Rounds in each rodeo event.

| # of Go Rounds | Go Rounds Factor |
|----------------|------------------|
| 1 Go Round     | 1.00             |
| 2 Go Rounds    | 1.25             |
| 3 Go Rounds    | 1.50             |

**e. Contestant Final Rate**

Multiply the Contestant Base Rate from Step 1a by the factors in steps 1b through 1d. This is the rate per contestant per rodeo.

$$\text{Contestant Final Rate} = 1a * 1b * 1c * 1d$$

**f. Contestant Claims Cost**

Multiply the Contestant Final Rate by the number of rodeos and the number of contestants per rodeo.

$$\text{Contestant Claims Cost} = (\text{Contestant Final Rate}) * (\# \text{ of Rodeos}) * (\# \text{ of Contestants per Rodeo})$$

For multiple types of contestants (a combination of bull riding, bronc/bareback and other) calculate each contestant claims cost separately, and then add together.

**2. Volunteer Claims Cost**

**a. Volunteer Base Rate**

The Volunteer Base Rate depends on the policy benefits and the number of rodeos per year. If there is only one rodeo being covered, use the Per Volunteer per Rodeo rate. If there is more than one rodeo to be covered per year, use the Per Volunteer Annually rate.

| Principal Sum / Medical Max | Per Volunteer Per Rodeo (1 Rodeo per Year) | Per Volunteer Annually (> 1 Rodeo per Year) | Minimum Premium |
|-----------------------------|--|---|-----------------|
| \$5,000/\$5,000             | 1.20                                       | 1.80  | \$325           |
| \$10,000/\$10,000           | 1.80                                       | 2.70  | \$500           |
| \$10,000/\$25,000           | 2.70                                       | 4.05  | \$750           |

**b. Volunteer Claims Cost**

To calculate the Volunteer Claims Cost, multiply the Volunteer Base Rate from step 2a by the number of volunteers.

$$\text{Volunteer Claims Cost} = (\text{Volunteer Base Rate}) * (\# \text{ of Volunteers})$$

**3. Total Claims Cost**

$$\text{Total Claims Cost} = \text{Contestant Claims Cost} + \text{Volunteer Claims Cost}$$

#### **4. Premium**

There are minimum premiums for contestants and volunteer rates at the varying benefit amounts. Let M be the highest of all applicable minimum premiums for the specific rates/benefits used. Then the Premium is the larger of M and (Total Claims Cost) / (1 – Commission % - Home Office % - Claims/Admin %).

$M = \text{MAX}[ \text{all applicable minimum premiums for the specific rates/benefits used} ]$

Premium =  
=  $\text{MAX}[ M, (\text{Total Claims Cost}) / (1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%}) ]$

## 4. Primary Intercollegiate Sports Rates

The Primary Intercollegiate Sports (ICS) Rates are for sponsored and supervised ICS activities coverage and are intended for ICS student athletes with no other insurance for sports related injury costs.

Benefits included:

- Medical Expense for Accident Benefit (\$5,000 Maximum Benefit Amount and no deductible).

### 1. Total Claims Cost

For each covered athlete, determine their rate based on the risk category of the sport they participate in. The rates for each sport risk category are given below, and a listing of risk category by sport follows. The Total Claims Cost is the calculated by adding all of the rates for each athlete.

Total Claims Cost = SUM[ Primary ICS Rate for covered athlete ]  
where the sum is over all covered athletes

#### Rates for enrollment between August 1 and May 31 with coverage effective to next August 1

| Risk Category      | Primary ICS Rate |
|--------------------|------------------|
| Football & Rugby   | 1011.66          |
| Medium Risk Sports | 604.50           |
| Low Risk Sports    | 337.25           |

#### Rates for enrollment between June 1 and July 31 with coverage effective to next August 1

| Risk Category      | Primary ICS Rate |
|--------------------|------------------|
| Football & Rugby   | 448.50           |
| Medium Risk Sports | 261.30           |
| Low Risk Sports    | 152.65           |

| Sport        | Primary ICS Risk Category |
|--------------|---------------------------|
| Football     | Football & Rugby          |
| Rugby        | Football & Rugby          |
| Baseball     | Medium                    |
| Basketball   | Medium                    |
| Cheerleaders | Medium                    |
| Equestrian   | Medium                    |
| Field Hockey | Medium                    |
| Gymnastics   | Medium                    |
| Ice Hockey   | Medium                    |
| Lacrosse     | Medium                    |
| Skiing       | Medium                    |
| Soccer       | Medium                    |
| Softball     | Medium                    |
| Track/Field  | Medium                    |
| Volleyball   | Medium                    |
| Wrestling    | Medium                    |
| Archery      | Low                       |
| Badminton    | Low                       |
| Bowling      | Low                       |

| <b>Sport</b>   | <b>Primary ICS Risk Category</b> |
|--|----------------------------------|
| Crew or Rowing                                       | Low                              |
| Cross Country  | Low                              |
| Dance, Drill Team & Mascots                          | Low                              |
| Fencing  | Low                              |
| Golf   | Low                              |
| Rifle  | Low                              |
| Sailing  | Low                              |
| Squash   | Low                              |
| Student Managers, Student Trainers & Student Coaches | Low                              |
| Swimming/Diving                                      | Low                              |
| Synchronized Swimming                                | Low                              |
| Tennis   | Low                              |
| Water Polo   | Low                              |

## **2. Premium**

Premium = (Total Claims Cost) / (1 – Commission % - Home Office % - Claims/Admin %)

## 5. Excess Intercollegiate Sports, Club, and Intramural Rates

The Excess Intercollegiate Sports (ICS), Club, and Intramural (IM) Rates are for sponsored and supervised activities coverage for intercollegiate, club or intramural sports.

Benefits included:

- Accidental Death and Specific Loss Benefit (\$10,000)
- Heart or Circulatory Malfunctions Loss of Life Benefit (\$10,000)
- Medical Expense for Accident Benefit (NCAA ICS is a \$75,000 maximum and the others are a \$25,000 maximum).

The following abbreviations will be used throughout:

ICS: Intercollegiate Sports

IM: Intramural

School Affiliations:

- NCAA I – National Collegiate Athletic Association, Division I
- NCAA II – National Collegiate Athletic Association, Division II
- NCAA III – National Collegiate Athletic Association, Division III
- NAIA – National Association of Intercollegiate Athletics
- NJCAA – National Junior College Athletic Association
- NCCAA – National Christian College Athletic Association
- NIRSA – National Intramural-Recreational Sports Association

Risk Class:

This is a categorization of the sports, based on the assumed amount of risk of injury in each sport. From highest to lowest risk, the classes are FB (football), I, II, III, and IV. The risk class of each sport is given in the table below.

| Sport                 | Risk Class |
|-----------------------|------------|
| Archery               | IV         |
| Badminton             | IV         |
| Band                  | IV         |
| Baseball              | II         |
| Basketball            | I          |
| Bowling               | IV         |
| Boxing                | FB         |
| Canoe/kayak           | IV         |
| Cheerleaders          | III        |
| Climbing              | II         |
| Cricket               | IV         |
| Cross Country Running | III        |
| Cross Country Skiing  | IV         |
| Curling               | IV         |
| Cycling               | II         |
| Dance                 | IV         |
| Dance Team            | IV         |
| Disc Golf             | IV         |
| Drill Team            | IV         |
| Equestrian            | II         |

| Sport              | Risk Class |
|--------------------|------------|
| Mascots            | IV         |
| Outdoor Adventure  | II         |
| Paintball          | III        |
| Ping Pong          | IV         |
| Riflery            | IV         |
| Rodeo              | FB         |
| Roller Hockey      | II         |
| Rowing/Crew        | III        |
| Rugby              | FB         |
| Sailing            | IV         |
| Skiing             | I          |
| Snowboarding       | I          |
| Soccer             | I          |
| Softball           | II         |
| Squash/Racquetball | III        |
| Student Coaches    | IV         |
| Student Managers   | IV         |
| Student Trainers   | IV         |
| Surfing            | I          |
| Swimming/Diving    | III        |

| Sport                | Risk Class |
|----------------------|------------|
| Fencing              | IV         |
| Field Hockey         | II         |
| Figure Skating       | III        |
| Fishing              | IV         |
| Football, Flag/Touch | I          |
| Football, Tackle     | FB         |
| Golf                 | IV         |
| Gymnastics           | I          |
| Ice Hockey           | I          |
| Lacrosse             | II         |
| Martial Arts         | II         |

| Sport            | Risk Class |
|------------------|------------|
| Tennis           | III        |
| Track/Field      | III        |
| Triathlon        | II         |
| Ultimate Frisbee | IV         |
| Volleyball       | II         |
| Wakeboarding     | II         |
| Water Polo       | II         |
| Water Skiing     | II         |
| Weight Lifting   | IV         |
| Wrestling        | I          |

### **1. Unadjusted Claims Cost**

The Unadjusted Claims Cost step consists of two separate calculations: one for ICS and one for Club / IM Sports.

#### **a. ICS Unadjusted Claims Cost**

Determine the number of participants for ICS in each risk class (FB, I, II, III, and IV) using the table above. Multiply those numbers by the ICS rate for each risk class. Rates are given in the table below.

ICS Unadjusted Claims Cost =  
= SUM[(number of ICS participants in risk class) \* (ICS Rate for risk class)]  
where the sum is over all risk classes.

| Risk Class | ICS Rate |
|------------|----------|
| FB         | 665.79   |
| I          | 472.79   |
| II         | 282.01   |
| III        | 96.66    |
| IV         | 17.75    |

#### **b. Club / IM Unadjusted Claims Cost**

Determine the number of participants in each risk class for Club and IM sports. Multiply those numbers by the Club and IM rates for each risk class, and add together to get the Club / IM Unadjusted Claims Cost. Club and IM rates are given in the table below.

Club / IM Unadjusted Claims Cost =  
= SUM[(number of Club participants in risk class) \* (Club Rate for risk class)]  
+ SUM[(number of IM participants in risk class) \* (IM Rate for risk class)]  
where the sums are over all risk classes.

| Risk Class | Club Rate | Intramural (IM) Rate |
|------------|-----------|----------------------|
| FB         | 266.32    | 133.16               |
| I          | 141.84    | 70.92                |
| II         | 56.4      | 28.20                |
| III        | 19.33     | 9.67                 |
| IV         | 3.55      | 1.78                 |

## **2. Affiliation Factor**

The ICS Unadjusted Claims Cost is multiplied by the Affiliation Factor (this is the affiliation of the school). The Club / IM Unadjusted Claims Cost does NOT get multiplied by the Affiliation Factor.

| <b>Affiliation</b> | <b>Factor</b> |
|--------------------|---------------|
| NCAA I             | 1.45          |
| NCAA II            | 0.91          |
| NCAA III           | 0.36          |
| NAIA               | 0.75          |
| NJCAA              | 1.25          |
| NCCAA              | 0.75          |
| Other              | 1.00          |

## **3. Deductible Factor**

The Unadjusted Claims Costs are multiplied by the Deductible Factor from the table below.

| <b>Deductible (Reducing)</b> | <b>Factor</b> |
|------------------------------|---------------|
| \$0                          | 1.0000        |
| \$100                        | 0.9869        |
| \$250                        | 0.9671        |
| \$500                        | 0.9398        |
| \$750                        | 0.9157        |
| \$1,000                      | 0.8931        |
| \$1,250                      | 0.8724        |
| \$1,500                      | 0.8534        |
| \$2,000                      | 0.8199        |
| \$2,500                      | 0.7902        |
| \$3,000                      | 0.7641        |
| \$4,000                      | 0.7177        |
| \$5,000                      | 0.6762        |
| \$7,500                      | 0.5819        |
| \$10,000                     | 0.4968        |
| \$15,000                     | 0.3644        |
| \$20,000                     | 0.2708        |

## **4. Benefit Period Factor**

The Unadjusted Claims Costs are multiplied by the Benefit Period Factor from the table below.

| <b>Benefit Period</b> | <b>Factor</b> |
|-----------------------|---------------|
| 52 weeks              | 0.943         |
| 104 weeks             | 1.000         |
| 156 weeks             | 1.030         |

**5. Additional Factors**

There are three additional coverage options that have factors. The Unadjusted Claims Costs will be multiplied by all of these factors. The factors for these options are given in the table that follows and depend on whether the additional coverage options will be included or excluded.

Wear and Tear: includes policy language that expands the description of bodily harm to include wear and tear.

HMO/PPO: includes policy language to cover expenses incurred that were denied by another insurance plan due to not using an authorized medical vendor.

Re-Injury: includes policy language so that re-injury is covered under certain conditions.

| <b>Coverage Options:</b> | <b>Included</b> | <b>Excluded</b> |
|--------------------------|-----------------|-----------------|
| Wear and Tear            | 1.000           | 0.909           |
| HMO/PPO                  | 1.000           | 0.893           |
| Re-injury                | 1.000           | 0.909           |

**6. ZIP Code Factor**

The Unadjusted Claims Costs are multiplied by the ZIP Code Factor, which is based on the first 3 digits of the School’s ZIP Code. The table of ZIP Code Factors is in Appendix A.

**7. Adjusted Claims Cost**

To calculate the Adjusted Claims Cost, multiply the ICS Unadjusted Claims Cost from step 1a by the factors from steps 2 through 6. Multiply the Club/IM Unadjusted Claims Cost from step 1b by the factors from steps 3 through 6. Add these together.

$$\text{Adjusted Claims Cost} = (1a * 2 * 3 * 4 * 5 * 6) + (1b * 3 * 4 * 5 * 6)$$

**8. Premium**

The premium calculation for fully insured policies is in step 8a, and the premium calculation for aggregate deductible policies is in step 8b.

**8a. Fully Insured Premium**

$$\begin{aligned} \text{Fully Insured Premium} = \\ = (\text{Adjusted Claims Cost}) / (1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%}) \end{aligned}$$

**8b. Aggregate Premium**

For an aggregate deductible policy, the aggregate deductible is set by the underwriter at their discretion, but it must be at least 80% of the Adjusted Claims Cost.

$$\text{Let } A = \text{Aggregate Deductible} / \text{Adjusted Claims Cost}$$

The formula to calculate Aggregate Premium is given below and depends on the aggregate deductible (Agg Deductible) and the aggregate premium % (AP%) which can be determined from the table that follows. The aggregate premium % depends on A, as well as the aggregate deductible.

$$\begin{aligned} \text{Aggregate Premium} = \\ = (\text{Agg Deductible} * \text{AP\%}) / (1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%}) \end{aligned}$$

| <b>Aggregate Premium % (AP%)</b>                     |                                       |  |  |
|--|---------------------------------------|--|--|
| <b>A = Agg Deductible /<br/>Adjusted Claims Cost</b> | <b>Agg Deductible<br/>≤ \$100,000</b> | <b>\$100,000 &lt;<br/>Agg Deductible<br/>≤ \$200,000</b> | <b>Agg Deductible<br/>&gt; \$200,000</b> |
| 0.80 ≤ A < 0.85                                      | 37.00%                                | 34.30%   | 32.00%                                   |
| 0.85 ≤ A < 0.90                                      | 31.30%                                | 28.40%   | 25.80%                                   |
| 0.90 ≤ A < 0.95                                      | 26.60%                                | 23.40%   | 20.40%                                   |
| 0.95 ≤ A < 1.00                                      | 23.50%                                | 19.30%   | 16.20%                                   |
| 1.00 ≤ A < 1.05                                      | 20.60%                                | 15.90%   | 12.70%                                   |
| 1.05 ≤ A < 1.10                                      | 17.80%                                | 13.10%   | 10.00%                                   |
| 1.10 ≤ A < 1.15                                      | 15.40%                                | 10.60%   | 7.60%                                    |
| 1.15 ≤ A < 1.20                                      | 13.90%                                | 9.20%  | 6.10%                                    |
| 1.20 ≤ A < 1.25                                      | 12.90%                                | 8.10%  | 5.00%                                    |
| 1.25 ≤ A < 1.30                                      | 12.10%                                | 7.60%  | 4.10%                                    |
| 1.30 ≤ A   | 11.40%                                | 7.20%  | 3.60%                                    |

## 6. Child Fitness Center Rates

These rates are for sponsored and supervised activity coverage at child fitness centers, with optional coverage for birthday parties.

Benefits included:

- Medical Expense for Accident Benefit (\$25,000 or \$100,000 Maximum)

### 1. Base Claims Cost

For each participant, determine their rate from the table below based on their age group, participation type (“team” or “non-team”), and Medical Expense Maximum and sum over all participants.

| Age          | \$25,000 Medical Expense Maximum |               | \$100,000 Medical Expense Maximum |               |
|--------------|----------------------------------|---------------|-----------------------------------|---------------|
|              | Team Rate                        | Non-Team Rate | Team Rate                         | Non-Team Rate |
| 12 and Under | 2.09                             | 1.90          | 2.61                              | 2.38          |
| 13-15        | 2.71                             | 2.40          | 3.38                              | 3.00          |
| 16-18        | 4.29                             | 3.80          | 5.38                              | 4.75          |
| 19 and over  | Not Available                    | 3.60          | Not Available                     | 4.50          |

Base Claims Cost = SUM[(participant rate)]  
where the sum is over all participants

### 2. Party Claims Cost

Party Claims Cost = 1.50 \* (# of parties per year) \* (average # of participants per party)

### 3. Final Claims Cost

Add the two claims costs from above and multiply by the deductible factor.

Final Claims Cost = (Base Claims Cost + Party Claims Cost) \* (Deductible Factor)

| Deductible       | Factor |
|------------------|--------|
| \$100 corridor   | 1.00   |
| \$500 corridor   | 0.75   |
| \$1,000 corridor | 0.65   |

### 4. Premium

There is a minimum premium of \$300 per policy. The premium is the larger of \$300 and (Final Claims Cost) / (1 – Commission % - Home Office % - Claims/Admin %)

Premium =  
MAX(300, (Final Claims Cost) / (1 – Commission % – Home Office % – Claims/Admin %))

## 7. Child Development Center Rates

These rates are for sponsored and supervised activity coverage at child development centers, with optional coverage for birthday parties.

Benefits included:

- Medical Expense for Accident Benefit (\$25,000 Maximum)

### **1. Base Claims Cost**

For each participant determine their rate from the table below based on their age group and sum over all participants.

| Age          | Rate |
|--------------|------|
| 18 and Under | 1.80 |
| 19 and Over  | 2.50 |

Base Claims Cost = SUM[(participant rate)]  
where the sum is over all participants

### **2. Party Claims Cost**

Party Claims Cost = 1.50 \* (# of parties per year) \* (average # of participants per party)

### **3. Final Claims Cost**

Add the two claims costs from above and multiply by the deductible factor.

Final Claims Cost = (Base Claims Cost + Party Claims Cost) \* (Deductible Factor)

| Deductible       | Factor |
|------------------|--------|
| \$100 corridor   | 1.00   |
| \$500 corridor   | 0.75   |
| \$1,000 corridor | 0.65   |

### **4. Premium**

There is a minimum premium of \$150 per policy. The premium is the larger of \$150 and (Final Claims Cost) / (1 - Commission % - Home Office % - Claims/Admin %)

Premium =  
MAX(150, (Final Claims Cost) / (1 - Commission % - Home Office % - Claims/Admin %))

## 8. K-12 Rates

These rates are for sponsored/supervised activity coverage as well as 24-hour coverage for students at a K-12 school. There are two different plans, the Low Option and High Option. The two plans include the same types of benefits, but the High Option has higher limits.

Benefits included:

- Accidental Death and Specific Loss Benefit
- Extended Dental Benefit (optional)
- Medical Expense for Accident Benefit (\$25,000 Maximum)

The specific sub- limits for the High and Low Options can be seen in the table below.

|                                  | <b>Service/Treatment</b>  | <b>Low Option</b>  | <b>High Option</b>   |
|----------------------------------|---|--|--|
| <b>Inpatient:</b>                | Room & Board  | Semi-Private Room Rate/\$150 per day maximum   | 80% of Allowable Expense/Semi-Private Room Rate  |
|                                  | Hospital Miscellaneous  | Up to \$600 per day maximum  | Up to \$1,200 per day maximum  |
|                                  | Registered Nurse  | 75% of Allowable Expense   | 100% of Allowable Expense  |
|                                  | Physician's Nonsurgical Visits  | Up to \$40 per visit first day; \$25 per visit each subsequent day   | Up to \$60 per visit first day; \$40 per visit each subsequent day   |
|                                  | (Benefits are limited to one visit per day and do not apply when related to surgery)                  |  |  |
| <b>Outpatient:</b>               | Hospital Outpatient Surgery - Facility Charge   | Up to \$1,000 maximum  | Up to \$1,200 per day maximum  |
|                                  | Physician's Nonsurgical Visits  | Up to \$40 per visit first day; \$25 per visit each subsequent day   | Up to \$60 per visit first day; \$40 per visit each subsequent day   |
|                                  | (Benefits are limited to one visit per day and do not apply when related to surgery or physiotherapy) |  |  |
|                                  | Physiotherapy   | Up to \$30 per visit first day; \$20 per visit each subsequent day/5 day maximum (Benefits are limited to one visit per day) | Up to \$60 per visit first day; \$40 per visit each subsequent day/5 day maximum (Benefits are limited to one visit per day) |
|                                  | Emergency Room  | Up to \$150 maximum  | Up to \$300 maximum  |
|                                  | (Use of room and supplies; treatment must be rendered within 72 hours from time of injury)            |  |  |
|                                  | X-Ray Services (Includes charges for reading)   | \$200 maximum  | \$600 maximum  |
|                                  | Cat Scan/MRI  | \$300 maximum  | \$600 maximum  |
|                                  | Laboratory  | \$50 maximum   | \$300 maximum  |
|                                  | Injections  | No Benefits  | No Benefits  |
| Prescription Drugs               | \$75 maximum (30 day supply per prescription in MD)   | \$200 maximum (30 day supply per prescription in MD)   |  |
| Orthopedic Braces and Appliances | \$75 maximum  | \$140 maximum  |  |

|                                     | <b>Service/Treatment</b>                      | <b>Low Option</b>   | <b>High Option</b>  |
|-------------------------------------|---|---|---|
| <b>Inpatient and/or Outpatient:</b> | Surgeon's Fees                                | \$1,000 maximum (No more than one procedure through the same incision will be paid) | \$1,200 maximum (No more than one procedure through the same incision will be paid) |
|                                     | Anesthetist/Assistant Surgeon                 | 20% of surgeon's allowance  | 25% of surgeon's allowance  |
|                                     | Ambulance                                     | \$300 maximum   | \$800 maximum   |
|                                     | Consultant                                    | \$200 maximum   | \$400 maximum   |
|                                     | Dental  | Up to \$200 per tooth (Benefits are paid on sound natural teeth only)               | Up to \$500 per tooth (Benefits are paid on sound natural teeth only)               |
|                                     | Replacement of Eyeglasses, Contact Lenses and | \$200 maximum (When broken as a result of a covered injury)                         | \$300 maximum (When broken as a result of a covered injury)                         |

### **1. Total Claims Cost**

For each covered student/athlete, determine their rate based on coverage and plan options. Add up all of the rates for each athlete, and this is the Total Claims Cost.

| <b>K-12 Rates per Student/Athlete per Year</b>   |  |                   |                    |
|--|--|-------------------|--------------------|
|  | <b>Coverage</b>                              | <b>Low Option</b> | <b>High Option</b> |
| 24-Hour Coverage                                 | With Extended Dental                         | 57.78             | 85.38              |
|  | Without Extended Dental                      | 51.99             | 79.59              |
|  | Summer Only With Extended Dental             | 19.26             | 26.97              |
|  | Summer Only Without Extended Dental          | 13.47             | 21.18              |
| At School Coverage                               | With Extended Dental                         | 18.63             | 24.39              |
|  | Without Extended Dental                      | 12.84             | 18.60              |
| Interscholastic Football Coverage (Grades 10-12) | With Extended Dental                         | 94.38             | 143.82             |
|  | Without Extended Dental                      | 88.59             | 138.03             |
|  | Spring Football Only With Extended Dental    | 41.10             | 60.99              |
|  | Spring Football Only Without Extended Dental | 35.31             | 55.20              |

### **2. Premium**

Premium = (Total Claims Cost) / (1 – Commission % - Home Office % - Claims/Admin %)

## 9. Religious Program Rates

These are rates for sponsored/supervised activity coverage for Religious Programs. There are rates for a variety of classes – daycare; non-overnight volunteers; adult church groups; youth church groups; camp, conference, retreat, domestic overnight trips; and domestic mission trips. For these rates, a plan must be chosen that will determine the policy benefits for all classes that are covered.

Benefits included:

- Accidental Death and Specific Loss Benefit (AD&SL)
- Medical Expense for Accident and/or Short Term Emergency Sickness Benefit (only overnight activities qualify for the Short Term Emergency Sickness Benefit)

Plan options:

- **Plan 5:** \$5,000 Medical Expense Maximum, \$5,000 AD&SL Principal Sum, \$1,000 Short Term Emergency Sickness Maximum
- **Plan 10:** \$10,000 Medical Expense Maximum, \$10,000 AD&SL Principal Sum, \$2,000 Short Term Emergency Sickness Maximum
- **Plan 25:** \$25,000 Medical Expense Maximum, \$20,000 AD&SL Principal Sum, \$2,500 Short Term Emergency Sickness Maximum

### 1. Religious Program Daycare

| Religious Program Daycare Rates per Person per Year |         |         |
|---|---------|---------|
| Plan 5  | Plan 10 | Plan 25 |
| 1.13  | 1.18    | 1.38    |

Religious Program Daycare Cost = (# of participants) \* Rate

### 2. Non-Overnight Volunteers (No Mission Trips)

This rate per participant per year varies by volunteering category – physical or non-physical activities, and the number of days of volunteering per year (less than 10, or 10 or more).

| Non-Overnight Volunteer Rates per Person per Year |        |         |         |
|---|--------|---------|---------|
| Volunteering Category                             | Plan 5 | Plan 10 | Plan 25 |
| Less than 10 Days (Non-Physical)                  | 0.25   | 0.38    | 0.50    |
| 10 or More Days (Non-Physical)                    | 1.00   | 1.25    | 1.50    |
| Less than 10 Days (Physical)                      | 0.50   | 0.75    | 1.00    |
| 10 or More Days (Physical)                        | 2.00   | 2.50    | 3.00    |

Non-Overnight Volunteers Cost = SUM[(# of volunteers in category) \* Rate]  
where the sum is over all volunteering categories

### 3. Adult Church Groups (Non-Sports Activities)

The policyholder must choose between covering either “On Premise Activities Only” or “On and/or Off Premise Activities”

| <b>Adult Church Groups Rates per Person per Year</b> |               |                |                |
|--|---------------|----------------|----------------|
| <b>Activity</b>                                      | <b>Plan 5</b> | <b>Plan 10</b> | <b>Plan 25</b> |
| On Premise Activities Only                           | 0.50          | 0.75           | 1.00           |
| On and Off Premise Activities                        | 1.00          | 1.50           | 2.00           |

Adult Church Groups Cost = (Average weekly adult church attendance) \* Rate

#### **4. Youth Church Groups (Non-Sports Activities)**

The church must choose between covering either “On Premise Activities Only” or “On and/or Off Premise Activities”

| <b>Youth Church Groups Rates per Person per Year</b> |               |                |                |
|--|---------------|----------------|----------------|
| <b>Activity</b>                                      | <b>Plan 5</b> | <b>Plan 10</b> | <b>Plan 25</b> |
| On Premise Activities Only                           | 0.38          | 0.50           | 0.63           |
| On and Off Premise Activities                        | 0.75          | 1.00           | 1.25           |

Youth Church Groups Cost = (Average weekly youth church attendance) \* Rate

#### **5. Camp, Conference, Retreat, Domestic Overnight Trips**

| <b>Camp, Conference, Retreat, Domestic Overnight Trips Rates per Person per Calendar Day</b> |               |                |                |
|--|---------------|----------------|----------------|
| <b>Activity</b>  | <b>Plan 5</b> | <b>Plan 10</b> | <b>Plan 25</b> |
| Overnight Activities   | 0.13          | 0.18           | 0.25           |
| Day Activities   | 0.08          | 0.10           | 0.13           |

Camp, Conference, Retreat, Domestic Overnight Trips Cost =  
 = (# of Days of Overnight Activities) \* (# of Overnight Participants) \* (Overnight Rate) +  
 + (# of Days of Day Activities) \* (# of Day Participants) \* (Day Rate)

#### **6. Mission Trips (Domestic)**

| <b>Mission Trips Rates per Person per Calendar Day</b> |                |                |
|--|----------------|----------------|
| <b>Plan 5</b>  | <b>Plan 10</b> | <b>Plan 25</b> |
| 0.18   | 0.25           | 0.38           |

Mission Trips Cost = SUM[(# of participants) \* (# of days for the trip) \* Rate]  
 where the sum is over all Domestic Mission Trips

#### **7. Church Events**

| <b>Church Events Rates per Person per Calendar Day</b> |                |                |
|--|----------------|----------------|
| <b>Plan 5</b>  | <b>Plan 10</b> | <b>Plan 25</b> |
| 0.08   | 0.10           | 0.13           |

Church Events Cost = SUM[(# of participants) \* (# of days for the event) \* Rate]  
 where the sum is over all Church Events

**8. Total Claims Cost**

Add the Claims Costs from steps 1 through 7. This is the Total Claims Cost.

$$\text{Total Claims Cost} = 1 + 2 + 3 + 4 + 5 + 6 + 7$$

**9. Premium**

$$\text{Premium} = (\text{Total Claims Cost}) / (1 - \text{Commission \%} - \text{Home Office \%} - \text{Claims/Admin \%})$$

## 10. Sports Teams, Tournaments, and Camps & Clinics Rates

These rates for sponsored/supervised activity coverage for adults and youth in a variety of activities: Sports Teams/Leagues, Tournaments, Day Camps & Clinics, and Overnight Camps & Clinics. There are minimum premiums listed for various activities, risk classes, and benefits throughout the rate. The minimum premiums will be used for the premium calculation in Step 9.

Benefits included:

- Accidental Death and Specific Loss Benefit
- Medical Expense for Accident and/or Short Term Emergency Sickness Benefit (only overnight activities qualify for the Short Term Emergency Sickness Benefit)

Standard Benefits/Limits:

|                                  |                           |
|----------------------------------|---------------------------|
| Medical Expense for Accident     | \$25,000 maximum          |
| Deductible                       | \$100 Corridor            |
| Coverage                         | Full Excess               |
| Accidental Death & Specific Loss | \$10,000 Principal Sum    |
| Dental                           | 100% of Allowable Expense |
| Outpatient Physical Therapy      | 100% of Allowable Expense |
| Outpatient Orthopedic Appliances | 100% of Allowable Expense |
| Benefit Period                   | 52 Weeks                  |

Risk Class:

Activities/Sports are all assigned a Risk Class based on the risk of injury in each activity. The Risk Classes, from lowest risk to highest are numbered 1, 2, 3, and 4.

| Activity            | Risk Class |
|---------------------|------------|
| Aerobics            | 1          |
| Airsoft             | 3          |
| Archery             | 1          |
| Badminton           | 1          |
| Baseball            | 2          |
| Basketball          | 2          |
| Baton Twirling      | 1          |
| Bocce Ball          | 1          |
| Bowling             | 1          |
| Cheerleading        | 2          |
| Cricket             | 2          |
| Cross Country       | 1          |
| Curling             | 1          |
| Cycling/Bike Riding | 3          |
| Dance               | 2          |
| Diving              | 3          |
| Dodgeball           | 3          |
| Fencing             | 1          |
| Field Hockey        | 3          |
| Football-Flag       | 3          |
| Football-Noncontact | 3          |
| Football-Tackle     | 4          |
| Frisbee             | 1          |

| Activity             | Risk Class |
|----------------------|------------|
| Paintball            | 3          |
| Pistol               | 1          |
| Polo (horse)         | 4          |
| Rifle                | 1          |
| Rock Climbing        | 4          |
| Rodeo                | 4          |
| Roller Derby         | 4          |
| Roller Hockey        | 4          |
| Rowing               | 1          |
| Rugby                | 4          |
| Running or 5K        | 1          |
| Sailing              | 2          |
| Skeet                | 1          |
| Skiing-Cross Country | 2          |
| Skiing-Downhill      | 4          |
| Snorkeling           | 1          |
| Snowboarding         | 4          |
| Soccer               | 4          |
| Softball             | 2          |
| Squash/Racquetball   | 2          |
| Surfing              | 4          |
| Swimming             | 1          |
| Table Tennis         | 1          |

| Activity            | Risk Class |
|---------------------|------------|
| Golf                | 1          |
| Gymnastics          | 3          |
| Handball            | 1          |
| High Ropes          | 4          |
| Hiking              | 1          |
| Horseback Riding    | 4          |
| Ice-Hockey          | 4          |
| Ice-Skating         | 3          |
| In-Line Skating     | 3          |
| Judo                | 3          |
| Karate/Martial Arts | 3          |
| Lacrosse            | 4          |
| Marathon (26 miles) | 2          |

| Activity      | Risk Class |
|---------------|------------|
| T-Ball        | 1          |
| Tennis        | 1          |
| Track         | 2          |
| Trap          | 1          |
| Triathlon     | 3          |
| Volleyball    | 1          |
| Walking or 5K | 1          |
| Water Polo    | 3          |
| Weightlifting | 1          |
| Whiffleball   | 1          |
| Wrestling     | 3          |
| Zip Lining    | 4          |

### **1. Tournament Claims Cost**

Add up rates for all covered participants, multiply by the number of tournaments to be covered.

Tournament Claims Cost =

$$= (\text{SUM}[\text{Tournament Rate per Participant}]) * (\# \text{ of Tournaments})$$

where the sum is over all covered tournament participants

| Tournaments Rates per Participant* |                 |                    |
|------------------------------------|-----------------|--------------------|
| Risk Class                         | Ages 18 & Under | Adults (Ages 19 +) |
| Class 1                            | 0.21            | 0.75               |
| Class 2                            | 0.28            | 1.25               |
| Class 3                            | 0.35            | 1.75               |
| Class 4                            | 0.48            | 2.50               |

\*Rates are per tournament (up to 3 days of coverage).

### **2. Teams/Leagues Claims Cost**

Add up rates for all covered participants. For leagues with 10 or more teams, multiply by the League Adjustment Factor.

Teams/Leagues Claims Cost =

$$= (\text{SUM}[\text{Teams/Leagues Rate per Participant}]) * (\text{League Adjustment Factor})$$

where the sum is over all covered Team/League participants

| Youth Teams/Leagues Rate per Participant per Season |                 |              |              |             |
|---|-----------------|--------------|--------------|-------------|
| Risk Class  | Ages 12 & Under | Ages 13 - 15 | Ages 16 - 18 | Min Premium |
| Class 1   | 1.00            | 1.75         | 2.25         | \$200       |
| Class 2   | 1.25            | 2.10         | 2.63         | \$200       |
| Class 3   | 1.60            | 2.65         | 3.95         | \$200       |
| Class 4   | 2.75            | 4.45         | 6.75         | \$350       |

| <b>Adult (Ages 19 +) Teams/Leagues Rate per Participant per Season</b> |                           |                    |
|--|---------------------------|--------------------|
| <b>Risk Class</b>  | <b>Adults (Ages 19 +)</b> | <b>Min Premium</b> |
| Class 1  | 2.75                      | \$350              |
| Class 2  | 5.35                      | \$500              |
| Class 3  | 7.88                      | \$550              |
| Class 4  | 15.30                     | \$600              |

| <b>Teams/Leagues Other Rate per Participant per Season</b> |      |
|--|------|
| Coaches  | 2.00 |
| Officials  | 2.50 |
| Volunteers   | 0.50 |

| <b>League Adjustment Factors</b> |               |
|----------------------------------|---------------|
| <b>Number of Teams</b>           | <b>Factor</b> |
| Less than 10 Teams               | 1.00          |
| 10 - 19 Teams                    | 0.93          |
| 20 - 29 Teams                    | 0.90          |
| 30 - 49 Teams                    | 0.87          |
| 50 + Teams                       | 0.85          |

### **3. Special Activities Claims Cost**

Add up rates for all covered participants. For one day of coverage, use the One-Time Rate, otherwise use the Annual Rate. For ages 18 & under, use the youth rate, and for ages 19 & over, use the adult rate. Note that the Skateboarding rates below are at \$1,000 and \$2,500 corridor deductibles. These are the only available deductible options for skateboarding; deductible factors in Step 8 cannot be applied to this cost.

Special Activities Claims Cost =

= (SUM[Special Activities Rate per Participant])

where the sum is over all covered Special Activities participants

| <b>Special Activities Rates per Person</b> |                            |                          |                          |                            |                            |                    |
|--|----------------------------|--------------------------|--------------------------|----------------------------|----------------------------|--------------------|
| <b>Activity</b>                            | <b>Corridor Deductible</b> | <b>Annual Youth Rate</b> | <b>Annual Adult Rate</b> | <b>One-Time Youth Rate</b> | <b>One-Time Adult Rate</b> | <b>Min Premium</b> |
| Skateboarding                              | \$1,000                    | 3.00                     | 6.00                     | 0.25                       | 0.50                       | \$500              |
| Skateboarding                              | \$2,500                    | 2.00                     | 4.00                     | 0.15                       | 0.30                       | \$450              |
| Bounce Houses                              | \$100                      | Not Avail.               | Not Avail.               | 0.08                       | 0.08                       | \$200              |
| Family Fun Centers                         | \$100                      | Not Avail.               | Not Avail.               | 0.08                       | 0.08                       | \$200              |
| Batting cage facilities                    | \$100                      | Not Avail.               | Not Avail.               | 0.14                       | 0.88                       | \$500              |

### **4. Day Camps & Clinics Claims Cost**

Add up rates for all covered participants and multiply by the number of days of coverage. The composite rate should be used for youth participants (ages 18 & under) if there are a blend of all age ranges, otherwise use the rate for the specific ages of participants.

Day Camps & Clinics Claims Cost =

= (SUM[Day Camps & Clinics Rate per Participant]) \* (# of Days of Coverage)

where the sum is over all covered Day Camp and Clinic participants

| <b>Youth Day Camps &amp; Clinics Rates per Participant per Day</b> |                            |                     |                     |                  |                    |
|--|----------------------------|---------------------|---------------------|------------------|--------------------|
| <b>Risk Class</b>  | <b>Ages 12 &amp; Under</b> | <b>Ages 13 - 15</b> | <b>Ages 16 - 18</b> | <b>Composite</b> | <b>Min Premium</b> |
| Class 1  | 0.09                       | 0.11                | 0.13                | 0.11             | \$200              |
| Class 2  | 0.13                       | 0.14                | 0.16                | 0.14             | \$200              |
| Class 3  | 0.16                       | 0.18                | 0.20                | 0.18             | \$200              |
| Class 4  | 0.22                       | 0.24                | 0.26                | 0.24             | \$300              |
| Non-Sport  | 0.09                       | 0.09                | 0.10                | 0.09             | \$200              |

| <b>Adults (Ages 19 +) Day Camps &amp; Clinics Rates per Participant per Day</b> |                           |                    |
|---|---------------------------|--------------------|
| <b>Risk Class</b>   | <b>Adults (Ages 19 +)</b> | <b>Min Premium</b> |
| Class 1   | 0.38                      | \$300              |
| Class 2   | 0.88                      | \$300              |
| Class 3   | 1.38                      | \$300              |
| Class 4   | 1.88                      | \$400              |
| Non-Sport   | 0.38                      | \$300              |

| <b>Day Camps &amp; Clinics Other Rates per Participant per Day</b> |      |
|--|------|
| Coaches  | 0.38 |
| Officials  | 0.50 |
| Volunteers   | 0.25 |

### **5. Overnight Camps & Clinics**

Add up rates for all covered participants and multiply by the number of days of coverage. The composite rate should be used for youth participants (ages 18 & under) if there are a blend of all age ranges, otherwise use the rate for the specific ages of participants. Any reference here to a Sickness benefit is for the Short Term Emergency Sickness benefit.

Overnight Camps & Clinics Claims Cost =

$$= (\text{SUM}[\text{Overnight Camps \& Clinics Rate per Participant}]) * (\# \text{ of Days of Coverage})$$

where the sum is over all covered Overnight Camp and Clinic participants

| <b>Youth Overnight Camps &amp; Clinics per Participant per Day Rates – Standard Plan</b> |                            |                     |                     |                  |                    |
|--|----------------------------|---------------------|---------------------|------------------|--------------------|
| <b>Risk Class</b>  | <b>Ages 12 &amp; Under</b> | <b>Ages 13 - 15</b> | <b>Ages 16 - 18</b> | <b>Composite</b> | <b>Min Premium</b> |
| Class 1  | 0.12                       | 0.14                | 0.16                | 0.14             | \$200              |
| Class 2  | 0.16                       | 0.18                | 0.19                | 0.18             | \$200              |
| Class 3  | 0.20                       | 0.21                | 0.23                | 0.21             | \$200              |
| Class 4  | 0.25                       | 0.28                | 0.30                | 0.28             | \$300              |
| Non-Sport  | 0.12                       | 0.13                | 0.14                | 0.13             | \$200              |

| <b>Youth Overnight Camps &amp; Clinics per Participant per Day Rates – Standard + \$1,000 Sickness</b> |                            |                     |                     |                  |                    |
|--|----------------------------|---------------------|---------------------|------------------|--------------------|
| <b>Risk Class</b>  | <b>Ages 12 &amp; Under</b> | <b>Ages 13 - 15</b> | <b>Ages 16 - 18</b> | <b>Composite</b> | <b>Min Premium</b> |
| Class 1  | 0.17                       | 0.19                | 0.21                | 0.19             | \$200              |
| Class 2  | 0.21                       | 0.23                | 0.24                | 0.23             | \$200              |
| Class 3  | 0.25                       | 0.26                | 0.28                | 0.26             | \$200              |
| Class 4  | 0.30                       | 0.33                | 0.35                | 0.33             | \$300              |
| Non-Sport  | 0.17                       | 0.18                | 0.19                | 0.18             | \$200              |

| <b>Youth Overnight Camps &amp; Clinics per Participant per Day Rates – Standard + \$2,500 Sickness</b> |                            |                     |                     |                  |                    |
|--|----------------------------|---------------------|---------------------|------------------|--------------------|
| <b>Risk Class</b>  | <b>Ages 12 &amp; Under</b> | <b>Ages 13 - 15</b> | <b>Ages 16 - 18</b> | <b>Composite</b> | <b>Min Premium</b> |
| Class 1  | 0.20                       | 0.22                | 0.24                | 0.22             | \$200              |
| Class 2  | 0.24                       | 0.25                | 0.27                | 0.25             | \$200              |
| Class 3  | 0.27                       | 0.29                | 0.31                | 0.29             | \$200              |
| Class 4  | 0.33                       | 0.35                | 0.37                | 0.35             | \$300              |
| Non-Sport  | 0.20                       | 0.20                | 0.21                | 0.20             | \$200              |

| <b>Adults (Ages 19 +) Overnight Camps &amp; Clinics per Participant per Day Rates</b> |                 |                                    |                                    |                    |
|---|-----------------|------------------------------------|------------------------------------|--------------------|
| <b>Risk Class</b>   | <b>Standard</b> | <b>Standard + \$1,000 Sickness</b> | <b>Standard + \$2,500 Sickness</b> | <b>Min Premium</b> |
| Class 1   | 0.50            | 0.68                               | 0.75                               | \$300              |
| Class 2   | 1.00            | 1.18                               | 1.25                               | \$300              |
| Class 3   | 1.50            | 1.68                               | 1.75                               | \$300              |
| Class 4   | 2.00            | 2.18                               | 2.25                               | \$400              |
| Non-Sport   | 0.50            | 0.68                               | 0.75                               | \$300              |

| <b>Overnight Camp &amp; Clinics Other per Participant per Day Rates</b> |                 |                                    |                                    |
|---|-----------------|------------------------------------|------------------------------------|
|   | <b>Standard</b> | <b>Standard + \$1,000 Sickness</b> | <b>Standard + \$2,500 Sickness</b> |
| Coaches   | 0.50            | 0.68                               | 0.75                               |
| Officials   | 0.63            | 0.80                               | 0.88                               |
| Volunteers  | 0.38            | 0.55                               | 0.63                               |

### **6. Groups and Organizations**

Add up rates for all covered participants. If rate is per day, multiply by the number of days of coverage. Rates are per participant per year unless marked otherwise.

Groups and Organizations Claims Cost =

= (SUM[Groups and Organizations Rate per Participant]) \* (# of Days of Coverage if rate is per day)  
 where the sum is over all covered Group and Organization participants

| <b>Type of Group</b>                                | <b>Rate</b> | <b>Min Premium</b> |
|---|-------------|--------------------|
| Adult Night School                                  | 2.50        | \$200              |
| Aerobic Club / Exercise Club / Cross Fit / Fitness  | 3.25        | \$200              |
| Bands   | 1.50        | \$200              |
| Before & After School / Head Start                  | 1.63        | \$200              |
| Drill Teams   | 1.50        | \$200              |
| Chorus Groups                                       | 1.50        | \$200              |
| Community Work Programs                             | 3.25        | \$200              |
| Day Care Centers / Preschool                        | 1.63        | \$200              |
| Fishing Club  | 2.50        | \$200              |
| Fraternal Organizations (Elks, Moose, Rotary, etc.) | 1.50        | \$200              |

| Type of Group  | Rate         | Min Premium |
|--|--------------|-------------|
| Gun Clubs  | 3.25         | \$200       |
| Hunting Club   | 3.25         | \$200       |
| Job Training Programs (non-paid participants-6 months) | 2.00         | \$200       |
| Officials, Referees or Umpire Groups / Associations *  | 3.25         | \$200       |
| Parades  | 0.13 per Day | \$200       |
| PTA  | 1.50         | \$200       |
| Ski Trips - Overnight (Downhill &/or Snowboarding)     | 1.13 per Day | \$500       |
| Soap Box Derbies - Year Round Clubs                    | 4.88         | \$600       |
| Soap Box Derbies                                       | 0.50 per Day | \$200       |
| Snowmobile Club  | 4.88         | \$600       |
| Theater Group  | 1.50         | \$200       |
| Trips - Day**  | 0.25 per Day | \$200       |
| Trips - Overnight**                                    | 0.50 per Day | \$200       |
| Homeschool Students non-sport                          | 1.63         | \$200       |
| Volunteer Only Program - 1 day                         | 0.25         | \$200       |
| Volunteer Only Program - 2-5 times                     | 0.75         | \$200       |
| Volunteer Only Program - 6+ times                      | 1.50         | \$200       |
| Volunteer Only Program - sport risk                    | 0.50 per Day | \$200       |
| Volunteer Only Program - Physical Activity Work        | 3.00         | \$200       |

\* Only if not associated with sports teams / leagues, day camps, or overnight camps.

\*\* These are trips which do not involve any athletic activity and also do not involve any other activity separately rated such as band, cheerleading, skiing, etc. Trips for those activities must be rated according to the premium for that activity.

### **7. Unadjusted Claims Cost**

Add up all of the claims costs from Steps 1 through 6.

Unadjusted Claims Cost = 1 + 2 + 3 + 4 + 5 + 6

### **8. Adjusted Claims Cost**

There are a number of factors to adjust benefits. The Unadjusted Claims Cost will be multiplied by any applicable factors to make adjustments from the standard benefits.

To adjust Medical Maximum:

| Medical Maximum | Factor | Minimum Premium |
|-----------------|--------|-----------------|
| \$5,000         | 0.83   | \$200           |
| \$10,000        | 0.92   | \$200           |
| \$15,000        | 0.95   | \$200           |
| \$25,000        | 1.00   | \$200           |
| \$50,000        | 1.15   | \$400           |
| \$100,000       | 1.35   | \$600           |

To adjust Deductible (can be used for all rates except Skateboarding Rates from Step 3):

| Deductible | Corridor Deductible Factor | Reducing Deductible Factors |
|------------|----------------------------|-----------------------------|
| \$0        | 1.150                      | 1.150                       |
| \$100      | 1.000                      | 1.045                       |
| \$250      | 0.930                      | 1.000                       |
| \$500      | 0.850                      | 0.965                       |
| \$1,000    | 0.730                      | 0.880                       |
| \$2,500    | 0.600                      | 0.770                       |

To adjust Benefit Period:

| Benefit Period | Factor |
|----------------|--------|
| 52 Weeks       | 1.00   |
| 104 Weeks      | 1.06   |

To increase coverage from Full Excess to Primary Excess:

| Primary Excess Factors |        |                 |
|------------------------|--------|-----------------|
| Coverage               | Factor | Minimum Premium |
| \$100 Primary Excess   | 1.15   | \$250           |
| \$250 Primary Excess   | 1.25   | \$250           |

To increase coverage from Full Excess to Primary:

| Coverage | Factor |
|----------|--------|
| Primary  | 1.40   |

To adjust Accidental Death and Specific Loss Benefit (AD&SL) limits:

| AD&SL Benefit Limit Adjustment Factors |        |
|--|--------|
| AD&SL Limit Adjustment                 | Factor |
| \$5,000 decrease                       | 0.98   |
| \$10,000 increase                      | 1.04   |

To decrease from Standard Limits (100% of Allowable Expense up to Medical Maximum) to lower limits:

| Decreasing Internal Benefits |         |        |
|------------------------------|---------|--------|
| Internal Benefit             | Limit   | Factor |
| Dental                       | \$2,000 | 0.98   |
| Physical Therapy             | \$1,000 | 0.95   |
| Ortho. Appliances            | \$1,000 | 0.98   |

Adjusted Claims Cost = (Unadjusted Claims Cost) \* PRODUCT[any factors from above that apply]

## 9. Premium

The tables above include multiple minimum premiums depending on the risk class/activity/benefits for the policy. Let M be the highest of all applicable minimum premiums for the specific risk class/activity/benefits of the policy. Then the Premium is the larger of M and (Adjusted Claims Cost) / (1 - Commission % - Home Office % - Claims/Admin %).

M = MAX[ all applicable minimum premiums for the specific risk class/activities/benefits ]

Premium =

MAX[ M, (Adjusted Claims Cost) / (1 - Commission % - Home Office % - Claims/Admin %) ]

## Appendix A – ZIP Code Factors

These are the ZIP Code Factors used for the Excess Intercollegiate Sports, Club, and Intramural Rates. The factors use the first 3 digits of the school's ZIP code.

| 3 Digit ZIP Code | Factor |
|------------------|--------|------------------|--------|------------------|--------|------------------|--------|
| 010              | 0.894  | 248              | 0.855  | 484              | 0.815  | 739              | 0.824  |
| 011              | 0.891  | 249              | 0.855  | 485              | 0.799  | 740              | 0.825  |
| 012              | 0.898  | 250              | 0.928  | 486              | 0.833  | 741              | 0.823  |
| 013              | 0.911  | 251              | 0.918  | 487              | 0.837  | 743              | 0.824  |
| 014              | 0.997  | 252              | 0.869  | 488              | 0.844  | 744              | 0.824  |
| 015              | 0.988  | 253              | 0.934  | 489              | 0.857  | 745              | 0.824  |
| 016              | 0.988  | 254              | 0.837  | 490              | 0.950  | 746              | 0.824  |
| 017              | 1.016  | 255              | 0.936  | 491              | 0.983  | 747              | 0.824  |
| 018              | 1.025  | 256              | 0.859  | 492              | 0.926  | 748              | 0.854  |
| 019              | 1.032  | 257              | 0.976  | 493              | 0.833  | 749              | 0.821  |
| 020              | 1.023  | 258              | 0.855  | 494              | 0.853  | 750              | 1.176  |
| 021              | 1.027  | 259              | 0.855  | 495              | 0.831  | 751              | 1.160  |
| 022              | 1.030  | 260              | 0.834  | 496              | 0.833  | 752              | 1.176  |
| 023              | 1.024  | 261              | 0.857  | 497              | 0.833  | 753              | 1.176  |
| 024              | 1.023  | 262              | 0.855  | 498              | 0.833  | 754              | 1.118  |
| 025              | 0.937  | 263              | 0.855  | 499              | 0.833  | 755              | 1.036  |
| 026              | 0.905  | 264              | 0.856  | 500              | 0.903  | 756              | 1.105  |
| 027              | 0.926  | 265              | 0.857  | 501              | 0.887  | 757              | 1.199  |
| 028              | 0.921  | 266              | 0.856  | 502              | 0.901  | 758              | 1.078  |
| 029              | 0.921  | 267              | 0.800  | 503              | 0.919  | 759              | 1.078  |
| 030              | 1.046  | 268              | 0.853  | 504              | 0.871  | 760              | 1.134  |
| 031              | 1.054  | 270              | 0.889  | 505              | 0.871  | 761              | 1.137  |
| 032              | 1.014  | 271              | 0.869  | 506              | 0.905  | 762              | 1.153  |
| 033              | 1.008  | 272              | 0.900  | 507              | 0.935  | 763              | 1.062  |
| 034              | 1.015  | 273              | 0.925  | 508              | 0.871  | 764              | 1.084  |
| 035              | 1.008  | 274              | 0.864  | 509              | 0.919  | 765              | 1.055  |
| 036              | 1.008  | 275              | 0.999  | 510              | 0.875  | 766              | 1.079  |
| 037              | 1.008  | 276              | 1.002  | 511              | 0.891  | 767              | 1.070  |
| 038              | 1.024  | 277              | 1.035  | 512              | 0.871  | 768              | 1.077  |
| 039              | 0.836  | 278              | 0.956  | 513              | 0.871  | 769              | 1.112  |
| 040              | 0.835  | 279              | 0.953  | 514              | 0.871  | 770              | 1.241  |
| 041              | 0.836  | 280              | 1.011  | 515              | 0.989  | 772              | 1.241  |
| 042              | 0.871  | 281              | 0.995  | 516              | 0.871  | 773              | 1.223  |
| 043              | 0.820  | 282              | 1.036  | 520              | 0.894  | 774              | 1.225  |
| 044              | 0.840  | 283              | 0.994  | 521              | 0.871  | 775              | 1.240  |
| 045              | 0.825  | 284              | 0.996  | 522              | 1.017  | 776              | 1.124  |
| 046              | 0.819  | 285              | 0.951  | 523              | 0.964  | 777              | 1.122  |
| 047              | 0.820  | 286              | 0.970  | 524              | 0.941  | 778              | 1.201  |
| 048              | 0.819  | 287              | 0.941  | 525              | 0.874  | 779              | 1.058  |
| 049              | 0.821  | 288              | 0.930  | 526              | 0.872  | 780              | 1.098  |
| 050              | 0.923  | 289              | 0.954  | 527              | 0.900  | 781              | 1.081  |

| 3 Digit ZIP Code | Factor |
|------------------|--------|------------------|--------|------------------|--------|------------------|--------|
| 051              | 0.923  | 290              | 0.974  | 528              | 0.943  | 782              | 1.082  |
| 052              | 0.923  | 291              | 0.979  | 530              | 1.391  | 783              | 1.067  |
| 053              | 0.923  | 292              | 0.969  | 531              | 1.344  | 784              | 1.060  |
| 054              | 1.217  | 293              | 1.027  | 532              | 1.398  | 785              | 1.255  |
| 055              | 1.032  | 294              | 1.106  | 534              | 1.251  | 786              | 1.165  |
| 056              | 0.923  | 295              | 0.992  | 535              | 1.365  | 787              | 1.178  |
| 057              | 0.923  | 296              | 1.017  | 537              | 1.370  | 788              | 1.078  |
| 058              | 0.923  | 297              | 1.019  | 538              | 1.314  | 789              | 1.102  |
| 059              | 0.923  | 298              | 1.023  | 539              | 1.332  | 790              | 1.073  |
| 060              | 1.051  | 299              | 0.988  | 540              | 1.111  | 791              | 1.038  |
| 061              | 1.053  | 300              | 1.079  | 541              | 1.329  | 792              | 1.078  |
| 062              | 1.033  | 301              | 1.078  | 542              | 1.321  | 793              | 1.106  |
| 063              | 1.014  | 302              | 1.074  | 543              | 1.340  | 794              | 1.210  |
| 064              | 1.097  | 303              | 1.079  | 544              | 1.346  | 795              | 1.058  |
| 065              | 1.105  | 304              | 1.010  | 545              | 1.314  | 796              | 1.024  |
| 066              | 1.183  | 305              | 1.049  | 546              | 1.336  | 797              | 1.080  |
| 067              | 1.067  | 306              | 1.050  | 547              | 1.396  | 798              | 1.244  |
| 068              | 1.183  | 307              | 1.018  | 548              | 1.242  | 799              | 1.342  |
| 069              | 1.183  | 308              | 1.032  | 549              | 1.328  | 800              | 1.209  |
| 070              | 1.348  | 309              | 1.035  | 550              | 1.037  | 801              | 1.209  |
| 071              | 1.416  | 310              | 1.011  | 551              | 1.059  | 802              | 1.209  |
| 072              | 1.416  | 311              | 1.079  | 553              | 1.049  | 803              | 1.088  |
| 073              | 1.259  | 312              | 1.010  | 554              | 1.059  | 804              | 1.209  |
| 074              | 1.299  | 313              | 1.039  | 555              | 1.059  | 805              | 1.078  |
| 075              | 1.259  | 314              | 1.033  | 556              | 0.959  | 806              | 1.209  |
| 076              | 1.259  | 315              | 1.019  | 557              | 1.001  | 807              | 1.023  |
| 077              | 1.386  | 316              | 0.983  | 558              | 1.018  | 808              | 1.063  |
| 078              | 1.365  | 317              | 0.998  | 559              | 1.144  | 809              | 1.063  |
| 079              | 1.410  | 318              | 0.974  | 560              | 1.023  | 810              | 1.041  |
| 080              | 1.382  | 319              | 0.934  | 561              | 0.958  | 811              | 1.023  |
| 081              | 1.401  | 320              | 1.061  | 562              | 0.958  | 812              | 1.023  |
| 082              | 1.346  | 321              | 1.004  | 563              | 0.989  | 813              | 1.023  |
| 083              | 1.366  | 322              | 1.067  | 564              | 0.958  | 814              | 1.023  |
| 084              | 1.356  | 323              | 1.040  | 565              | 0.942  | 815              | 1.001  |
| 085              | 1.483  | 324              | 1.037  | 566              | 0.958  | 816              | 1.022  |
| 086              | 1.602  | 325              | 1.131  | 567              | 0.956  | 820              | 1.080  |
| 087              | 1.386  | 326              | 1.178  | 569              | 0.956  | 821              | 1.066  |
| 088              | 1.381  | 327              | 1.072  | 570              | 1.012  | 822              | 1.066  |
| 089              | 1.386  | 328              | 1.107  | 571              | 1.089  | 823              | 1.066  |
| 100              | 1.259  | 329              | 0.953  | 572              | 0.978  | 824              | 1.066  |
| 101              | 1.259  | 330              | 1.256  | 573              | 0.981  | 825              | 1.066  |
| 102              | 1.259  | 331              | 1.309  | 574              | 0.978  | 826              | 1.093  |
| 103              | 1.259  | 332              | 1.309  | 575              | 0.978  | 827              | 1.066  |
| 104              | 1.259  | 333              | 1.240  | 576              | 0.979  | 828              | 1.066  |
| 105              | 1.259  | 334              | 1.217  | 577              | 0.983  | 829              | 1.066  |
| 106              | 1.259  | 335              | 1.147  | 580              | 0.850  | 830              | 1.066  |
| 107              | 1.259  | 336              | 1.152  | 581              | 0.910  | 831              | 1.066  |
| 108              | 1.259  | 337              | 1.152  | 582              | 0.910  | 832              | 0.978  |

| 3 Digit ZIP Code | Factor |
|------------------|--------|------------------|--------|------------------|--------|------------------|--------|
| 109              | 1.186  | 338              | 1.114  | 583              | 0.788  | 833              | 0.926  |
| 110              | 1.287  | 339              | 1.046  | 584              | 0.788  | 834              | 1.002  |
| 111              | 1.259  | 341              | 1.032  | 585              | 0.801  | 835              | 0.917  |
| 112              | 1.259  | 342              | 1.059  | 586              | 0.789  | 836              | 0.967  |
| 113              | 1.259  | 344              | 1.010  | 587              | 0.788  | 837              | 0.976  |
| 114              | 1.259  | 346              | 1.152  | 588              | 0.788  | 838              | 0.951  |
| 115              | 1.289  | 347              | 1.105  | 590              | 0.917  | 840              | 0.928  |
| 116              | 1.259  | 349              | 1.170  | 591              | 1.047  | 841              | 0.936  |
| 117              | 1.289  | 350              | 0.901  | 592              | 0.851  | 842              | 0.936  |
| 118              | 1.289  | 351              | 0.904  | 593              | 0.851  | 843              | 0.911  |
| 119              | 1.289  | 352              | 0.925  | 594              | 0.851  | 844              | 0.936  |
| 120              | 0.808  | 354              | 0.834  | 595              | 0.851  | 845              | 0.853  |
| 121              | 0.808  | 355              | 0.873  | 596              | 0.851  | 846              | 0.909  |
| 122              | 0.808  | 356              | 0.848  | 597              | 0.851  | 847              | 0.880  |
| 123              | 0.808  | 357              | 0.872  | 598              | 0.882  | 850              | 1.161  |
| 124              | 0.937  | 358              | 0.885  | 599              | 0.851  | 852              | 1.160  |
| 125              | 1.063  | 359              | 0.900  | 600              | 1.314  | 853              | 1.151  |
| 126              | 1.100  | 360              | 0.843  | 601              | 1.326  | 855              | 1.069  |
| 127              | 0.872  | 361              | 0.843  | 602              | 1.326  | 856              | 1.070  |
| 128              | 0.805  | 362              | 0.883  | 603              | 1.326  | 857              | 1.051  |
| 129              | 0.809  | 363              | 0.865  | 604              | 1.324  | 859              | 1.069  |
| 130              | 0.795  | 364              | 0.842  | 605              | 1.321  | 860              | 1.162  |
| 131              | 0.790  | 365              | 0.820  | 606              | 1.326  | 863              | 1.167  |
| 132              | 0.788  | 366              | 0.784  | 607              | 1.326  | 864              | 1.147  |
| 133              | 0.802  | 367              | 0.844  | 608              | 1.326  | 865              | 1.069  |
| 134              | 0.801  | 368              | 0.830  | 609              | 1.277  | 870              | 1.047  |
| 135              | 0.802  | 369              | 0.840  | 610              | 1.139  | 871              | 1.036  |
| 136              | 0.809  | 370              | 0.993  | 611              | 1.246  | 873              | 1.096  |
| 137              | 0.831  | 371              | 0.985  | 612              | 0.958  | 874              | 1.067  |
| 138              | 0.823  | 372              | 1.007  | 613              | 1.080  | 875              | 1.074  |
| 139              | 0.839  | 373              | 0.941  | 614              | 1.060  | 877              | 1.096  |
| 140              | 0.745  | 374              | 0.980  | 615              | 1.177  | 878              | 1.096  |
| 141              | 0.734  | 375              | 0.943  | 616              | 1.198  | 879              | 1.097  |
| 142              | 0.728  | 376              | 0.960  | 617              | 1.275  | 880              | 1.099  |
| 143              | 0.728  | 377              | 0.914  | 618              | 1.581  | 881              | 1.096  |
| 144              | 0.698  | 378              | 0.916  | 619              | 1.080  | 882              | 1.096  |
| 145              | 0.708  | 379              | 0.927  | 620              | 1.009  | 883              | 1.096  |
| 146              | 0.691  | 380              | 0.928  | 622              | 1.007  | 884              | 1.096  |
| 147              | 0.809  | 381              | 0.943  | 623              | 1.076  | 885              | 1.342  |
| 148              | 0.830  | 382              | 0.898  | 624              | 1.076  | 889              | 1.395  |
| 149              | 0.867  | 383              | 0.905  | 625              | 1.147  | 890              | 1.379  |
| 150              | 0.905  | 384              | 0.900  | 626              | 1.116  | 891              | 1.395  |
| 151              | 0.905  | 385              | 0.902  | 627              | 1.258  | 893              | 1.199  |
| 152              | 0.905  | 386              | 0.924  | 628              | 1.076  | 894              | 1.196  |
| 153              | 0.893  | 387              | 0.899  | 629              | 1.077  | 895              | 1.192  |
| 154              | 0.904  | 388              | 0.899  | 630              | 0.999  | 897              | 1.187  |
| 155              | 0.843  | 389              | 0.899  | 631              | 0.999  | 898              | 1.199  |
| 156              | 0.904  | 390              | 0.925  | 633              | 0.992  | 900              | 1.373  |

| <b>3 Digit<br/>ZIP Code</b> | <b>Factor</b> |
|-----------------------------|---------------|-----------------------------|---------------|-----------------------------|---------------|-----------------------------|---------------|
| 157                         | 0.836         | 391                         | 0.916         | 634                         | 0.905         | 901                         | 1.373         |
| 158                         | 0.843         | 392                         | 0.938         | 635                         | 0.905         | 902                         | 1.373         |
| 159                         | 0.769         | 393                         | 0.899         | 636                         | 0.925         | 903                         | 1.373         |
| 160                         | 0.903         | 394                         | 0.952         | 637                         | 1.036         | 904                         | 1.373         |
| 161                         | 0.866         | 395                         | 1.174         | 638                         | 0.905         | 905                         | 1.373         |
| 162                         | 0.879         | 396                         | 0.899         | 639                         | 0.905         | 906                         | 1.358         |
| 163                         | 0.843         | 397                         | 0.899         | 640                         | 0.983         | 907                         | 1.370         |
| 164                         | 1.034         | 398                         | 1.006         | 641                         | 0.988         | 908                         | 1.373         |
| 165                         | 1.102         | 399                         | 1.079         | 644                         | 0.921         | 910                         | 1.373         |
| 166                         | 0.872         | 400                         | 0.864         | 645                         | 0.870         | 911                         | 1.373         |
| 167                         | 0.843         | 401                         | 0.841         | 646                         | 0.918         | 912                         | 1.373         |
| 168                         | 0.927         | 402                         | 0.867         | 647                         | 0.940         | 913                         | 1.375         |
| 169                         | 0.843         | 403                         | 0.853         | 648                         | 0.936         | 914                         | 1.373         |
| 170                         | 0.906         | 404                         | 0.847         | 649                         | 0.988         | 915                         | 1.373         |
| 171                         | 0.914         | 405                         | 0.858         | 650                         | 0.914         | 916                         | 1.373         |
| 172                         | 0.860         | 406                         | 0.847         | 651                         | 0.916         | 917                         | 1.341         |
| 173                         | 0.795         | 407                         | 0.847         | 652                         | 0.965         | 918                         | 1.373         |
| 174                         | 0.771         | 408                         | 0.847         | 653                         | 0.905         | 919                         | 1.334         |
| 175                         | 0.863         | 409                         | 0.847         | 654                         | 0.905         | 920                         | 1.334         |
| 176                         | 0.863         | 410                         | 0.917         | 655                         | 0.905         | 921                         | 1.334         |
| 177                         | 0.934         | 411                         | 0.929         | 656                         | 0.913         | 922                         | 1.315         |
| 178                         | 0.843         | 412                         | 0.847         | 657                         | 0.916         | 923                         | 1.278         |
| 179                         | 0.843         | 413                         | 0.847         | 658                         | 0.927         | 924                         | 1.278         |
| 180                         | 1.177         | 414                         | 0.847         | 660                         | 0.967         | 925                         | 1.278         |
| 181                         | 1.173         | 415                         | 0.847         | 661                         | 0.988         | 926                         | 1.329         |
| 182                         | 1.013         | 416                         | 0.847         | 662                         | 0.988         | 927                         | 1.329         |
| 183                         | 0.974         | 417                         | 0.847         | 664                         | 0.880         | 928                         | 1.319         |
| 184                         | 0.951         | 418                         | 0.847         | 665                         | 0.885         | 930                         | 1.387         |
| 185                         | 0.926         | 420                         | 0.847         | 666                         | 0.905         | 931                         | 1.325         |
| 186                         | 0.914         | 421                         | 0.846         | 667                         | 0.807         | 932                         | 1.167         |
| 187                         | 0.926         | 422                         | 0.919         | 668                         | 0.808         | 933                         | 1.215         |
| 188                         | 0.843         | 423                         | 0.848         | 669                         | 0.806         | 934                         | 1.353         |
| 189                         | 1.323         | 424                         | 0.898         | 670                         | 0.898         | 935                         | 1.340         |
| 190                         | 1.323         | 425                         | 0.847         | 671                         | 0.891         | 936                         | 1.258         |
| 191                         | 1.323         | 426                         | 0.847         | 672                         | 0.930         | 937                         | 1.230         |
| 192                         | 1.323         | 427                         | 0.825         | 673                         | 0.806         | 938                         | 1.230         |
| 193                         | 1.323         | 430                         | 0.975         | 674                         | 0.806         | 939                         | 1.416         |
| 194                         | 1.323         | 431                         | 0.975         | 675                         | 0.806         | 940                         | 1.699         |
| 195                         | 0.996         | 432                         | 0.985         | 676                         | 0.806         | 941                         | 1.656         |
| 196                         | 0.963         | 433                         | 0.930         | 677                         | 0.806         | 942                         | 1.681         |
| 197                         | 0.994         | 434                         | 0.983         | 678                         | 0.806         | 943                         | 1.732         |
| 198                         | 0.994         | 435                         | 0.979         | 679                         | 0.806         | 944                         | 1.656         |
| 199                         | 0.934         | 436                         | 1.013         | 680                         | 0.984         | 945                         | 1.607         |
| 200                         | 0.956         | 437                         | 0.912         | 681                         | 1.011         | 946                         | 1.597         |
| 201                         | 0.956         | 438                         | 0.918         | 683                         | 0.915         | 947                         | 1.597         |
| 202                         | 0.956         | 439                         | 0.857         | 684                         | 0.932         | 948                         | 1.597         |
| 203                         | 0.956         | 440                         | 1.009         | 685                         | 0.977         | 949                         | 1.583         |
| 204                         | 0.956         | 441                         | 1.027         | 686                         | 0.895         | 950                         | 1.795         |

| 3 Digit ZIP Code | Factor |
|------------------|--------|------------------|--------|------------------|--------|------------------|--------|
| 205              | 0.956  | 442              | 0.966  | 687              | 0.893  | 951              | 1.810  |
| 206              | 0.898  | 443              | 0.939  | 688              | 0.894  | 952              | 1.611  |
| 207              | 0.934  | 444              | 0.891  | 689              | 0.894  | 953              | 1.583  |
| 208              | 0.836  | 445              | 0.883  | 690              | 0.894  | 954              | 1.423  |
| 209              | 0.836  | 446              | 0.869  | 691              | 0.894  | 955              | 1.373  |
| 210              | 0.781  | 447              | 0.810  | 692              | 0.894  | 956              | 1.664  |
| 211              | 0.781  | 448              | 0.922  | 693              | 0.894  | 957              | 1.681  |
| 212              | 0.781  | 449              | 0.894  | 700              | 1.080  | 958              | 1.681  |
| 214              | 0.781  | 450              | 0.927  | 701              | 1.083  | 959              | 1.374  |
| 215              | 0.762  | 451              | 0.925  | 703              | 0.995  | 960              | 1.396  |
| 216              | 0.770  | 452              | 0.927  | 704              | 1.044  | 961              | 1.496  |
| 217              | 0.811  | 453              | 1.002  | 705              | 0.997  | 967              | 0.975  |
| 218              | 0.755  | 454              | 1.033  | 706              | 1.038  | 968              | 0.978  |
| 219              | 0.994  | 455              | 0.937  | 707              | 0.893  | 970              | 1.023  |
| 220              | 0.956  | 456              | 0.929  | 708              | 0.891  | 971              | 1.015  |
| 221              | 0.956  | 457              | 0.893  | 710              | 0.972  | 972              | 1.025  |
| 222              | 0.956  | 458              | 0.932  | 711              | 0.949  | 973              | 1.023  |
| 223              | 0.956  | 459              | 0.927  | 712              | 0.986  | 974              | 0.990  |
| 224              | 0.940  | 460              | 1.056  | 713              | 0.988  | 975              | 1.029  |
| 225              | 0.947  | 461              | 1.058  | 714              | 0.994  | 976              | 0.965  |
| 226              | 0.875  | 462              | 1.060  | 716              | 0.802  | 977              | 1.025  |
| 227              | 0.897  | 463              | 1.100  | 717              | 0.792  | 978              | 0.965  |
| 228              | 0.877  | 464              | 1.098  | 718              | 0.868  | 979              | 0.965  |
| 229              | 0.937  | 465              | 1.058  | 719              | 0.841  | 980              | 1.083  |
| 230              | 0.999  | 466              | 1.062  | 720              | 0.796  | 981              | 1.084  |
| 231              | 0.997  | 467              | 1.025  | 721              | 0.795  | 982              | 1.076  |
| 232              | 1.016  | 468              | 1.049  | 722              | 0.797  | 983              | 1.127  |
| 233              | 0.936  | 469              | 1.062  | 723              | 0.835  | 984              | 1.160  |
| 234              | 0.940  | 470              | 0.955  | 724              | 0.771  | 985              | 1.063  |
| 235              | 0.942  | 471              | 0.885  | 725              | 0.792  | 986              | 1.034  |
| 236              | 0.942  | 472              | 0.998  | 726              | 0.792  | 988              | 0.962  |
| 237              | 0.942  | 473              | 1.020  | 727              | 0.947  | 989              | 0.947  |
| 238              | 0.990  | 474              | 0.994  | 728              | 0.793  | 990              | 0.987  |
| 239              | 0.876  | 475              | 1.012  | 729              | 0.819  | 991              | 1.010  |
| 240              | 0.882  | 476              | 0.968  | 730              | 0.963  | 992              | 0.984  |
| 241              | 0.879  | 477              | 0.963  | 731              | 0.987  | 993              | 0.983  |
| 242              | 0.905  | 478              | 0.997  | 733              | 1.178  | 994              | 0.911  |
| 243              | 0.883  | 479              | 1.130  | 734              | 0.824  | 995              | 1.566  |
| 244              | 0.877  | 480              | 0.831  | 735              | 0.844  | 996              | 1.477  |
| 245              | 0.852  | 481              | 0.840  | 736              | 0.824  | 997              | 1.498  |
| 246              | 0.877  | 482              | 0.828  | 737              | 0.824  | 998              | 1.393  |
| 247              | 0.855  | 483              | 0.831  | 738              | 0.824  | 999              | 1.393  |

**State:** District of Columbia **Filing Company:** Mutual of Omaha Insurance Company  
**TOI/Sub-TOI:** H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness  
**Product Name:** Blanket Accident Insurance - SR2014 DC Rates  
**Project Name/Number:** 2013 SR2014 Blanket Accident Medical Expense Policy/SR2014 DC

## Supporting Document Schedules

|                          |  |
|--------------------------|--|
| <b>Satisfied - Item:</b> | Cover Letter All Filings                                   |
| <b>Comments:</b>         | Please see Cover letter under the General Information Tab. |
| <b>Attachment(s):</b>    |  |
| <b>Item Status:</b>      |  |
| <b>Status Date:</b>      |  |

|                         |                                   |
|-------------------------|-----------------------------------|
| <b>Bypassed - Item:</b> | Certificate of Authority to File  |
| <b>Bypass Reason:</b>   | This is not a third party filing. |
| <b>Attachment(s):</b>   |                                   |
| <b>Item Status:</b>     |                                   |
| <b>Status Date:</b>     |                                   |

|                          |                                    |
|--------------------------|------------------------------------|
| <b>Satisfied - Item:</b> | Actuarial Memorandum               |
| <b>Comments:</b>         |                                    |
| <b>Attachment(s):</b>    | SR2014 Actuarial Memorandum DC.pdf |
| <b>Item Status:</b>      |                                    |
| <b>Status Date:</b>      |                                    |

|                          |   |
|--------------------------|---|
| <b>Satisfied - Item:</b> | Actuarial Justification                         |
| <b>Comments:</b>         | Please see Actuarial Memorandum attached above. |
| <b>Attachment(s):</b>    |   |
| <b>Item Status:</b>      |   |
| <b>Status Date:</b>      |   |

|                          |  |
|--------------------------|--|
| <b>Satisfied - Item:</b> | District of Columbia and Countrywide Loss Ratio Analysis (P&C) |
| <b>Comments:</b>         | We comply  |
| <b>Attachment(s):</b>    |  |
| <b>Item Status:</b>      |  |
| <b>Status Date:</b>      |  |

|                         |  |
|-------------------------|--|
| <b>Bypassed - Item:</b> | District of Columbia and Countrywide Experience for the Last 5 Years (P&C) |
| <b>Bypass Reason:</b>   | Not required for this filing.  |
| <b>Attachment(s):</b>   |  |
| <b>Item Status:</b>     |  |
| <b>Status Date:</b>     |  |

SERFF Tracking #:

MUTM-129629584

State Tracking #:

Company Tracking #:

MAGGIE LARKIN

State:

District of Columbia

Filing Company:

Mutual of Omaha Insurance Company

TOI/Sub-TOI:

H04 Health - Blanket Accident /Sickness/H04.000 Health - Blanket Accident /Sickness

Product Name:

Blanket Accident Insurance - SR2014 DC Rates

Project Name/Number:

2013 SR2014 Blanket Accident Medical Expense Policy/SR2014 DC

|                         |                               |
|-------------------------|-------------------------------|
| <b>Bypassed - Item:</b> | Consumer Disclosure Form      |
| <b>Bypass Reason:</b>   | Not required for this filing. |
| <b>Attachment(s):</b>   |                               |
| <b>Item Status:</b>     |                               |
| <b>Status Date:</b>     |                               |

|                         |   |
|-------------------------|---|
| <b>Bypassed - Item:</b> | Actuarial Memorandum and Certifications |
| <b>Bypass Reason:</b>   | Not required for this filing.           |
| <b>Attachment(s):</b>   |   |
| <b>Item Status:</b>     |   |
| <b>Status Date:</b>     |   |

|                         |                               |
|-------------------------|-------------------------------|
| <b>Bypassed - Item:</b> | Unified Rate Review Template  |
| <b>Bypass Reason:</b>   | Not required for this filing. |
| <b>Attachment(s):</b>   |                               |
| <b>Item Status:</b>     |                               |
| <b>Status Date:</b>     |                               |

**Mutual of Omaha Insurance Company**  
**Actuarial Memorandum**  
**Form SR2014**

RE: Special Risk Policy Form SR2014

Scope and Purpose:

This is a filing for Mutual of Omaha's new Special Risk policy form with the rates as communicated in this memo and any accompanying or referenced exhibits. This filing is not intended to be used for any other purposes.

Description of Benefits:

This product provides blanket accident coverage which protects insured persons for covered injuries. Types of risks that may be covered include, but are not limited to the following: students (primary or secondary or post-secondary to cover school activities), associations, sports teams, religious groups, or groups participating in defined activity.

The following is a general description of the benefits provided by this policy form. For a detailed description of benefits, limitations, and exclusions, please refer to the policy form.

The benefits provided can vary depending on the specifics of the group being covered but can include the following benefits: Accidental Death and Specific Loss, Ambulance Expense, Trauma Counseling, Extended Dental, Heart or Circulatory Malfunctions, Needle Stick, Loss of Fees for Assigned Duties, Medical Expense for Accident and/or Short Term Emergency Sickness, Post Injury Concussion, and Total and/or Partial Disability. The specific policy features for each group will be chosen by the group policyholder. Overall, the vast majority of the claims are expected to come from the Medical Expense for Accident benefit as that is expected to be included by almost every policyholder.

Multiple benefit payment options are available for the Medical Expense for Accident benefit under this policy form up to the Medical Expense Maximum. Benefits can be paid as Primary, Primary Excess, or Full Excess. The vast majority of coverage is expected to be on a Full Excess basis.

Renewability Provision:

Policies issued are optionally renewable.

Applicability:

The rates in this filing will apply to both new business and future renewals.

Marketing Method:

This product is marketed through general producers and sometimes also sub-producers.

Underwriting Method:

This product is subject to group underwriting.

Issue Age Limits:

Insureds can be of any age provided they meet the eligibility requirements under the group policy.

Premium Basis:

The manual rates are detailed in the attached rate manual. Premium rates are set for each group policyholder separately, based upon the plan of benefits, demographic composition of the group, and characteristics of the group. Premiums are paid annually or in installments. There are no adjustments for different premium modes.

Proposed Rate Methodology:

The manual rates were developed using a combination of company experience, industry experience, consultant data, competitor information, input from general producers, and data from the Health Care Cost Institute.

Overall Premium Impact of Filing on DC Policyholders:

The average annual premium depends on the distribution of business sold between the different risk classes but is overall anticipated to be less than \$50.00 per insured nationwide and in DC.

Filed Minimum Loss Ratio:

The overall loss ratio is expected to be at least 60%.

Interest Rate Assumptions:

Since this is an annually renewable term product, there is a minimal impact of interest rates on the pricing of this product.

Trend Assumptions:

There are no trend assumptions assumed in the pricing of this product.

Persistency:

The level of persistency does not have an impact on the pricing of this product as it is an annually rated and renewable product.

Expenses:

Expenses are added to the net claims rates that are developed to determine the final premium rate. The expense structure below reflects an average of expenses in similar markets in which the company conducts its business.

|                               |     |
|-------------------------------|-----|
| Commission and Brokerage      | 14% |
| TPA Claim Administration Fees | 2%  |
| Taxes, License, Fees          | 2%  |
| General Administrative        | 17% |
| Risk Retention/Profit         | 5%  |

Proposed Effective Date:

The proposed effective date of these rates is upon approval. These rates will be in effect until subsequent rates are filed.

Actuarial Certification:

I certify that, in my opinion, the rates of this filing are not excessive, inadequate or unfairly discriminatory and to the best of my knowledge the product is in compliance with the applicable laws of the District of Columbia and the premiums are reasonable in relation to the benefits provided.

A handwritten signature in cursive script that reads "Scott B. Sather".

Scott B. Sather, FSA, MAAA  
Mutual of Omaha Insurance Company  
June 18, 2014