SERFF Tracking Number: MGCA-127296539 State: District of Columbia

Filing Company: Mid-West National Life Insurance Company of State Tracking Number:

Tennessee

Company Tracking Number: 15801

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC Situs Mid-West Supplemental Inforce Plans

Project Name/Number:

Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: Attachments

Item Numbers: Action:*

Status: (Separated with

commas)

DC Situs Midwest New DC MIDWEST

Inforce Supplemental Inforce

Plans

Rates.pdf

Mid-West National Life Insurance Company of Tennessee 9151 N. Grapevine Highway, North Richland Hills, TX 76180 Cancer Policy Form MW-25616 Monthly Premium Rates

Policy Fee : [\$25.00]

Plan Code ECAS02B Formula: (Base Rate * Benefit Factor)

Base Rates

	Tobacco User			cco User
<u>Age</u>	<u>Male</u>	<u>Female</u>	<u>Male</u>	<u>Female</u>
Dependent				
Child	\$2.00	\$2.00	\$2.00	\$2.00
19-24	\$3.00	\$5.00	\$2.00	\$3.00
25-29	\$3.00	\$10.00	\$2.00	\$6.00
30-34	\$3.00	\$11.00	\$2.00	\$7.00
35-39	\$5.00	\$14.00	\$3.00	\$8.00
40-44	\$8.00	\$17.00	\$5.00	\$10.00
45-49	\$13.00	\$21.00	\$8.00	\$12.00
50-54	\$20.00	\$25.00	\$12.00	\$15.00
55-59	\$30.00	\$30.00	\$17.00	\$18.00
60-64	\$40.00	\$34.00	\$23.00	\$20.00

Benefit Factors

Benefit Amount	Factor
10,000	0.500
20,000	1.000
30,000	2.000
40,000	3.000
50,000	4.000
60,000	5.000

Mid-West National Life Insurance Company of Tennessee Hospital Confinement Indemnity Plan MW-25896-C

Monthly Bank Draft Rates - Non-Tobacco

For Plan Code KHAB01B, Issued as a Stand Alone Plan Marketing Name - Essential Core Care

		Age	/Sex Fact	<u>ors</u>
Monthly Base Rate:	\$14.60		<u>Male</u>	Female
		Each Child	0.478	0.478
DBA Amount:	Factor	18 - 24	0.563	0.813
\$250	0.533	25 - 29	0.594	0.906
\$450	1.000	30 - 34	0.688	1.094
\$500	1.066	35 - 39	0.813	1.344
\$700	1.330	40 - 44	1.000	1.656
\$750	1.394	45 - 49	1.406	1.781
\$950	1.650	50 - 54	1.875	1.906
\$1,000	1.716	55 - 59	2.969	2.688
\$1,200	1.980	60 - 64	3.532	3.532
\$1,500	2.370			
\$1,700	2.630			
Tobacco Factor:	1.17			
Marital Discount Factor:	0.95			

For Plan Code KHAB03B, Issued in Combination with Another Health Plan Marketing Name - Hospital Confinement Plan

		<u>Ag</u>	e/Sex Fact	<u>ors</u>
Monthly Base Rate:	\$5.27		<u>Male</u>	Female
		Each Child	0.478	0.478
DBA Amount:	Factor	18 - 24	0.563	0.813
\$75	0.250	25 - 29	0.594	0.906
\$100	0.333	30 - 34	0.688	1.094
\$150	0.500	35 - 39	0.813	1.344
\$200	0.667	40 - 44	1.000	1.656
\$250	0.833	45 - 49	1.406	1.781
\$275	0.860	50 - 54	1.875	1.906
\$300	1.000	55 - 59	2.969	2.688
\$350	1.290	60 - 64	3.532	3.532
\$400	1.570			
\$450	1.860			
Tobacco Factor:	1.17			
Marital Discount Factor:	0.95			

To calculate rate, multiply the monthly base rate by the appropriate age/sex factor, DBA Amount factor, and tobacco or marital factors if they apply, and round to the near dollar.

For rates other than monthly bank draft, multiply the monthly bank draft rate by 3 for quarterly, 6 for semi-annual, 11 for annual.

Actual rates on system may vary due to rounding.

SERFF Tracking Number: MGCA-127296539 State: District of Columbia

Filing Company: Mid-West National Life Insurance Company of State Tracking Number:

Tennessee

Company Tracking Number: 15801

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC Situs Mid-West Supplemental Inforce Plans

Project Name/Number:

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Actuarial Justification

Comments:

Attachment:

DC MIDWEST Inforce Supplementals Act Memo Updated 7.11.11.pdf

Item Status: Status

Date:

Satisfied - Item: Supporting Documents

Comments:

Attachments:

DC MIDWEST Inforce Supplementals Cover Letter 6.28.11.pdf

DC MIDWEST Inforce Supplementals NAIC Transmittals 6.28.11.pdf

Mid-West National Life Insurance Company of Tennessee

Administrative Offices: 9151 Boulevard 26, N Richland Hills, TX 76182

Actuarial Memorandum for

Policy Forms: MW-25976-C Specified Disease or Condition Policy, MW-25896-C Hospital Confinement Policy and MW-25616 Cancer Benefit Policy

Purpose

To introduce new benefits and reduce rates on these previously approved forms for inforce business.

Scope and Reason

We are revising rating factors for this form to increase the benefits payable for a given premium rate. These changes would be an effective reduction in rates; however, it is our goal to provide inforce policy and certificate holders with an increased benefit such that no net change to their premium will result. The benefit increases/rate reductions for inforce policy and certificate holders in this filing are described in the chart below:

Form	Description	Benefit Change Increase	Estimate % Benefit Increase
MW-25896-C	Hospital Confinement Indemnity	Add \$200 to Daily Benefit Amount	54%
MW-25616	Cancer Benefit Policy	Add \$10,000 to Maximum Benefit Amount (except for \$3,000 substandard policyholders who will move to \$6,000)	77%

Advance notification of this change will be provided subject to state requirements, if any, and policy and certificate holders will have the opportunity to retain their previous benefit option at a reduced premium if they elect to do so. The new rates will be effective on 7/1/2011, unless state requirements dictate advance notice of a change in benefits.

Actuarial Certification

I hereby certify that, to the best of my knowledge and judgment, this rate filing complies with applicable state regulations and that premiums are reasonable in relation to benefits.

_7/11/2011__

Date

Peter Daggett, ASA, MAAA Vice President and Actuary

ffer

Mid-West National Life Insurance Company of Tennessee

9151 Boulevard 26 North Richland Hills Texas, 76180

Phone: (800) 729-2302 Fax: (817) 225-8274 Email: NRHAct-Comp@HealthMarkets.com

6/28/2011

Government of District of Columbia Department of Insurance Securities and Banking Actuarial Analysis Division 810 First Street NE, Suite 701 Washington, D.C. 20002

Re: Mid-West National Life Insurance Company of Tennessee

Company NAIC # 264-66087 Company FEIN # 62-0724538

Forms: MW-25896-C Hospital Confinement Policy and MW-25616 Cancer Benefit Policy

Dear Sir/Madam:

Mid-West National Life Insurance Company of Tennessee (hereinafter, "Mid-West") respectfully submits rates for your information for the above referenced certificate and policy forms. These forms are all supplemental health business and are therefore not subject to the Patient Protection and Affordable Care Act. These plans are individually underwritten for residents in the following states: AK, AL, AR, AZ, CA, CT, DC, FL, IA, ID, IL, MA, MD, MI, MO, MS, MT, NC, NE, NM, NV, OH, OK, PA, RI, SC, TN, UT, TX, VA, WI and WY. When qualified, the applicant is issued a Certificate of Coverage under an association group master policy that is issued in the District of Columbia.

Purpose and Scope

The purpose of this filing is to revise rating factors for inforce policy and certificate holders to reflect experience. The revised rates will be effective on 7/1/2011, unless state requirements dictate advance notice of a change in benefits.

These revisions on inforce business will increase the benefits payable for a given premium rate and would represent an effective reduction in rates; however, Mid-West intends to provide inforce policy and certificate holders with an alternative increased benefit option such that no net change in premium will result. Advance notification of this change will be provided subject to state requirements, and policy and certificate holders will have the opportunity to retain their previous benefit options at a reduced premium if they elect to do so.

Rate Reductions on Inforce Business

The benefit increases/rate reductions for inforce policy and certificate holders in this filing are described in the chart below:

Form	Description	Benefit Change Increase	Estimate % Benefit Increase
MW-25896-C	Hospital Confinement Indemnity	Add \$200 to Daily Benefit Amount	54%
		Add \$10,000 to Maximum Benefit	
MW-25616	Cancer Benefit Policy	Amount	77%

Although we believe the current premium rates for these products are well in line with the rest of the industry, the experience on this business has not fully developed as expected. Our analysis suggests that this has occurred for several reasons:

- 1. In the past, Mid-West most often issued these supplemental health forms concurrently with and secondary to a fully underwritten medical plan as allowed in your state. If the applicant was denied medical coverage in underwriting, he or she most often declined to take any supplemental coverage as well. Thus, the risk for business issued under these forms was guite constrained.
- 2. These supplemental plans typically accompanied underwritten medical plans with limited benefits. These limited benefits drove high lapse rates on both the medical and the supplemental plans





9151 Boulevard 26 North Richland Hills Texas, 76180

(particularly among those that are less healthy than average), resulting in average lives of the business less than two years, and those persisting beyond two years having lower than expected utilization.

It appears that the short average life of the business has prevented the expected durational selection effect from fully developing in the experience data.

Because the abbreviated life of the business has limited our access to late duration policy data for these plans, we do not have sufficient late duration data to credibly estimate ultimate losses. Therefore, the pricing revisions in this filing conservatively compensate for this low loss experience based on the available data. We will continue ongoing monitoring of the situation and make further revisions if necessary.

If you have any questions, please feel free to contact me.

Sincerely,

Sommay Khounlo

Supervisor, Rate Filings Phone: (800) 729-2302 x3372

Sommay Charle

Fax: (817) 255-9274

Email: NRHAct-Comp@HealthMarkets.com

Life, Accident & Health, Annuity, Credit Transmittal Document

1.	1. Prepared for the State of District of Columbia							
2.			Departmen	t Use Only				
	State Tracking ID							
			Insurer	NAIC				
3.	Insurer Name & Address	Domicile	License Type	Group #	NAIC #	FEIN#	State #	
	t National Life Insurance Company of	Texas	Турс	264	66087	62-0724538		
Tenness 9151 Bo	ee ulevard 26, N Richland Hills, TX 76180							
4.	Contact Name & Address	Telephone #	Fax #		E-mail Ac	Idraes		
Jennifer		800) 729-2302 x388		74		@HealthMarke	ets.com	
9151 Bo	ulevard 26, N Richland Hills, TX 76180							
		Review	& Approval	☐ File &	Use 🗸	Informati	onal	
5.	Requested Filing Mode	☐ Combin	ation (please e	xplain):				
	g		olease explain):	· · · —				
6.	Company Tracking Number	DC Situs Mic	l-West Supplement	tal Inforce Plans 20	1107 DC MidWest	15801		
7.	✓ New Submission	Resu	bmission	Previous File	e#			
		☐ Individu	al	Franchise				
			☐ Small ☐ Large ☐ Small and Large					
8.	Market	Group Employer Association Blanket					Blanket	
		·	Discretionary Trust					
9.	Type of Insurance	H21 - Health	- Other	☐ Other:				
	Product Coding Matrix							
10.	Filing Code		ealth - Other					
		For	<u>ms</u> Policy	По	utline of Covera	an an	☐ Certificate	
			Application/Enro	ollment 🗌 Ri	der/Endorseme	nt	☐ Advertising	
			Schedule of Bei	nefits U O	ther:			
		✓ Rat						
			New Rate	Revised Rate				
11.	Submitted Documents		NG OTHER TH	IAN FORM OR	RATE:			
			☐ FILING OTHER THAN FORM OR RATE: Please explain:					
		SUPPO	RTING DOCU	MENTATION				
		☐ Arti	cles of Incorpor	ation		arty Authoriz	zation	
			ociation Bylaws ement of Varia		☐ Trust A	greements		
			arial Memoran		Cerunica	3110115		
		☐ Oth	er:					
	LH TD-1, Page 1 of 2							

Effecti	ve March 1, 2007				
12.	Filing Submission Date	6/28/2011			
13.	Filing Fee (If required)	Amount Retaliatory	☐ Yes	☑ No	Check Date Check Number
14.	Date of Domiciliary Approval				
15.	Filing Description:				
	We are revising rating factors for this form				nium rate. These changes would be an effective reduction in
	rates; however, it is our goal to provide inf	orce policy and certi	ficate holders w	ith an increas	ed benefit such that no net change to their premium will result.
-					
16.	Certification (If required)				
	REBY CERTIFY that I have reviewe atutory and regulatory provisions for		filing require District of C		this filing, and complies with all applicable
Print	Name Peter Daggett, ASA, MAAA				Title Vice President and Actuary
Sign	ature //ex-			Date 6/2	28/2011

Effective March 1, 2007	

17.	. Form Filing Attachment			
This filing transmittal is part of company tracking number		DC Situs Mid-West Supplemental Inforce Plans 201107 DC MidWest 15801		
This filing corresponds to rate filing company tracking				
numb	er			

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01			☐ Initial ☐ Revised ☐ Other	
02			☐ Initial ☐ Revised ☐ Other	
03			☐ Initial ☐ Revised ☐ Other	
04			☐ Initial ☐ Revised ☐ Other	
05			☐ Initial ☐ Revised ☐ Other	
06			☐ Initial ☐ Revised ☐ Other	
07			☐ Initial ☐ Revised ☐ Other	
08			☐ Initial ☐ Revised ☐ Other	
09			☐ Initial ☐ Revised ☐ Other	
10			☐ Initial ☐ Revised ☐ Other	

LH FFA-1

Effective March 1, 2007

18.		Rate Filing A	
	iling transmittal is part of compar		DC Situs Mid-West Supplemental Inforce Plans 201107 DC MidWest 158
	iling corresponds to form filing c		
	all percentage rate indication (whe		<u></u> %
Overa	Ill percentage rate impact for this	filing	- %
	5		Previous State Filing
	Document Name	Affected Form	Number
		Numbers	
	Description	DO 000 - Mid West 0	
01	0	DC Situs Mid-West Supplemental Inforce Plans	
		- Innoice Figure	Revised
			Request +%%
-00			Other
02			New
		4	Revised
			Request +%%
00			U Other
03			∐ New
			Revised
			Request +%%
0.4			Other
04			New
			Revised
			Request +%%
0.5			Other
05			☐ New
			Revised
			Request +%%
00			Other
06			□ New
			Request +%% ☐ Other
07			New
07			□ New
			Request +%%
08			New
00			Revised
			Request +%%
			Other
09			New
09			Revised
			Request + % - %
			Other
10			New
10			□ New
			Request +%%
			Request +%

LH RFA-1

SERFF Tracking Number: MGCA-127296539 State: District of Columbia

Filing Company: Mid-West National Life Insurance Company of State Tracking Number:

Tennessee

Company Tracking Number: 15801

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC Situs Mid-West Supplemental Inforce Plans

Project Name/Number:

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date:

Schedule Schedule Item Name

Replacement
Creation Date

O6/28/2011

Supporting Actuarial Justification
Document

Document

Document

Attached Document(s)

O7/11/2011

DC MIDWEST Inforce
Supplementals Act Memo
6.28.11.pdf (Superceded)

Mid-West National Life Insurance Company of Tennessee

Administrative Offices: 9151 Boulevard 26, N Richland Hills, TX 76182

Actuarial Memorandum for

Policy Forms: MW-25896-C Hospital Confinement Policy and MW-25616 Cancer Benefit Policy

<u>Purpose</u>

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Scope and Reason

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Actuarial Certification

I hereby certify that, to the best of my knowledge and judgment, this rate filing complies with applicable state regulations and that premiums are reasonable in relation to benefits.

_6/28/2011____ Date

Peter Daggett, ASA, MAAA

Vice President and Actuary

Mid-West National Life Insurance Company of Tennessee