

SERFF Tracking Number: CFAP-128087198 State: District of Columbia  
 Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:  
 Company Tracking Number: 1721  
 TOI: H10G Group Health - Dental Sub-TOI: H10G.000 Health Dental  
 Product Name: FILING #1721 DC GHMSI SMALL GROUP DENTAL  
 Project Name/Number: DC GHMSI SG DENTAL RATES EFF 201207/1721

**Rate Information**

Rate data applies to filing.

**Filing Method:** ELECTRONIC  
**Rate Change Type:** Increase  
**Overall Percentage of Last Rate Revision:** 2.600%  
**Effective Date of Last Rate Revision:** 07/01/2010  
**Filing Method of Last Filing:** ELECTRONIC

**Company Rate Information**

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where required):	Minimum % Change (where required):
Group Hospitalization and Medical Services, Inc.	5.200%	5.200%	\$493,301	16,327	\$9,979,861	%	%

SERFF Tracking Number: CFAP-128087198 State: District of Columbia  
 Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:  
 Company Tracking Number: 1721  
 TOI: H10G Group Health - Dental Sub-TOI: H10G.000 Health Dental  
 Product Name: FILING #1721 DC GHMSI SMALL GROUP DENTAL  
 Project Name/Number: DC GHMSI SG DENTAL RATES EFF 201207/1721

## Rate/Rule Schedule

Schedule Item Status:	Document Name:	Affected Form Numbers: (Separated with commas)	Rate Action:	Rate Action Information:	Attachments	
	File_1721_DC_GHMSI_RATE FILING	Please see attached document	Revised	Previous State Filing Number: Percent Rate Change Request:	1377 5.200	File_1721_DC_GHMSI_201207 Rate Filing.pdf



CareFirst BlueCross BlueShield

---

**Small Group Accounts of 2-50 Contracts  
in**

**the District of Columbia**

**Rates to Become Effective 07/01/12**

## **GHMSI DC Traditional & Preferred (PPO) Dental Form Numbers - 7/12**

### **Non-Rider & Freestanding, Employer-Sponsored & Voluntary Dental forms:**

DC/CF/GC (R. 1/09)

DC/CF/GC (R. 10/11)

DC/CF/COC DEN (9/04)

DC/CF/EOC/D-V (1/12)

DC/CF/DO-DOCS (R. 6/09)

DC/CF/DO-DOCS (R. 10/11)

DC/CF/DO-SOB (R. 1/04)

DC/CF/ELIG (9/04)

DC/GHMSI/DOL APPEAL (R. 11/11)

and any required amendments

### **Employer-Sponsored Dental Rider (groups with parallel enrollment):**

DC/CF/DENTAL RIDER (R. 6/09)

and any required amendments



# CareFirst BlueCross BlueShield

**COMMUNITY RATED GROUP ACCOUNTS OF 2-50 CONTRACTS  
JURISDICTION: DISTRICT OF COLUMBIA  
RIDER\* TRADITIONAL DENTAL CARE BENEFITS  
MONTHLY PREMIUMS EFFECTIVE 07/01/2012**

**ANCILLARY BENEFITS**

Rider & Non-Rider Dental Coverage  
(Not Age Rated)

**PLAN DESIGN**

**Individual**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 80%
	CLASS 2 50%
	CLASS 3 50%
	CLASS 4 50%
\$1,000 Annual Benefit Maximum per Participant	

**OPTION 1** **\$27**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 100%
	CLASS 2 80%
	CLASS 3 50%
	CLASS 4 50%
\$1,000 Annual Benefit Maximum per Participant	

**OPTION 2** **\$32**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
#REF!	CLASS 1 100%
	CLASS 2 80%
	CLASS 3 80%
	CLASS 4 50%
\$1,000 Annual Benefit Maximum per Participant	

**OPTION 3** **\$33**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 100%
	CLASS 2 80%
	CLASS 3 80%
	CLASS 4 50%
\$1,500 Annual Benefit Maximum per Participant	

**OPTION 4** **\$35**

**Optional Riders**

ORTHODONTICS : 50% Coinsurance	
\$800 Lifetime Benefit Maximum per Participant	\$1
\$1200 Lifetime Benefit Maximum per Participant	\$2

- Class 1:** Preventive and Diagnostic Services
- Class 2:** Therapeutic and Minor Restorative Services
- Class 3:** Periodontic and Endodontic Services
- Class 4:** Prosthodontic and Major Restorative

\*Groups which also have a medical product with CareFirst BlueCross BlueShield will be offered the rider rate, but will receive a non-rider contract.

Note: The dental group tier structure must match the medical group tier structure. Please refer to "Calculation of Monthly Premiums" page in the actuarial memorandum for instructions on calculating tiered rates.

Deductible Credit will be included in the regional dental benefits. This gives subscribers credit for deductibles paid in the same period to another carrier.



# CareFirst BlueCross BlueShield

**COMMUNITY RATED GROUP ACCOUNTS OF 2-50 CONTRACTS  
JURISDICTION: DISTRICT OF COLUMBIA  
FREESTANDING TRADITIONAL DENTAL CARE BENEFITS\*  
MONTHLY PREMIUMS EFFECTIVE 07/01/2012**

**ANCILLARY BENEFITS**

Freestanding Dental Coverage  
(Not Age Rated)

**PLAN DESIGN**

**Individual**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 80%
	CLASS 2 50%
	CLASS 3 50%
	CLASS 4 50%
\$1,000 Annual Benefit Maximum per Participant	

**OPTION 1** **\$31**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 100%
	CLASS 2 80%
	CLASS 3 50%
	CLASS 4 50%
\$1,000 Annual Benefit Maximum per Participant	

**OPTION 2** **\$37**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 100%
	CLASS 2 80%
	CLASS 3 80%
	CLASS 4 50%
\$1,000 Annual Benefit Maximum per Participant	

**OPTION 3** **\$38**

Individual Annual Deductible	\$50
Non-Individual Annual Deductible	\$150
Coinsurance	CLASS 1 100%
	CLASS 2 80%
	CLASS 3 80%
	CLASS 4 50%
\$1,500 Annual Benefit Maximum per Participant	

**OPTION 4** **\$40**

**Optional Riders**

ORTHODONTICS 50% Coinsurance	
\$800 Lifetime Benefit Maximum per Participant	\$1
\$1200 Lifetime Benefit Maximum per Participant	\$2

- Class 1:** Preventive and Diagnostic Services
- Class 2:** Therapeutic and Minor Restorative Services
- Class 3:** Periodontic and Endodontic Services
- Class 4:** Prosthodontic and Major Restorative

\*Individual Freestanding Traditional rates determined by applying freestanding factor of 1.15 to individual Rider  
Traditional rates and rounding to the nearest whole dollar

Note: The dental group tier structure must match the medical group tier structure. Please refer to "Calculation of Monthly Premiums" page in the actuarial memorandum for instructions on calculating tiered rates.

Deductible Credit will be included in the regional dental benefits. This gives subscribers credit for deductibles paid in the same period to another carrier.



# CareFirst BlueCross BlueShield

**COMMUNITY RATED GROUP ACCOUNTS OF 2-50 CONTRACTS  
 JURISDICTION: DISTRICT OF COLUMBIA  
 RIDER PREFERRED (PPO) DENTAL CARE BENEFITS\*  
 MONTHLY PREMIUMS EFFECTIVE 07/01/2012**

**ANCILLARY BENEFITS**

Rider & Non-Rider Dental Coverage  
 (Not Age Rated)

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	<u>Individual</u>
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance			
CLASS 1	80%	60%	
CLASS 2	50%	35%	
CLASS 3	50%	35%	
CLASS 4	50%	35%	
<hr/>			
\$1,000 Annual Benefit Maximum per Participant			
<b>OPTION 1</b>			<b>\$22</b>

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance			
CLASS 1	100%	80%	
CLASS 2	80%	60%	
CLASS 3	50%	35%	
CLASS 4	50%	35%	
<hr/>			
\$1,000 Annual Benefit Maximum per Participant			
<b>OPTION 2</b>			<b>\$26</b>

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance			
CLASS 1	100%	80%	
CLASS 2	80%	60%	
CLASS 3	80%	60%	
CLASS 4	50%	35%	
<hr/>			
\$1,000 Annual Benefit Maximum per Participant			
<b>OPTION 3</b>			<b>\$27</b>

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance			
CLASS 1	100%	80%	
CLASS 2	80%	60%	
CLASS 3	80%	60%	
CLASS 4	50%	35%	
<hr/>			
\$1,500 Annual Benefit Maximum per Participant			
<b>OPTION 4</b>			<b>\$28</b>

<u>OPTIONAL RIDERS</u>	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
ORTHODONTICS : Coinsurance	50%	35%	
\$800 Lifetime Benefit Maximum per Participant			\$1
\$1200 Lifetime Benefit Maximum per Participant			\$2

- Class 1:** Preventive and Diagnostic Services
- Class 2:** Therapeutic and Minor Restorative Services
- Class 3:** Periodontic and Endodontic Services
- Class 4:** Prosthodontic and Major Restorative

\*Groups which also have a medical product with CareFirst BlueCross BlueShield will be offered the rider rate, but will receive a non-rider contract.  
 Individual Rider PPO rates determined by applying a factor of (1/1.24) to Individual Rider Traditional rates and rounding to the nearest whole dollar

Note: The dental group tier structure must match the medical group tier structure. Please refer to "Calculation of Monthly Premiums" page in the actuarial memorandum for instructions on calculating tiered rates.  
 Deductible Credit will be included in the regional dental benefits. This gives subscribers credit for deductibles paid in the same period to another carrier.



# CareFirst BlueCross BlueShield

**COMMUNITY RATED GROUP ACCOUNTS OF 2-50 CONTRACTS  
JURISDICTION: DISTRICT OF COLUMBIA  
FREESTANDING PREFERRED (PPO) DENTAL CARE BENEFITS\*  
MONTHLY PREMIUMS EFFECTIVE 07/01/2012**

**ANCILLARY BENEFITS**

Freestanding Dental Coverage  
(Not Age Rated)

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	<u>Individual</u>
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance			
CLASS 1	80%	60%	
CLASS 2	50%	35%	
CLASS 3	50%	35%	
CLASS 4	50%	35%	
<hr/> \$1,000 Annual Benefit Maximum per Participant <hr/>			

**OPTION 1** \$25

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>
Individual Annual Deductible	\$25	\$50
Non-Individual Annual Deductible	\$75	\$150
Coinsurance		
CLASS 1	100%	80%
CLASS 2	80%	60%
CLASS 3	50%	35%
CLASS 4	50%	35%
<hr/> \$1,000 Annual Benefit Maximum per Participant <hr/>		

**OPTION 2** \$30

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>
Individual Annual Deductible	\$25	\$50
Non-Individual Annual Deductible	\$75	\$150
Coinsurance		
CLASS 1	100%	80%
CLASS 2	80%	60%
CLASS 3	80%	60%
CLASS 4	50%	35%
<hr/> \$1,000 Annual Benefit Maximum per Participant <hr/>		

**OPTION 3** \$31

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>
Individual Annual Deductible	\$25	\$50
Non-Individual Annual Deductible	\$75	\$150
Coinsurance		
CLASS 1	100%	80%
CLASS 2	80%	60%
CLASS 3	80%	60%
CLASS 4	50%	35%
<hr/> \$1,500 Annual Benefit Maximum per Participant <hr/>		

**OPTION 4** \$32

<u>OPTIONAL RIDERS</u>	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
ORTHODONTICS : Coinsurance	50%	35%	
	\$800 Lifetime Benefit Maximum per Participant		\$1
	\$1200 Lifetime Benefit Maximum per Participant		\$2

- Class 1:** Preventive and Diagnostic Services
- Class 2:** Therapeutic and Minor Restorative Services
- Class 3:** Periodontic and Endodontic Services
- Class 4:** Prosthodontic and Major Restorative

\*Individual Freestanding PPO rates determined by applying freestanding factor of 1.15 to individual Rider PPO rates and rounding to the nearest whole dollar

Note: The dental group tier structure must match the medical group tier structure. Please refer to "Calculation of Monthly Premiums" page in the actuarial memorandum for instructions on calculating tiered rates.

Deductible Credit will be included in the regional dental benefits. This gives subscribers credit for deductibles paid in the same period to another carrier.



# CAREFIRST BLUECROSS BLUESHIELD (GHMSI)

## COMMUNITY RATED GROUP ACCOUNTS OF 2-50 CONTRACTS JURISDICTION: DISTRICT OF COLUMBIA RIDER\* VOLUNTARY TRADITIONAL DENTAL MONTHLY PREMIUMS EFFECTIVE 07/01/2012

### ANCILLARY BENEFITS

(Not Age Rated)

#### PLAN DESIGN

Individual\*\*

Individual Annual Deductible		\$50
Non-Individual Annual Deductible		\$150
Coinsurance	CLASS 1	80%
	CLASS 2	50%
	CLASS 3	50%
	CLASS 4	50%
\$1,000 Annual Benefit Maximum per Participant		

#### VOLUNTARY OPTION 1 \$33

Individual Annual Deductible		\$50
Non-Individual Annual Deductible		\$150
Coinsurance	CLASS 1	100%
	CLASS 2	80%
	CLASS 3	50%
	CLASS 4	50%
\$1,000 Annual Benefit Maximum per Participant		

#### VOLUNTARY OPTION 2 \$37

Individual Annual Deductible		\$50
Non-Individual Annual Deductible		\$150
Coinsurance	CLASS 1	100%
	CLASS 2	80%
	CLASS 3	80%
	CLASS 4	50%
\$1,000 Annual Benefit Maximum per Participant		

#### VOLUNTARY OPTION 3 \$39

Individual Annual Deductible		\$50
Non-Individual Annual Deductible		\$150
Coinsurance	CLASS 1	100%
	CLASS 2	80%
	CLASS 3	80%
	CLASS 4	50%
\$1,500 Annual Benefit Maximum per Participant		

#### VOLUNTARY OPTION 4 \$41

#### Optional Rider (Class 5)

Voluntary Orthodontics:	50% Coinsurance	
	\$1200 Lifetime Benefit Maximum per Participant	\$2

- Class 1:** Preventive and Diagnostic Services
- Class 2:** Therapeutic and Minor Restorative Services
- Class 3:** Periodontic and Endodontic Services
- Class 4:** Prosthodontic and Major Restorative
- Class 5:** Orthodontic Services

\*Groups which also have a medical product with CareFirst BlueCross BlueShield will be offered the rider rate, but will receive a non-rider contract.

\*\*Note: The dental group tier structure must match the medical group tier structure. Please refer to "Calculation of Monthly Premiums" page for instructions on calculating tiered rates.

Deductible Credit will be included in these dental benefits. This gives subscribers credit for deductibles paid in the same period to another carrier.



# CAREFIRST BLUECROSS BLUESHIELD (GHMSI)

## COMMUNITY RATED GROUP ACCOUNTS OF 2-50 CONTRACTS JURISDICTION: DISTRICT OF COLUMBIA RIDER\* VOLUNTARY PREFERRED (PPO) DENTAL MONTHLY PREMIUMS EFFECTIVE 07/01/2012

### ANCILLARY BENEFITS (Not Age Rated)

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	<u>Individual**</u>
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance	CLASS 1	80%	60%
	CLASS 2	50%	35%
	CLASS 3	50%	35%
	CLASS 4	50%	35%
<b>\$1,000 Annual Benefit Maximum per Participant</b>			

### VOLUNTARY OPTION 1 \$26

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance	CLASS 1	100%	80%
	CLASS 2	80%	60%
	CLASS 3	50%	35%
	CLASS 4	50%	35%
<b>\$1,000 Annual Benefit Maximum per Participant</b>			

### VOLUNTARY OPTION 2 \$29

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance	CLASS 1	100%	80%
	CLASS 2	80%	60%
	CLASS 3	80%	60%
	CLASS 4	50%	35%
<b>\$1,000 Annual Benefit Maximum per Participant</b>			

### VOLUNTARY OPTION 3 \$31

	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Individual Annual Deductible	\$25	\$50	
Non-Individual Annual Deductible	\$75	\$150	
Coinsurance	CLASS 1	100%	80%
	CLASS 2	80%	60%
	CLASS 3	80%	60%
	CLASS 4	50%	35%
<b>\$1,500 Annual Benefit Maximum per Participant</b>			

### VOLUNTARY OPTION 4 \$34

<u>Optional Rider (Class 5)</u>	<u>IN-NETWORK</u>	<u>OUT-OF-NETWORK</u>	
Voluntary Orthodontics:	Coinsurance	50%	35%
<b>\$1200 Lifetime Benefit Maximum per Participant</b>			<b>\$2</b>

- Class 1:** Preventive and Diagnostic Services
- Class 2:** Therapeutic and Minor Restorative Services
- Class 3:** Periodontic and Endodontic Services
- Class 4:** Prosthodontic and Major Restorative
- Class 5:** Orthodontic Services

\*Groups which also have a medical product with CareFirst BlueCross BlueShield will be offered the rider rate, but will receive a non-rider contract.

\*\*Note: The dental group tier structure must match the medical group tier structure. Please refer to "Calculation of Monthly Premiums" page for instructions on calculating tiered rates.

Deductible Credit will be included in these dental benefits. This gives subscribers credit for deductibles paid in the same period to another carrier.

SERFF Tracking Number: CFAP-128087198 State: District of Columbia  
Filing Company: Group Hospitalization and Medical Services, Inc.State Tracking Number:  
Company Tracking Number: 1721  
TOI: H10G Group Health - Dental Sub-TOI: H10G.000 Health Dental  
Product Name: FILING #1721 DC GHMSI SMALL GROUP DENTAL  
Project Name/Number: DC GHMSI SG DENTAL RATES EFF 201207/1721

## Supporting Document Schedules

**Item Status:**

**Status**

**Date:**

**Satisfied - Item:** Actuarial Justification

**Comments:**

**Attachment:**

File\_1721\_DC\_GHMSI\_201207 Actuarial Memorandum.pdf

**Group Hospitalization and Medical Services, Inc.  
dba CareFirst BlueCross BlueShield**

**District of Columbia  
Small Group Dental Coverage**

**File # 1721**

**CareFirst BlueCross BlueShield**  
**Dental Products**  
**Rate Filing # 1721 - Actuarial Memorandum**  
**TABLE OF CONTENTS**

<u>Page</u>	<u>Topic</u>
3	Actuarial Certification
4	Rate Filing Summary
5	Rate History
6	Pricing Analysis
7	Trend Exhibit
8	GHMSI DC Traditional Dental Experience
9	GHMSI DC Preferred (PPO) Experience
10	Total GHMSI DC Dental Experience
11	DC Traditional Dental Experience
12	DC Preferred (PPO) Experience
13	Total DC Dental Experience
14	Desired Incurred Claims Ratio Exhibit
15	Formula for Calculation of Monthly Premiums
16	Tier Factors & FreeStanding Factor
<u>Appendix</u>	
A	Incremental and Renewal Rate Increase Exhibit

## ACTUARIAL CERTIFICATION

I, Dwayne Lucado, am a Pricing Actuary with Group Hospitalization and Medical Services, Inc. (GHMSI) doing business as CareFirst BlueCross BlueShield and a member of the American Academy of Actuaries. I have been involved in the development of these rates.

To the best of my knowledge and judgment, this rate filing complies with applicable laws and regulations of the District of Columbia and produces premiums that are reasonable in relation to benefits provided.

# Dwayne Lucado

Digitally signed by Dwayne Lucado  
DN: cn=Dwayne Lucado, o=CareFirst BlueCross  
BlueShield, ou=Actuarial Pricing Department,  
email=dwayne.lucado@carefirst.com, c=US  
Date: 2012.02.21 15:29:10 -05'00'

---

Dwayne Lucado, FSA, MAAA  
Associate Actuary  
CareFirst BlueCross BlueShield  
Mail Drop-Point 01-780  
Pricing Department  
10455 Mill Run Circle  
Owings Mills, MD 21117

**GHMSI dba CareFirst BlueCross BlueShield**  
**DISTRICT OF COLUMBIA**  
**SMALL GROUP TRADITIONAL & PREFERRED (PPO) DENTAL BUSINESS**  
**EMPLOYER-SPONSORED & VOLUNTARY PLANS**

**Rate Filing Summary (Filing # 1721)**

This submission pertains to the small group dental business of GHMSI.  
The proposed effective date is 07/01/2012.  
Our proposal is summarized below.

**PROPOSED RATE CHANGE**

Product	Proposed Composite Rate Increase 07/01/2012 vs. 07/01/10 Rates
Traditional Rider	5.2%
Traditional Freestanding	5.2%
Preferred (PPO) Rider	5.2%
Preferred (PPO) Freestanding	5.2%
Voluntary Traditional	5.2%
Voluntary Preferred (PPO)	5.2%

The form numbers associated with these rates are displayed in the rate filing



# CAREFIRST BLUECROSS BLUESHIELD

## DC - Dental Coverages

### Incremental Rate Change History

Effective Date	Traditional Rider	Traditional Freestanding	Preferred (PPO) Rider	Preferred (PPO) Freestanding	Voluntary Traditional Rider	Voluntary PPO Rider
	Percentage Increase	Percentage Increase	Percentage Increase	Percentage Increase	Percentage Increase	Percentage Increase
07/01/94	0.0%	0.0%	0.0%	0.0%		
10/01/94	0.0%	0.0%	0.0%	0.0%		
10/01/95	0.0%	0.0%	0.0%	0.0%		
07/01/96	15.0%	15.0%	15.0%	15.0%		
10/01/96	0.0%	0.0%	0.0%	0.0%		
01/01/97	9.0%	9.0%	9.0%	9.0%		
08/01/97	30.0%	30.0%	30.0%	30.0%		
09/01/97	6.2%	6.2%	6.2%	6.2%		
01/01/98	0.0%	0.0%	0.0%	0.0%		
04/01/98	6.0%	6.0%	6.0%	6.0%		
08/01/98	0.0%	0.0%	0.0%	0.0%		
02/01/99	4.7%	16.0%	4.7%	16.0%		
07/01/99	3.0%	20.0%	3.0%	20.0%		
01/01/00	0.0%	13.3%	0.0%	13.3%		
07/01/00	0.0%	0.0%	0.0%	0.0%		
01/01/01	0.0%	0.0%	0.0%	0.0%		
07/01/01	0.0%	0.0%	0.0%	0.0%		
01/01/02	0.0%	0.0%	0.0%	0.0%		
07/01/02	0.0%	(25.0%)	0.0%	(25.0%)		
01/01/03	21.4%	21.4%	21.4%	21.4%		
04/01/04	3.0%	3.0%	3.0%	3.0%		
01/01/07	5.0%	5.0%	5.0%	5.0%		
01/01/08*	5.0%	9.8%	5.0%	9.8%		
01/01/09	6.7%	6.7%	3.4%	3.4%		
07/01/09	4.6%	4.6%	4.6%	4.6%		
04/01/10	2.1%	2.1%	2.1%	2.1%		
07/01/10	2.6%	2.6%	2.6%	2.6%		
07/01/11	0.0%	0.0%	0.0%	0.0%	Inception**	Inception**
<b>Proposed 07/01/12</b>	<b>5.2%</b>	<b>5.2%</b>	<b>5.2%</b>	<b>5.2%</b>	<b>5.2%</b>	<b>5.2%</b>

\* The 9.8% increase in freestanding rates was a combination of a 5.0% dental rate increase and an increase in the FS factor from 1.10 to 1.15.

\*\* Voluntary products were approved effective 7/1/2011 and implemented on 11/1/2011.

**CAREFIRST BLUECROSS BLUESHIELD**  
**DERIVATION OF NECESSARY RATE ACTION BASED ON EXPERIENCE DATA**  
**DC Small Group Traditional & Preferred (PPO) Dental Filing**  
**EXPERIENCE SUMMARY AND PRICING WORKSHEET FOR RATES EFFECTIVE 07/01/2012**

EXPERIENCE PERIOD (EP): 07/01/2010 - 06/30/2011 Paid Through 08/31/2011 (12/14)

PROJECTION PERIOD: 07/01/2012 - 06/30/2014

Rider and Freestanding Business

<u>DENTAL PRODUCTS</u>	CONTRACTS ON 08/31/11	MEMBER MONTHS DURING EP	INCURRED CLAIMS DURING EP	INCOME DURING EP	LOSS RATIO	PRICING TREND	30.0 Month Trend Factor	Fee Schedule Increase	PROJECTED CLAIMS	DESIRED INCURRED CLAIMS RATIO	REQUIRED INCOME	INCOME ADJ FACTORS	INCOME AT 07/10 Level	LOSS RATIO W/O A RATE INCREASE INCOME AT 07/10 Level	NEEDED RATE INCREASE 07/12 vs 07/10	PROPOSED RATE INCREASE 07/12 vs 07/10
<b>GHMSI</b>																
50- COMMUNITY DC Traditional	14,898	318,038	\$5,895,752	\$8,849,895	66.6%	1.0151	1.0382	1.0340	\$6,329,082	66.0%	\$9,589,519	1.0166	\$8,996,907	70.3%	6.6%	5.2%
50- COMMUNITY DC PPO	1,429	28,074	\$391,748	\$636,665	61.5%	1.0151	1.0382	1.0389	\$422,539	66.0%	\$640,211	1.0149	\$646,166	65.4%	-0.9%	5.2%
<b>Total:</b>	<b>16,327</b>	<b>346,112</b>	<b>\$6,287,500</b>	<b>\$9,486,560</b>	<b>66.3%</b>	1.0151	1.0382	1.0343	<b>\$6,751,622</b>	66.0%	<b>\$10,229,730</b>	1.0165	<b>\$9,643,073</b>	70.0%	<b>6.1%</b>	<b>5.2%</b>
<b>BLUECHOICE</b>																
50- COMMUNITY DC Traditional	2,984	59,908	\$1,059,833	\$1,690,058	62.7%	1.0151	1.0382	1.0340	\$1,137,730	66.0%	\$1,723,833	1.0174	\$1,719,405	66.2%	0.3%	5.2%
50- COMMUNITY DC PPO	284	4,720	\$73,137	\$109,121	67.0%	1.0151	1.0382	1.0389	\$78,886	66.0%	\$119,524	1.0160	\$110,863	71.2%	7.8%	5.2%
<b>Total:</b>	<b>3,268</b>	<b>64,628</b>	<b>\$1,132,971</b>	<b>\$1,799,178</b>	<b>63.0%</b>	1.0151	1.0382	1.0343	<b>\$1,216,616</b>	66.0%	<b>\$1,843,357</b>	1.0173	<b>\$1,830,268</b>	66.5%	<b>0.7%</b>	<b>5.2%</b>
<b>Total GHMSI and BlueChoice</b>																
50- COMMUNITY DC Traditional	17,882	377,946	\$6,955,585	\$10,539,953	66.0%	1.0151	1.0382	1.0340	\$7,466,812	66.0%	\$11,313,352	1.0167	\$10,716,312	69.7%	5.6%	5.2%
50- COMMUNITY DC PPO	1,713	32,794	\$464,886	\$745,786	62.3%	1.0151	1.0382	1.0389	\$501,425	66.0%	\$759,735	1.0151	\$757,029	66.2%	0.4%	5.2%
<b>Total:</b>	<b>19,595</b>	<b>410,740</b>	<b>\$7,420,471</b>	<b>\$11,285,738</b>	<b>65.8%</b>	1.0151	1.0382	1.0343	<b>\$7,968,238</b>	66.0%	<b>\$12,073,087</b>	1.0166	<b>\$11,473,341</b>	69.5%	<b>5.2%</b>	<b>5.2%</b>

CareFirst BlueCross BlueShield  
Small Group Dental Rate Filing Effective 7/1/2012  
Development of Pricing Trends

	Traditional	Preferred (PPO)
Utilization Trend	1.0%	1.0%
Margin	0.5%	0.5%
<b>Pricing Trend</b>	<b>1.5%</b>	<b>1.5%</b>
Jan 2012 Fee Schedule Increase*	3.4%	3.9%
<b>Cost Trend</b>	<b>3.4%</b>	<b>3.9%</b>

\* We increased our PAR fee schedules by an average of 3.4% effective January 1, 2012. This also affected our Preferred (PPO) products, since the out-of-network portion of the Preferred benefits are paid at the PAR fee schedule. We also increased our PPO fee schedules by an additional 4.0% on average effective January 1, 2012.

CareFirst BlueCross BlueShield  
 DC Rate Filing Effective 7/1/2012  
 Development of Normalized Trends  
 Experience Period: 7/1/2010 - 6/30/2011, Paid Through 8/31/2011  
 GHMSI DC Traditional

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h) =(e)/(f)	(i) =(h)/(c)	(j)	(k)	(l)	(m)	(n) =(d) x (m)	(o) =(n)/(c)	(p)	(q)	(r) =(i)/(g)	(s)	(t)	(u)	(v)	(w)	
Current Rate Level			Jul-10				Incurred Claims					Revenue at Current Rate Level					Normalized Incurred Claims						
Date	Contract	Member	Revenue	Incurred&Pd Claims	Completion Factor	IBNR	Estimated Incurred Claims	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Income Adj. Factor	Income at Cur. Rates	PMPM	Monthly Trend	Mix Factor	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Rolling-24 PMPM	Rolling-24 Trend	
200801	17,026	29,223	\$686,837	\$567,628	1.0000	\$0	\$567,628	\$19.42				1.2211	\$838,700	\$28.70		1.0125	\$19.18						
200802	17,199	29,568	\$697,232	\$487,767	1.0000	\$0	\$487,767	\$16.50				1.2167	\$848,334	\$28.69	0.0%	1.0122	\$16.30						
200803	17,170	29,585	\$699,392	\$517,712	1.0000	\$0	\$517,712	\$17.50				1.2121	\$847,734	\$28.65	-0.1%	1.0109	\$17.31						
200804	17,193	29,617	\$701,142	\$522,436	1.0000	\$0	\$522,436	\$17.64				1.2088	\$847,560	\$28.62	-0.1%	1.0096	\$17.47						
200805	17,246	29,757	\$704,532	\$503,592	1.0000	\$0	\$503,592	\$16.92				1.2041	\$848,296	\$28.51	-0.4%	1.0057	\$16.83						
200806	17,268	29,758	\$707,444	\$498,993	1.0000	\$0	\$498,993	\$16.77				1.2005	\$849,313	\$28.54	0.1%	1.0069	\$16.65						
200807	17,329	29,945	\$713,522	\$497,714	1.0000	\$0	\$497,714	\$16.62				1.1940	\$851,970	\$28.45	-0.3%	1.0038	\$16.56						
200808	17,465	30,124	\$717,605	\$523,337	1.0000	\$0	\$523,337	\$17.37				1.1911	\$854,333	\$28.37	-0.3%	1.0010	\$17.35						
200809	17,289	29,968	\$716,859	\$467,508	1.0000	\$0	\$467,508	\$15.60				1.1857	\$849,961	\$28.36	0.0%	1.0006	\$15.59						
200810	17,057	29,578	\$710,656	\$503,789	1.0000	\$0	\$503,789	\$17.03				1.1804	\$838,881	\$28.36	0.0%	1.0006	\$17.02						
200811	16,971	29,449	\$709,592	\$422,561	1.0000	\$0	\$422,561	\$14.35				1.1749	\$833,717	\$28.31	-0.2%	0.9988	\$14.37						
200812	16,794	29,211	\$706,527	\$474,215	1.0000	\$0	\$474,215	\$16.23	\$16.83			1.1691	\$826,034	\$28.28	-0.1%	0.9977	\$16.27	\$16.74					
200901	16,606	29,950	\$705,138	\$499,831	1.0000	\$0	\$499,831	\$17.27	\$16.65	-11.1%		1.1589	\$817,154	\$28.23	-0.2%	0.9958	\$17.34	\$16.59	-9.6%				
200902	16,559	28,803	\$705,647	\$490,554	1.0000	\$0	\$490,554	\$17.03	\$16.69	3.2%		1.1532	\$813,763	\$28.25	0.1%	0.9968	\$17.09	\$16.65	4.8%				
200903	16,560	28,844	\$708,741	\$555,251	1.0000	\$0	\$555,251	\$19.25	\$16.84	10.0%		1.1483	\$813,820	\$28.21	-0.1%	0.9954	\$19.34	\$16.82	11.7%				
200904	16,514	28,785	\$710,497	\$536,803	1.0000	\$0	\$536,803	\$18.65	\$16.92	5.7%		1.1437	\$812,563	\$28.23	0.1%	0.9959	\$18.73	\$16.92	7.2%				
200905	16,527	28,765	\$715,486	\$478,702	1.0000	\$0	\$478,702	\$16.64	\$16.89	-1.7%		1.1381	\$814,288	\$28.31	0.3%	0.9987	\$16.66	\$16.90	-1.0%				
200906	16,540	28,774	\$718,698	\$572,000	1.0000	\$0	\$572,000	\$19.88	\$17.15	18.6%		1.1329	\$814,218	\$28.30	0.0%	0.9983	\$19.91	\$17.17	19.6%				
200907	16,558	28,822	\$726,840	\$512,054	1.0000	\$0	\$512,054	\$17.77	\$17.24	6.9%		1.1212	\$814,909	\$28.27	-0.1%	0.9975	\$17.81	\$17.28	7.6%				
200908	16,518	28,664	\$726,786	\$513,052	1.0000	\$0	\$513,052	\$17.90	\$17.29	3.0%		1.1126	\$808,634	\$28.21	-0.2%	0.9953	\$17.98	\$17.33	6.3%				
200909	16,360	28,467	\$730,719	\$492,240	1.0000	\$1	\$492,241	\$17.29	\$17.43	10.8%		1.1014	\$804,816	\$28.27	0.2%	0.9974	\$17.34	\$17.48	11.2%				
200910	15,778	27,578	\$713,551	\$505,402	1.0000	\$1	\$505,403	\$18.33	\$17.54	7.6%		1.0931	\$780,015	\$28.28	0.0%	0.9979	\$18.37	\$17.59	7.9%				
200911	16,613	28,659	\$754,330	\$439,964	0.9990	\$430	\$440,394	\$15.37	\$17.63	7.1%		1.0815	\$815,772	\$28.46	0.6%	1.0042	\$15.30	\$17.67	6.5%				
200912	15,829	27,589	\$750,147	\$493,913	0.9990	\$478	\$494,391	\$17.92	\$17.77	10.4%	5.6%	1.0674	\$800,679	\$29.02	2.0%	1.0239	\$17.50	\$17.78	7.6%	6.2%		\$17.25	
201001	15,980	27,814	\$736,149	\$522,517	0.9991	\$463	\$522,979	\$18.80	\$17.90	8.9%	7.5%	1.0513	\$773,910	\$27.82	-4.1%	0.9817	\$19.15	\$17.93	10.5%	8.1%		\$17.24	
201002	15,330	26,623	\$711,428	\$401,936	0.9991	\$361	\$402,297	\$15.11	\$17.75	-11.3%	6.3%	1.0761	\$765,604	\$28.76	3.4%	1.0146	\$14.89	\$17.76	-12.8%	6.6%		\$17.19	
201003	15,786	27,496	\$736,981	\$592,934	0.9983	\$1,001	\$593,935	\$21.60	\$17.94	12.2%	6.6%	1.0522	\$775,479	\$28.20	-1.9%	0.9950	\$21.71	\$17.94	12.3%	6.7%		\$17.37	
201004	15,915	27,635	\$740,174	\$529,748	0.9983	\$913	\$530,661	\$19.20	\$17.98	3.0%	6.3%	1.0527	\$779,175	\$28.20	0.0%	0.9947	\$19.30	\$17.99	3.1%	6.3%		\$17.44	
201005	15,314	26,736	\$711,880	\$481,521	0.9974	\$1,268	\$482,789	\$18.06	\$18.10	8.5%	7.2%	1.0482	\$746,178	\$27.91	-1.0%	0.9846	\$18.34	\$18.13	10.1%	7.2%		\$17.50	
201006	16,199	28,212	\$758,915	\$561,144	0.9959	\$2,316	\$563,460	\$19.97	\$18.11	0.5%	5.6%	1.0429	\$791,471	\$28.05	0.5%	0.9898	\$20.18	\$18.14	1.3%	5.7%		\$17.65	
201007	14,781	25,806	\$708,332	\$510,940	0.9952	\$2,476	\$513,416	\$19.90	\$18.28	12.0%	6.0%	1.0388	\$735,817	\$28.51	1.6%	1.0060	\$19.78	\$18.30	11.0%	5.9%		\$17.78	
201008	15,624	27,373	\$744,337	\$546,346	0.9931	\$3,769	\$550,115	\$20.10	\$18.46	12.3%	6.8%	1.0349	\$770,306	\$28.14	-1.3%	0.9928	\$20.24	\$18.49	12.6%	6.7%		\$17.89	
201009	15,110	26,522	\$725,724	\$479,132	0.9915	\$4,084	\$483,217	\$18.22	\$18.54	5.4%	6.4%	1.0307	\$748,032	\$28.20	0.2%	0.9951	\$18.31	\$18.57	5.6%	6.3%		\$18.01	
201010	14,841	26,064	\$708,000	\$433,643	0.9885	\$5,055	\$438,698	\$16.83	\$18.43	-8.2%	5.1%	1.0271	\$727,206	\$27.90	-1.1%	0.9843	\$17.10	\$18.48	-6.9%	5.0%		\$18.02	
201011	15,201	26,731	\$744,459	\$456,006	0.9844	\$7,219	\$463,226	\$17.33	\$18.60	12.8%	5.5%	1.0226	\$761,316	\$28.48	2.1%	1.0048	\$17.25	\$18.66	12.7%	5.6%		\$18.15	
201012	15,330	26,928	\$751,275	\$496,761	0.9797	\$10,277	\$507,038	\$18.83	\$18.68	5.1%	5.1%	1.0181	\$764,850	\$28.40	-0.3%	1.0021	\$18.79	\$18.77	7.4%	5.6%		\$18.26	5.8%
201101	14,867	26,116	\$730,847	\$468,877	0.9877	\$5,845	\$474,722	\$18.18	\$18.63	-3.3%	4.1%	1.0114	\$739,197	\$28.30	-0.3%	0.9986	\$18.20	\$18.69	-5.0%	4.3%		\$18.30	6.1%
201102	15,025	26,325	\$740,488	\$453,583	0.9822	\$8,223	\$461,806	\$17.54	\$18.83	16.1%	6.1%	1.0079	\$746,328	\$28.35	0.2%	1.0002	\$17.54	\$18.92	17.8%	6.5%		\$18.32	6.6%
201103	15,082	26,474	\$745,338	\$512,932	0.9752	\$13,068	\$526,000	\$19.87	\$18.68	-8.0%	4.1%	1.0050	\$749,049	\$28.29	-0.2%	0.9982	\$19.90	\$18.76	-8.3%	4.6%		\$18.34	5.6%
201104	15,131	26,578	\$748,926	\$472,575	0.9640	\$17,633	\$490,208	\$18.44	\$18.62	-3.9%	3.5%	1.0033	\$751,421	\$28.27	-0.1%	0.9975	\$18.49	\$18.69	-4.2%	3.9%		\$18.33	5.1%
201105	15,106	26,614	\$750,841	\$447,826	0.9472	\$24,943	\$472,769	\$17.76	\$18.59	-1.6%	2.7%	1.0016	\$752,059	\$28.26	-0.1%	0.9969	\$17.82	\$18.65	-2.8%	2.9%		\$18.38	5.0%
201106	15,077	26,507	\$751,327	\$471,271	0.9159	\$43,266	\$514,538	\$19.41	\$18.54	-2.8%	2.4%	1.0000	\$751,327	\$28.34	0.3%	1.0000	\$19.41	\$18.57	-3.8%	2.4%		\$18.35	4.0%
201107	14,970	26,232	\$747,860	\$394,795	0.8416	\$74,288	\$469,082	\$17.88															
201108	14,898	26,121	\$744,455	\$248,490	0.3524	\$456,690	\$705,180	\$27.00															
Experience Period	181,175	318,038	\$8,849,895	\$5,749,894	0.9753	\$145,858	\$5,895,752	\$18.54				1.0166	\$8,996,907										

CareFirst BlueCross BlueShield  
 DC Rate Filing Effective 7/1/2012  
 Development of Normalized Trends  
 Experience Period: 7/1/2010 - 6/30/2011, Paid Through 8/31/2011  
 GHMSI DC PPO

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h) =(e)/(f)	(i) =(h)/(c)	(j)	(k)	(l)	(m)	(n) =(d) x (m)	(o) =(n)/(c)	(p)	(q)	(r) =(l)/(q)	(s)	(t)	(u)	(v)	(w)	
Current Rate Level			Jul-10			Incurred Claims						Revenue at Current Rate Level					Normalized Incurred Claims						
Date	Contract	Member	Revenue	Incurred&Pd Claims	Completion Factor	IBNR	Estimated Incurred Claims	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Income Adj. Factor	Income at Cur. Rates	PMPM	Monthly Trend	Mix Factor	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Rolling-24 PMPM	Rolling-24 Trend	
200801	818	1,448	\$28,346	\$25,489	1.0000	\$0	\$25,489	\$17.60				1.1828	\$33,529	\$23.16		0.9888	\$17.80						
200802	839	1,500	\$29,100	\$22,238	1.0000	\$0	\$22,238	\$14.83				1.1792	\$34,316	\$22.88	-1.2%	0.9769	\$15.18						
200803	875	1,548	\$30,126	\$20,289	1.0000	\$0	\$20,289	\$13.11				1.1772	\$35,466	\$22.91	0.1%	0.9783	\$13.40						
200804	899	1,589	\$30,926	\$24,568	1.0000	\$0	\$24,568	\$15.46				1.1711	\$36,216	\$22.79	-0.5%	0.9732	\$15.89						
200805	901	1,597	\$31,112	\$21,774	1.0000	\$0	\$21,774	\$13.63				1.1654	\$36,256	\$22.70	-0.4%	0.9694	\$14.06						
200806	917	1,612	\$31,487	\$22,041	1.0000	\$0	\$22,041	\$13.67				1.1594	\$36,506	\$22.65	-0.2%	0.9670	\$14.14						
200807	904	1,595	\$31,237	\$26,272	1.0000	\$0	\$26,272	\$16.47				1.1505	\$35,938	\$22.53	-0.5%	0.9621	\$17.12						
200808	966	1,677	\$32,686	\$25,371	1.0000	\$0	\$25,371	\$15.13				1.1458	\$37,450	\$22.33	-0.9%	0.9536	\$15.87						
200809	974	1,692	\$32,955	\$18,452	1.0000	\$0	\$18,452	\$10.91				1.1423	\$37,643	\$22.25	-0.4%	0.9500	\$11.48						
200810	1,033	1,749	\$34,379	\$22,318	1.0000	\$0	\$22,318	\$12.76				1.1420	\$39,262	\$22.45	0.9%	0.9586	\$13.31						
200811	1,022	1,708	\$34,194	\$21,777	1.0000	\$0	\$21,777	\$12.75				1.1374	\$38,891	\$22.77	1.4%	0.9723	\$13.11						
200812	1,056	1,777	\$35,132	\$26,332	1.0000	\$0	\$26,332	\$14.82	\$14.21			1.1330	\$39,804	\$22.40	-1.6%	0.9565	\$15.49	\$14.70					
200901	992	1,651	\$32,874	\$21,864	1.0000	\$0	\$21,864	\$13.24	\$13.88	-24.8%		1.1299	\$37,143	\$22.50	0.4%	0.9607	\$13.79	\$14.39	-22.6%				
200902	1,025	1,686	\$33,610	\$24,219	1.0000	\$0	\$24,219	\$14.36	\$13.85	-3.1%		1.1278	\$37,907	\$22.48	-0.1%	0.9601	\$14.96	\$14.37	-1.4%				
200903	1,042	1,705	\$34,212	\$25,382	1.0000	\$0	\$25,382	\$14.89	\$13.99	13.6%		1.1259	\$38,520	\$22.59	0.5%	0.9647	\$15.43	\$14.54	15.2%				
200904	1,070	1,754	\$35,031	\$25,810	1.0000	\$0	\$25,810	\$14.71	\$13.94	-4.8%		1.1234	\$39,353	\$22.44	-0.7%	0.9580	\$15.36	\$14.50	-3.3%				
200905	1,075	1,755	\$35,706	\$21,735	1.0000	\$0	\$21,735	\$12.38	\$13.83	-9.2%		1.1185	\$39,937	\$22.76	1.4%	0.9717	\$12.74	\$14.39	-9.4%				
200906	1,104	1,799	\$36,653	\$22,692	1.0000	\$0	\$22,692	\$12.61	\$13.73	-7.7%		1.1150	\$40,868	\$22.72	-0.2%	0.9700	\$13.00	\$14.28	-8.0%				
200907	1,152	1,902	\$38,893	\$20,057	1.0000	\$0	\$20,057	\$10.55	\$13.23	-36.0%		1.1010	\$42,823	\$22.51	-0.9%	0.9614	\$10.97	\$13.76	-35.9%				
200908	1,107	1,870	\$38,530	\$26,677	1.0000	\$0	\$26,677	\$14.27	\$13.18	-5.7%		1.0892	\$41,966	\$22.44	-0.3%	0.9583	\$14.89	\$13.70	-6.2%				
200909	1,132	1,913	\$39,381	\$25,079	1.0000	\$0	\$25,079	\$13.11	\$13.35	20.2%		1.0849	\$42,724	\$22.33	-0.5%	0.9537	\$13.75	\$13.88	19.8%				
200910	1,148	1,926	\$41,442	\$25,216	1.0000	\$0	\$25,216	\$13.09	\$13.37	2.6%		1.0794	\$44,733	\$23.23	4.0%	0.9918	\$13.20	\$13.86	-0.8%				
200911	1,194	1,988	\$43,614	\$20,942	0.9990	\$20	\$20,962	\$10.54	\$13.17	-17.3%		1.0773	\$46,986	\$23.63	1.8%	1.0092	\$10.45	\$13.59	-20.3%				
200912	1,172	1,963	\$42,043	\$21,525	0.9991	\$20	\$21,545	\$10.98	\$12.83	-25.9%	-9.7%	1.0651	\$44,779	\$22.81	-3.5%	0.9741	\$11.27	\$13.23	-27.3%	-10.0%		\$13.92	
201001	1,207	1,996	\$43,810	\$27,950	0.9991	\$25	\$27,975	\$14.02	\$12.91	5.8%	-7.0%	1.0612	\$46,493	\$23.29	2.1%	0.9946	\$14.09	\$13.27	2.2%	-7.8%		\$13.79	
201002	1,222	2,016	\$46,013	\$21,681	0.9991	\$20	\$21,701	\$10.76	\$12.61	-25.1%	-8.9%	1.0600	\$48,772	\$24.19	3.9%	1.0330	\$10.42	\$12.88	-30.4%	-10.4%		\$13.57	
201003	1,261	2,067	\$45,921	\$30,629	0.9983	\$54	\$30,683	\$14.84	\$12.64	-0.3%	-9.6%	1.0528	\$48,345	\$23.39	-3.3%	0.9987	\$14.86	\$12.87	-3.7%	-11.5%		\$13.64	
201004	1,293	2,129	\$46,405	\$23,958	0.9983	\$40	\$23,998	\$11.27	\$12.36	-23.4%	-11.3%	1.0565	\$49,025	\$23.03	-1.5%	0.9833	\$11.46	\$12.56	-25.4%	-13.4%		\$13.45	
201005	1,299	2,137	\$46,277	\$31,779	0.9974	\$82	\$31,861	\$14.91	\$12.59	20.4%	-9.0%	1.0500	\$48,591	\$22.74	-1.3%	0.9709	\$15.36	\$12.80	20.5%	-11.0%		\$13.52	
201006	1,296	2,196	\$46,819	\$32,176	0.9959	\$131	\$32,307	\$14.71	\$12.78	16.6%	-6.9%	1.0406	\$48,721	\$22.19	-2.4%	0.9474	\$15.53	\$13.02	19.4%	-8.8%		\$13.60	
201007	1,290	2,183	\$47,309	\$29,580	0.9956	\$130	\$29,710	\$13.61	\$13.03	29.1%	-1.5%	1.0336	\$48,897	\$22.40	1.0%	0.9565	\$14.23	\$13.29	29.7%	-3.5%		\$13.50	
201008	1,409	2,377	\$52,884	\$35,256	0.9941	\$208	\$35,464	\$14.92	\$13.12	4.6%	-0.4%	1.0302	\$54,483	\$22.92	2.3%	0.9787	\$15.24	\$13.35	2.4%	-2.5%		\$13.51	
201009	1,346	2,296	\$50,415	\$34,257	0.9927	\$251	\$34,509	\$15.03	\$13.29	14.6%	-0.4%	1.0271	\$51,779	\$22.55	-1.6%	0.9630	\$15.61	\$13.53	13.5%	-2.5%		\$13.68	
201010	1,309	2,241	\$49,391	\$26,549	0.9912	\$234	\$26,783	\$11.95	\$13.19	-8.7%	-1.4%	1.0220	\$50,480	\$22.53	-0.1%	0.9619	\$12.43	\$13.46	-5.9%	-2.9%		\$13.64	
201011	1,406	2,391	\$53,928	\$31,525	0.9879	\$386	\$31,912	\$13.35	\$13.41	26.6%	1.8%	1.0202	\$55,018	\$23.01	2.2%	0.9826	\$13.58	\$13.71	30.0%	0.8%		\$13.65	
201012	1,405	2,363	\$53,305	\$36,016	0.9843	\$576	\$36,592	\$15.49	\$13.77	41.1%	7.3%	1.0165	\$54,185	\$22.93	-0.3%	0.9792	\$15.81	\$14.08	40.4%	6.4%		\$13.69	-1.6%
201101	1,416	2,371	\$54,536	\$30,521	0.9879	\$373	\$30,894	\$13.03	\$13.69	-7.0%	6.0%	1.0112	\$55,149	\$23.26	1.4%	0.9932	\$13.12	\$13.99	-6.9%	5.4%		\$13.66	-0.9%
201102	1,382	2,314	\$53,540	\$27,873	0.9824	\$500	\$28,373	\$12.26	\$13.78	13.9%	9.3%	1.0098	\$54,067	\$23.37	0.5%	0.9977	\$12.29	\$14.12	17.9%	9.6%		\$13.55	-0.1%
201103	1,321	2,211	\$51,208	\$37,172	0.9752	\$944	\$38,116	\$17.24	\$13.99	16.1%	10.6%	1.0070	\$51,565	\$23.32	-0.2%	0.9959	\$17.31	\$14.33	16.5%	11.3%		\$13.66	0.1%
201104	1,382	2,338	\$53,988	\$25,468	0.9640	\$950	\$26,418	\$11.30	\$13.97	0.2%	13.0%	1.0045	\$54,233	\$23.20	-0.5%	0.9905	\$11.41	\$14.30	-0.5%	13.8%		\$13.50	0.3%
201105	1,466	2,472	\$57,215	\$30,056	0.9472	\$1,674	\$31,730	\$12.84	\$13.79	-13.9%	9.6%	1.0026	\$57,367	\$23.21	0.0%	0.9909	\$12.95	\$14.10	-15.6%	10.1%		\$13.50	-0.2%
201106	1,494	2,517	\$58,945	\$37,779	0.9159	\$3,468	\$41,248	\$16.39	\$13.95	11.4%	9.2%	1.0000	\$58,945	\$23.42	0.9%	1.0000	\$16.39	\$14.20	5.5%	9.0%		\$13.66	0.4%
201107	1,443	2,461	\$57,683	\$34,067	0.8416	\$6,410	\$40,478	\$16.45															
201108	1,429	2,444	\$57,142	\$17,505	0.3524	\$32,172	\$49,678	\$20.33															
Experience Period	16,626	28,074	\$636,665	\$382,053	0.9753	\$9,695	\$391,748	\$13.95				1.0149	\$646,166										

CareFirst BlueCross BlueShield  
 DC Rate Filing Effective 7/1/2012  
 Development of Normalized Trends  
 Experience Period: 7/1/2010 - 6/30/2011, Paid Through 8/31/2011  
 GHMSI DC TOTAL

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h) =(e)/(f)	(i) =(h)/(c)	(j)	(k)	(l)	(m)	(n) =(d) x (m)	(o) =(n)/(c)	(p)	(q)	(r) =(i)/(q)	(s)	(t)	(u)	(v)	(w)	
Current Rate Level			Jul-10				Incurred Claims					Revenue at Current Rate Level				Normalized Incurred Claims							
Date	Contract	Member	Revenue	Incurred&Pd Claims	Completion Factor	IBNR	Estimated Incurred Claims	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Income Adjst. Factor	Income at Cur. Rates	PMPM	Monthly Trend	Mix Factor	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Rolling-24 PMPM	Rolling-24 Trend	
200801	17,844	30,671	\$715,183	\$593,117	1.0000	\$0	\$593,117	\$19.34				1.2196	\$872,229	\$28.44		1.0187	\$18.98						
200802	18,038	31,068	\$726,332	\$510,006	1.0000	\$0	\$510,006	\$16.42				1.2152	\$882,650	\$28.41	-0.1%	1.0177	\$16.13						
200803	18,045	31,133	\$729,518	\$538,001	1.0000	\$0	\$538,001	\$17.28				1.2107	\$883,200	\$28.37	-0.1%	1.0162	\$17.01						
200804	18,092	31,206	\$732,068	\$547,004	1.0000	\$0	\$547,004	\$17.53				1.2072	\$883,776	\$28.32	-0.2%	1.0145	\$17.28						
200805	18,147	31,354	\$735,643	\$525,365	1.0000	\$0	\$525,365	\$16.76				1.2024	\$884,552	\$28.21	-0.4%	1.0105	\$16.58						
200806	18,185	31,370	\$738,931	\$521,033	1.0000	\$0	\$521,033	\$16.61				1.1988	\$885,819	\$28.24	0.1%	1.0115	\$16.42						
200807	18,233	31,540	\$744,759	\$523,986	1.0000	\$0	\$523,986	\$16.61				1.1922	\$887,908	\$28.15	-0.3%	1.0084	\$16.47						
200808	18,431	31,801	\$750,290	\$548,707	1.0000	\$0	\$548,707	\$17.25				1.1891	\$892,183	\$28.06	-0.3%	1.0049	\$17.17						
200809	18,263	31,660	\$749,814	\$485,960	1.0000	\$0	\$485,960	\$15.35				1.1838	\$887,604	\$28.04	-0.1%	1.0042	\$15.28						
200810	18,090	31,327	\$745,035	\$526,108	1.0000	\$0	\$526,108	\$16.79				1.1787	\$878,143	\$28.03	0.0%	1.0041	\$16.73						
200811	17,993	31,157	\$743,786	\$444,338	1.0000	\$0	\$444,338	\$14.26				1.1732	\$872,609	\$28.01	-0.1%	1.0032	\$14.22						
200812	17,850	30,988	\$741,659	\$500,547	1.0000	\$0	\$500,547	\$16.15	\$16.69			1.1674	\$865,838	\$27.94	-0.2%	1.0009	\$16.14	\$16.53					
200901	17,598	30,601	\$738,012	\$521,695	1.0000	\$0	\$521,695	\$17.05	\$16.50	-11.8%		1.1576	\$854,297	\$27.92	-0.1%	1.0000	\$17.05	\$16.37	-10.2%				
200902	17,584	30,489	\$739,257	\$514,773	1.0000	\$0	\$514,773	\$16.88	\$16.54	2.9%		1.1521	\$851,669	\$27.93	0.1%	1.0006	\$16.87	\$16.43	4.6%				
200903	17,602	30,549	\$742,953	\$580,633	1.0000	\$0	\$580,633	\$19.01	\$16.68	10.0%		1.1472	\$852,339	\$27.90	-0.1%	0.9994	\$19.02	\$16.60	11.8%				
200904	17,584	30,539	\$745,528	\$562,612	1.0000	\$0	\$562,612	\$18.42	\$16.75	5.1%		1.1427	\$851,916	\$27.90	0.0%	0.9992	\$18.44	\$16.69	6.7%				
200905	17,602	30,520	\$751,191	\$500,436	1.0000	\$0	\$500,436	\$16.40	\$16.73	-2.1%		1.1372	\$854,225	\$27.99	0.3%	1.0026	\$16.35	\$16.67	-1.4%				
200906	17,644	30,573	\$755,352	\$594,691	1.0000	\$0	\$594,691	\$19.45	\$16.96	17.1%		1.1320	\$855,085	\$27.97	-0.1%	1.0018	\$19.42	\$16.92	18.2%				
200907	17,710	30,724	\$765,733	\$532,111	1.0000	\$0	\$532,111	\$17.32	\$17.02	4.2%		1.1201	\$857,731	\$27.92	-0.2%	1.0000	\$17.32	\$16.99	5.1%				
200908	17,625	30,534	\$765,316	\$539,729	1.0000	\$0	\$539,729	\$17.68	\$17.05	2.4%		1.1114	\$850,601	\$27.86	-0.2%	0.9979	\$17.71	\$17.03	3.2%				
200909	17,492	30,380	\$770,100	\$517,319	1.0000	\$1	\$517,320	\$17.03	\$17.20	10.9%		1.1006	\$847,540	\$27.90	0.1%	0.9993	\$17.04	\$17.18	11.5%				
200910	16,926	29,504	\$754,993	\$530,618	1.0000	\$1	\$530,619	\$17.98	\$17.29	7.1%		1.0924	\$824,748	\$27.95	0.2%	1.0013	\$17.96	\$17.29	7.4%				
200911	17,807	30,647	\$797,944	\$460,906	0.9990	\$450	\$461,356	\$15.05	\$17.37	5.6%		1.0812	\$862,758	\$28.15	0.7%	1.0084	\$14.93	\$17.35	5.0%				
200912	17,001	29,552	\$792,190	\$515,439	0.9990	\$497	\$515,936	\$17.46	\$17.48	8.1%	4.7%	1.0672	\$845,458	\$28.61	1.6%	1.0248	\$17.04	\$17.43	5.6%				\$16.97
201001	17,187	29,810	\$779,959	\$550,466	0.9991	\$488	\$550,954	\$18.48	\$17.59	8.4%	6.6%	1.0519	\$820,403	\$27.52	-3.8%	0.9858	\$18.75	\$17.56	10.0%				\$16.96
201002	16,552	28,639	\$757,442	\$423,617	0.9991	\$380	\$423,998	\$14.80	\$17.43	-12.3%	5.4%	1.0752	\$814,376	\$28.44	3.3%	1.0186	\$14.53	\$17.38	-13.9%				\$16.90
201003	17,047	29,563	\$782,903	\$623,564	0.9983	\$1,055	\$624,618	\$21.13	\$17.60	11.2%	5.5%	1.0523	\$823,824	\$27.87	-2.0%	0.9982	\$21.17	\$17.55	11.3%				\$17.06
201004	17,208	29,764	\$786,579	\$553,706	0.9983	\$953	\$554,659	\$18.64	\$17.62	1.2%	5.2%	1.0529	\$828,200	\$27.83	-0.1%	0.9967	\$18.70	\$17.57	1.4%				\$17.12
201005	16,613	28,873	\$758,157	\$513,300	0.9974	\$1,350	\$514,650	\$17.82	\$17.74	8.7%	6.1%	1.0483	\$794,769	\$27.53	-1.1%	0.9860	\$18.08	\$17.71	10.5%				\$17.18
201006	17,495	30,408	\$805,734	\$593,321	0.9959	\$2,446	\$595,767	\$19.59	\$17.75	0.7%	4.7%	1.0428	\$840,192	\$27.63	0.4%	0.9897	\$19.80	\$17.74	2.0%				\$17.32
201007	16,071	27,989	\$755,642	\$540,519	0.9952	\$2,606	\$543,126	\$19.40	\$17.92	12.0%	5.3%	1.0385	\$784,714	\$28.04	1.5%	1.0043	\$19.32	\$17.90	11.6%				\$17.44
201008	17,033	29,750	\$797,221	\$581,602	0.9932	\$3,977	\$585,579	\$19.68	\$18.09	11.4%	6.1%	1.0346	\$824,789	\$27.72	-1.1%	0.9931	\$19.82	\$18.08	11.9%				\$17.54
201009	16,456	28,818	\$776,139	\$513,390	0.9916	\$4,335	\$517,725	\$17.97	\$18.17	5.5%	5.6%	1.0305	\$799,811	\$27.75	0.1%	0.9941	\$18.07	\$18.17	6.1%				\$17.67
201010	16,150	28,305	\$757,391	\$460,192	0.9886	\$5,289	\$465,482	\$16.45	\$18.04	-8.6%	4.3%	1.0268	\$777,686	\$27.48	-1.0%	0.9842	\$16.71	\$18.07	-7.0%				\$17.67
201011	16,607	29,122	\$798,387	\$487,532	0.9846	\$7,605	\$495,137	\$17.00	\$18.22	12.9%	4.9%	1.0225	\$816,334	\$28.03	2.0%	1.0041	\$16.93	\$18.25	13.4%				\$17.79
201012	16,735	29,291	\$804,581	\$532,777	0.9800	\$10,853	\$543,630	\$18.56	\$18.31	6.3%	4.8%	1.0180	\$819,035	\$27.96	-0.2%	1.0016	\$18.53	\$18.38	8.8%				\$17.89
201101	16,283	28,487	\$785,383	\$499,398	0.9877	\$6,218	\$505,616	\$17.75	\$18.25	-4.0%	3.7%	1.0114	\$794,346	\$27.88	-0.3%	0.9988	\$17.77	\$18.30	-5.2%				\$17.92
201102	16,407	28,639	\$794,028	\$481,456	0.9822	\$8,723	\$490,179	\$17.12	\$18.44	15.6%	5.8%	1.0080	\$800,395	\$27.95	0.2%	1.0011	\$17.10	\$18.52	17.6%				\$17.93
201103	16,403	28,685	\$796,546	\$550,104	0.9752	\$14,012	\$564,115	\$19.67	\$18.31	-6.9%	4.0%	1.0051	\$800,614	\$27.91	-0.1%	0.9998	\$19.67	\$18.39	-7.1%				\$17.96
201104	16,513	28,916	\$802,914	\$498,043	0.9640	\$18,583	\$516,626	\$17.87	\$18.25	-4.1%	3.6%	1.0034	\$805,653	\$27.86	-0.2%	0.9980	\$17.90	\$18.32	-4.3%				\$17.94
201105	16,572	29,086	\$808,056	\$477,883	0.9472	\$26,617	\$504,499	\$17.35	\$18.21	-2.7%	2.6%	1.0017	\$809,425	\$27.83	-0.1%	0.9968	\$17.40	\$18.26	-3.7%				\$17.98
201106	16,571	29,024	\$810,272	\$509,051	0.9159	\$46,735	\$555,786	\$19.15	\$18.17	-2.3%	2.3%	1.0000	\$810,272	\$27.92	0.3%	1.0000	\$19.15	\$18.20	-3.3%				\$17.97
201107	16,413	28,693	\$805,543	\$428,862	0.8416	\$80,698	\$509,560	\$17.76															
201108	16,327	28,565	\$801,597	\$265,995	0.3524	\$488,862	\$754,857	\$26.43															
Experience Period	197,801	346,112	\$9,486,560	\$6,131,947	0.9753	\$155,553	\$6,287,500	\$18.17				1.0165	\$9,643,073										

CareFirst BlueCross BlueShield  
DC Rate Filing Effective 7/1/2012  
Development of Normalized Trends  
Experience Period: 7/1/2010 - 6/30/2011, Paid Through 8/31/2011  
GHMSI & BlueChoice DC Traditional

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h) =(e)/(f)	(i) =(h)/(c)	(j)	(k)	(l)	(m)	(n) =(d) x (m)	(o) =(n)/(c)	(p)	(q)	(r) =(i)/(g)	(s)	(t)	(u)	(v)	(w)	
Current Rate Level			Jul-10				Incurred Claims					Revenue at Current Rate Level				Normalized Incurred Claims							
Date	Contract	Member	Revenue	Incurred&Pd Claims	Completion Factor	IBNR	Estimated Incurred Claims	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Income Adj. Factor	Income at Cur. Rates	PMPM	Monthly Trend	Mix Factor	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Rolling-24 PMPM	Rolling-24 Trend	
200801	20,783	35,110	\$827,569	\$686,309	1.0000	\$0	\$686,309	\$19.55	\$19.55			1.2213	\$1,010,680	\$28.79		1.0110	\$19.34						
200802	21,034	35,547	\$840,316	\$586,386	1.0000	\$0	\$586,386	\$16.50	\$18.01			1.2169	\$1,022,578	\$28.77	-0.1%	1.0103	\$16.33						
200803	20,985	35,541	\$842,404	\$606,351	1.0000	\$0	\$606,351	\$17.06	\$17.69			1.2124	\$1,021,335	\$28.74	-0.1%	1.0092	\$16.90						
200804	20,977	35,492	\$842,724	\$620,765	1.0000	\$0	\$620,765	\$17.49	\$17.64			1.2090	\$1,018,866	\$28.71	-0.1%	1.0082	\$17.35						
200805	21,039	35,690	\$847,299	\$586,214	1.0000	\$0	\$586,214	\$16.43	\$17.40			1.2045	\$1,020,551	\$28.59	-0.4%	1.0042	\$16.36						
200806	21,081	35,697	\$851,156	\$589,862	1.0000	\$0	\$589,862	\$16.52	\$17.25			1.2004	\$1,021,741	\$28.62	0.1%	1.0052	\$16.44						
200807	21,134	35,844	\$857,255	\$585,979	1.0000	\$0	\$585,979	\$16.35	\$17.12			1.1940	\$1,023,592	\$28.56	-0.2%	1.0029	\$16.30						
200808	21,295	36,060	\$861,919	\$615,959	1.0000	\$0	\$615,959	\$17.08	\$17.12			1.1909	\$1,026,438	\$28.46	-0.3%	0.9997	\$17.09						
200809	21,089	35,871	\$861,710	\$562,005	1.0000	\$0	\$562,005	\$15.67	\$16.95			1.1854	\$1,021,474	\$28.48	0.0%	1.0001	\$15.67						
200810	20,954	35,615	\$858,954	\$605,439	1.0000	\$0	\$605,439	\$17.00	\$16.96			1.1807	\$1,014,165	\$28.48	0.0%	1.0001	\$17.00						
200811	20,856	35,464	\$857,919	\$516,243	1.0000	\$0	\$516,243	\$14.56	\$16.74			1.1750	\$1,008,089	\$28.43	-0.2%	0.9983	\$14.58						
200812	20,652	35,195	\$854,155	\$575,250	1.0000	\$0	\$575,250	\$16.34	\$16.71			1.1691	\$998,633	\$28.37	-0.2%	0.9965	\$16.40	\$16.65					
200901	20,366	34,744	\$850,086	\$598,288	1.0000	\$0	\$598,288	\$17.22	\$16.52	-11.9%	-15.5%	1.1593	\$985,485	\$28.36	0.0%	0.9961	\$17.29	\$16.47	-10.6%				
200902	20,249	34,501	\$849,393	\$587,081	1.0000	\$0	\$587,081	\$17.02	\$16.56	3.2%	-8.1%	1.1537	\$979,914	\$28.40	0.1%	0.9975	\$17.06	\$16.53	4.5%				
200903	20,252	34,561	\$853,222	\$657,207	1.0000	\$0	\$657,207	\$19.02	\$16.72	11.5%	-5.5%	1.1489	\$980,301	\$28.36	-0.1%	0.9961	\$17.09	\$16.71	12.9%				
200904	20,259	34,630	\$858,516	\$651,662	1.0000	\$0	\$651,662	\$18.82	\$16.82	7.6%	-4.6%	1.1442	\$982,324	\$28.37	0.0%	0.9962	\$18.89	\$16.83	8.9%				
200905	20,234	34,569	\$862,850	\$571,601	1.0000	\$0	\$571,601	\$16.54	\$16.83	0.7%	-3.2%	1.1386	\$982,423	\$28.42	0.2%	0.9981	\$16.57	\$16.85	1.3%				
200906	20,264	34,589	\$866,392	\$671,272	1.0000	\$0	\$671,272	\$19.41	\$17.07	17.4%	-1.0%	1.1332	\$981,790	\$28.38	-0.1%	0.9969	\$19.47	\$17.10	18.4%				
200907	20,198	34,509	\$873,577	\$608,592	1.0000	\$0	\$608,592	\$17.64	\$17.18	7.9%	0.3%	1.1214	\$979,610	\$28.39	0.0%	0.9969	\$17.69	\$17.22	8.5%				
200908	20,079	34,257	\$872,104	\$611,867	1.0000	\$0	\$611,867	\$17.86	\$17.24	4.6%	0.7%	1.1128	\$970,508	\$28.33	-0.2%	0.9949	\$17.95	\$17.29	5.1%				
200909	19,899	34,019	\$875,979	\$585,036	1.0000	\$1	\$585,037	\$17.20	\$17.38	9.8%	2.5%	1.1023	\$965,578	\$28.38	0.2%	0.9968	\$17.25	\$17.43	10.1%				
200910	19,316	33,143	\$860,387	\$591,304	1.0000	\$1	\$591,305	\$17.84	\$17.45	4.9%	2.9%	1.0930	\$940,382	\$28.37	0.0%	0.9965	\$17.90	\$17.50	5.3%				
200911	20,136	34,208	\$903,281	\$519,519	0.9990	\$508	\$520,027	\$15.20	\$17.51	4.4%	4.6%	1.0814	\$976,834	\$28.56	0.6%	1.0029	\$15.16	\$17.56	4.0%				
200912	19,216	32,894	\$893,708	\$574,045	0.9990	\$557	\$574,602	\$17.47	\$17.60	6.9%	5.4%	1.0679	\$954,405	\$29.01	1.6%	1.0190	\$17.14	\$17.62	4.5%	5.9%		\$17.12	
201001	19,439	33,253	\$885,405	\$620,639	0.9991	\$556	\$621,195	\$18.68	\$17.72	8.5%	7.3%	1.0551	\$934,164	\$28.09	-3.2%	0.9866	\$18.93	\$17.76	9.5%	7.8%		\$17.10	
201002	18,781	32,005	\$859,545	\$481,259	0.9991	\$439	\$481,698	\$15.05	\$17.57	-11.6%	6.1%	1.0731	\$922,413	\$28.82	2.6%	1.0122	\$14.87	\$17.59	-12.8%	6.4%		\$17.05	
201003	19,279	32,962	\$886,545	\$691,274	0.9983	\$1,181	\$692,455	\$21.01	\$17.73	10.5%	6.1%	1.0507	\$931,535	\$28.26	-1.9%	0.9925	\$21.17	\$17.75	10.9%	6.2%		\$17.22	
201004	19,456	33,172	\$890,471	\$632,212	0.9983	\$1,095	\$633,307	\$19.09	\$17.75	1.5%	5.5%	1.0527	\$937,367	\$28.26	0.0%	0.9924	\$19.24	\$17.77	1.8%	5.6%		\$17.29	
201005	18,662	31,969	\$854,586	\$583,181	0.9974	\$1,525	\$584,706	\$18.29	\$17.90	10.6%	6.3%	1.0481	\$895,650	\$28.02	-0.9%	0.9839	\$18.59	\$17.94	12.2%	6.5%		\$17.38	
201006	19,873	33,989	\$914,948	\$667,331	0.9959	\$2,738	\$670,069	\$19.71	\$17.92	1.6%	5.0%	1.0430	\$954,269	\$28.08	0.2%	0.9860	\$19.99	\$17.98	2.7%	5.1%		\$17.53	
201007	18,125	30,955	\$853,745	\$608,747	0.9951	\$2,968	\$611,716	\$19.76	\$18.09	12.1%	5.3%	1.0389	\$886,940	\$28.65	2.1%	1.0063	\$19.64	\$18.14	11.0%	5.3%		\$17.66	
201008	19,024	32,713	\$874,477	\$646,789	0.9931	\$4,517	\$651,306	\$19.91	\$18.26	11.5%	5.9%	1.0347	\$904,804	\$27.66	-3.5%	0.9714	\$20.50	\$18.34	14.2%	6.1%		\$17.80	
201009	18,360	31,640	\$870,106	\$567,023	0.9913	\$4,957	\$571,980	\$18.08	\$18.34	5.1%	5.5%	1.0308	\$896,867	\$28.35	2.5%	0.9955	\$18.16	\$18.42	5.3%	5.7%		\$17.91	
201010	18,035	31,089	\$851,034	\$515,446	0.9883	\$6,107	\$521,553	\$16.78	\$18.25	-6.0%	4.6%	1.0273	\$874,275	\$28.12	-0.8%	0.9876	\$16.99	\$18.35	-5.1%	4.9%		\$17.91	
201011	18,490	31,845	\$889,519	\$538,426	0.9841	\$8,713	\$547,139	\$17.18	\$18.43	13.0%	5.3%	1.0227	\$909,731	\$28.57	1.6%	1.0033	\$17.13	\$18.53	13.0%	5.6%		\$18.03	
201012	18,522	31,934	\$890,695	\$579,294	0.9791	\$12,340	\$591,634	\$18.53	\$18.52	6.1%	5.2%	1.0182	\$906,908	\$28.40	-0.6%	0.9974	\$18.58	\$18.66	8.4%	5.9%		\$18.12	5.8%
201101	18,023	31,068	\$872,752	\$549,468	0.9877	\$6,827	\$556,295	\$17.91	\$18.46	-4.1%	4.2%	1.0117	\$882,988	\$28.42	0.1%	0.9981	\$17.94	\$18.58	-5.3%	4.6%		\$18.15	6.2%
201102	18,174	31,256	\$882,591	\$536,653	0.9823	\$9,688	\$546,340	\$17.48	\$18.67	16.1%	6.2%	1.0082	\$889,792	\$28.47	0.2%	0.9998	\$17.48	\$18.80	17.6%	6.9%		\$18.17	6.6%
201103	18,183	31,365	\$886,432	\$611,859	0.9750	\$15,709	\$627,568	\$20.01	\$18.57	-4.8%	4.8%	1.0051	\$890,926	\$28.41	-0.2%	0.9976	\$20.06	\$18.70	-5.2%	5.4%		\$18.21	5.8%
201104	18,214	31,420	\$889,028	\$554,426	0.9642	\$20,612	\$575,038	\$18.30	\$18.51	-4.1%	4.3%	1.0034	\$892,035	\$28.39	-0.1%	0.9971	\$18.36	\$18.63	-4.6%	4.8%		\$18.19	5.2%
201105	18,159	31,383	\$888,961	\$520,219	0.9470	\$29,104	\$549,323	\$17.50	\$18.44	-4.3%	3.0%	1.0017	\$890,431	\$28.37	-0.1%	0.9965	\$17.57	\$18.54	-5.5%	3.4%		\$18.23	4.9%
201106	18,150	31,278	\$890,612	\$555,155	0.9166	\$50,537	\$605,692	\$19.36	\$18.40	-1.8%	2.7%	1.0000	\$890,612	\$28.47	0.4%	1.0000	\$19.36	\$18.48	-3.1%	2.8%		\$18.22	4.0%
201107	17,972	30,886	\$883,930	\$462,143	0.8444	\$85,184	\$547,327	\$17.72	\$18.24	-10.3%	0.8%												
201108	17,882	30,756	\$880,013	\$279,658	0.3551	\$507,822	\$787,480	\$25.60	\$18.69	28.6%	2.4%												
Experience Period	219,459	377,946	\$10,539,953	\$6,783,505	0.9753	\$172,080	\$6,955,585	\$18.40				1.0167	\$10,716,312										

CareFirst BlueCross BlueShield  
 DC Rate Filing Effective 7/1/2012  
 Development of Normalized Trends  
 Experience Period: 7/1/2010 - 6/30/2011, Paid Through 8/31/2011  
 GHMSI & BlueChoice DC PPO

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h) =(e)/(f)	(i) =(h)/(c)	(j)	(k)	(l)	(m)	(n) =(d) x (m)	(o) =(n)/(c)	(p)	(q)	(r) =(i)/(g)	(s)	(t)	(u)	(v)	(w)	
Current Rate Level			Jul-10				Incurred Claims					Revenue at Current Rate Level					Normalized Incurred Claims						
Date	Contract	Member	Revenue	Incurred&Pd Claims	Completion Factor	IBNR	Estimated Incurred Claims	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Income Adjst. Factor	Income at Cur. Rates	PMPM	Monthly Trend	Mix Factor	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Rolling-24 PMPM	Rolling-24 Trend	
200801	981	1,720	\$33,732	\$28,518	1.0000	\$0	\$28,518	\$16.58	\$16.58			1.1830	\$39,903	\$23.20		0.9965	\$16.64						
200802	1,018	1,788	\$34,742	\$26,033	1.0000	\$0	\$26,033	\$14.56	\$15.55			1.1798	\$40,989	\$22.92	-1.2%	0.9846	\$14.79						
200803	1,050	1,829	\$35,726	\$24,778	1.0000	\$0	\$24,778	\$13.55	\$14.86			1.1777	\$42,073	\$23.00	0.3%	0.9880	\$13.71						
200804	1,074	1,870	\$36,503	\$29,330	1.0000	\$0	\$29,330	\$15.68	\$15.08			1.1716	\$42,768	\$22.87	-0.6%	0.9823	\$15.97						
200805	1,088	1,895	\$37,102	\$25,576	1.0000	\$0	\$25,576	\$13.50	\$14.75			1.1664	\$43,277	\$22.84	-0.1%	0.9809	\$13.76						
200806	1,107	1,911	\$37,464	\$27,518	1.0000	\$0	\$27,518	\$14.40	\$14.69			1.1599	\$43,455	\$22.74	-0.4%	0.9767	\$14.74						
200807	1,096	1,894	\$37,309	\$29,130	1.0000	\$0	\$29,130	\$15.38	\$14.79			1.1508	\$42,933	\$22.67	-0.3%	0.9736	\$15.80						
200808	1,158	1,980	\$38,702	\$31,848	1.0000	\$0	\$31,848	\$16.08	\$14.96			1.1462	\$44,359	\$22.40	-1.2%	0.9623	\$16.72						
200809	1,168	1,996	\$39,218	\$22,685	1.0000	\$0	\$22,685	\$11.36	\$14.54			1.1429	\$44,823	\$22.46	0.2%	0.9645	\$11.78						
200810	1,233	2,062	\$40,753	\$25,948	1.0000	\$0	\$25,948	\$12.58	\$14.32			1.1425	\$46,558	\$22.58	0.5%	0.9698	\$12.98						
200811	1,234	2,037	\$40,891	\$28,334	1.0000	\$0	\$28,334	\$13.91	\$14.28			1.1378	\$46,526	\$22.84	1.2%	0.9810	\$14.18						
200812	1,294	2,148	\$42,654	\$33,373	1.0000	\$0	\$33,373	\$15.54	\$14.40			1.1330	\$48,326	\$22.50	-1.5%	0.9663	\$16.08	\$14.74					
200901	1,229	2,019	\$40,354	\$26,655	1.0000	\$0	\$26,655	\$13.20	\$14.14	-20.4%	-14.7%	1.1298	\$45,593	\$22.58	0.4%	0.9699	\$13.61	\$14.50	-18.2%				
200902	1,255	2,048	\$40,952	\$30,711	1.0000	\$0	\$30,711	\$15.00	\$14.18	3.0%	-8.8%	1.1278	\$46,184	\$22.55	-0.1%	0.9686	\$15.48	\$14.57	4.7%				
200903	1,277	2,066	\$41,705	\$29,922	1.0000	\$0	\$29,922	\$14.48	\$14.25	6.9%	-4.1%	1.1255	\$46,938	\$22.72	0.7%	0.9758	\$14.84	\$14.66	8.2%				
200904	1,311	2,110	\$42,595	\$29,397	1.0000	\$0	\$29,397	\$13.93	\$14.11	-11.2%	-6.4%	1.1232	\$47,841	\$22.67	-0.2%	0.9739	\$14.31	\$14.52	-10.4%				
200905	1,327	2,125	\$43,573	\$25,898	1.0000	\$0	\$25,898	\$12.19	\$13.99	-9.7%	-5.1%	1.1182	\$48,722	\$22.93	1.1%	0.9848	\$12.38	\$14.39	-10.1%				
200906	1,362	2,170	\$44,512	\$25,263	1.0000	\$0	\$25,263	\$11.64	\$13.76	-19.2%	-6.3%	1.1148	\$49,622	\$22.87	-0.3%	0.9822	\$11.85	\$14.14	-19.6%				
200907	1,414	2,285	\$47,044	\$28,948	1.0000	\$0	\$28,948	\$12.67	\$13.53	-17.6%	-8.5%	1.1030	\$51,890	\$22.71	-0.7%	0.9754	\$12.99	\$13.91	-17.8%				
200908	1,324	2,202	\$45,473	\$33,529	1.0000	\$0	\$33,529	\$15.23	\$13.48	-5.3%	-9.9%	1.0904	\$49,582	\$22.52	-0.8%	0.9671	\$15.74	\$13.85	-5.8%				
200909	1,349	2,245	\$46,378	\$32,610	1.0000	\$0	\$32,610	\$14.53	\$13.74	27.8%	-5.5%	1.0871	\$50,416	\$22.46	-0.3%	0.9646	\$15.06	\$14.12	27.8%				
200910	1,360	2,245	\$48,366	\$28,995	1.0000	\$0	\$28,995	\$12.92	\$13.76	2.6%	-3.9%	1.0837	\$52,414	\$23.35	4.0%	1.0028	\$12.88	\$14.10	-0.7%				
200911	1,428	2,344	\$51,143	\$24,174	0.9990	\$23	\$24,198	\$10.32	\$13.44	-25.8%	-5.9%	1.0828	\$55,377	\$23.62	1.2%	1.0147	\$10.17	\$13.72	-28.2%				
200912	1,388	2,289	\$49,789	\$23,763	0.9991	\$22	\$23,785	\$10.39	\$13.00	-33.1%	-9.7%	1.0700	\$53,276	\$23.27	-1.5%	0.9997	\$10.39	\$13.24	-35.4%	-10.2%		\$13.94	
201001	1,429	2,341	\$51,469	\$31,590	0.9991	\$28	\$31,618	\$13.51	\$13.03	2.3%	-7.8%	1.0724	\$55,193	\$23.58	1.3%	1.0127	\$13.34	\$13.22	-2.0%	-8.9%		\$13.82	
201002	1,504	2,408	\$53,225	\$24,327	0.9991	\$22	\$24,350	\$10.11	\$12.62	-32.6%	-11.0%	1.0463	\$55,688	\$23.13	-1.9%	0.9933	\$10.18	\$12.77	-34.2%	-12.3%		\$13.61	
201003	1,531	2,441	\$54,300	\$36,978	0.9982	\$66	\$37,044	\$15.18	\$12.70	4.8%	-10.9%	1.0549	\$57,283	\$23.47	1.5%	1.0079	\$15.06	\$12.83	1.4%	-12.5%		\$13.68	
201004	1,551	2,494	\$54,877	\$27,318	0.9984	\$44	\$27,363	\$10.97	\$12.45	-21.3%	-11.8%	1.0572	\$58,014	\$23.26	-0.9%	0.9991	\$10.98	\$12.55	-23.2%	-13.6%		\$13.46	
201005	1,514	2,438	\$53,018	\$34,360	0.9974	\$88	\$34,448	\$14.13	\$12.62	15.9%	-9.8%	1.0497	\$55,654	\$22.83	-1.9%	0.9805	\$14.41	\$12.72	16.4%	-11.6%		\$13.49	
201006	1,532	2,516	\$54,082	\$36,145	0.9961	\$141	\$36,287	\$14.42	\$12.86	23.9%	-6.5%	1.0404	\$56,268	\$22.36	-2.0%	0.9606	\$15.01	\$12.99	26.7%	-8.2%		\$13.52	
201007	1,530	2,512	\$55,311	\$33,340	0.9958	\$142	\$33,481	\$13.33	\$12.91	5.2%	-4.6%	1.0341	\$57,198	\$22.77	1.8%	0.9780	\$13.63	\$13.04	4.9%	-6.2%		\$13.44	
201008	1,673	2,744	\$61,684	\$41,244	0.9942	\$240	\$41,484	\$15.12	\$12.95	-0.7%	-4.0%	1.0304	\$63,561	\$23.16	1.7%	0.9949	\$15.20	\$13.05	-3.5%	-5.8%		\$13.42	
201009	1,610	2,663	\$58,960	\$44,449	0.9927	\$327	\$44,776	\$16.81	\$13.18	15.8%	-4.1%	1.0277	\$60,594	\$22.75	-1.8%	0.9773	\$17.20	\$13.27	14.2%	-6.0%		\$13.66	
201010	1,572	2,607	\$57,613	\$34,754	0.9913	\$305	\$35,059	\$13.45	\$13.22	4.1%	-3.9%	1.0227	\$58,922	\$22.60	-0.7%	0.9708	\$13.85	\$13.35	7.6%	-5.3%		\$13.69	
201011	1,671	2,754	\$62,372	\$34,866	0.9878	\$432	\$35,298	\$12.82	\$13.41	24.2%	-0.2%	1.0209	\$63,674	\$23.12	2.3%	0.9931	\$12.91	\$13.56	26.9%	-1.2%		\$13.64	
201012	1,675	2,739	\$62,036	\$38,283	0.9842	\$614	\$38,897	\$14.20	\$13.70	36.7%	5.4%	1.0173	\$63,107	\$23.04	-0.3%	0.9896	\$14.35	\$13.87	38.1%	4.8%		\$13.58	-2.6%
201101	1,671	2,738	\$63,079	\$36,074	0.9878	\$447	\$36,522	\$13.34	\$13.69	-1.2%	5.0%	1.0111	\$63,781	\$23.29	1.1%	1.0005	\$13.33	\$13.86	0.0%	4.9%		\$13.57	-1.8%
201102	1,668	2,745	\$63,995	\$32,626	0.9825	\$582	\$33,209	\$12.10	\$13.82	19.6%	9.5%	1.0093	\$63,986	\$23.31	0.1%	1.0012	\$12.08	\$13.99	18.7%	9.5%		\$13.43	-1.3%
201103	1,603	2,640	\$60,970	\$44,877	0.9751	\$1,147	\$46,024	\$17.43	\$14.02	14.9%	10.3%	1.0068	\$61,383	\$23.25	-0.3%	0.9987	\$17.46	\$14.20	15.9%	10.7%		\$13.56	-0.8%
201104	1,667	2,770	\$63,904	\$30,574	0.9642	\$1,136	\$31,710	\$11.45	\$14.03	4.3%	12.7%	1.0044	\$64,188	\$23.17	-0.3%	0.9953	\$11.50	\$14.22	4.7%	13.3%		\$13.44	-0.1%
201105	1,757	2,914	\$67,360	\$40,021	0.9468	\$2,247	\$42,268	\$14.50	\$14.07	2.7%	11.5%	1.0026	\$67,533	\$23.18	0.0%	0.9954	\$14.57	\$14.23	1.1%	11.9%		\$13.53	0.3%
201106	1,783	2,968	\$69,101	\$42,299	0.9164	\$3,860	\$46,159	\$15.55	\$14.18	7.8%	10.3%	1.0000	\$69,101	\$23.28	0.5%	1.0000	\$15.55	\$14.30	3.6%	10.1%		\$13.69	1.3%
201107	1,729	2,897	\$67,771	\$37,376	0.8433	\$6,946	\$44,321	\$15.30	\$14.34	14.8%	11.0%												
201108	1,713	2,876	\$67,159	\$19,765	0.3552	\$35,880	\$55,645	\$19.35	\$14.71	28.0%	13.6%												
Experience Period	19,880	32,794	\$745,786	\$453,407	0.9753	\$11,479	\$464,886	\$14.18				1.0151	\$757,029										

CareFirst BlueCross BlueShield  
DC Rate Filing Effective 7/1/2012  
Development of Normalized Trends  
Experience Period: 7/1/2010 - 6/30/2011, Paid Through 8/31/2011  
GHMSI & BlueChoice DC TOTAL

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h) =(e)/(f)	(i) =(h)/(c)	(j)	(k)	(l)	(m)	(n) =(d) x (m)	(o) =(n)/(c)	(p)	(q)	(r) =(i)/(g)	(s)	(t)	(u)	(v)	(w)	
Current Rate Level			Jul-10				Incurred Claims					Revenue at Current Rate Level				Normalized Incurred Claims							
Date	Contract	Member	Revenue	Incurred&Pd Claims	Completion Factor	IBNR	Estimated Incurred Claims	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Income Adj. Factor	Income at Cur. Rates	PMPM	Monthly Trend	Mix Factor	Monthly PMPM	Rolling-12 PMPM	Monthly Observed Trend	Rolling-12 Trend	Rolling-24 PMPM	Rolling-24 Trend	
200801	21,764	36,830	\$861,301	\$714,827	1.0000	\$0	\$714,827	\$19.41	\$19.41			1.2198	\$1,050,583	\$28.53		1.0179	\$19.07						
200802	22,052	37,335	\$875,059	\$612,420	1.0000	\$0	\$612,420	\$16.40	\$17.90			1.2154	\$1,063,567	\$28.49	-0.1%	1.0165	\$16.14						
200803	22,035	37,370	\$878,130	\$631,129	1.0000	\$0	\$631,129	\$16.89	\$17.56			1.2110	\$1,063,408	\$28.46	-0.1%	1.0154	\$16.63						
200804	22,051	37,362	\$879,227	\$650,095	1.0000	\$0	\$650,095	\$17.40	\$17.52			1.2075	\$1,061,634	\$28.41	-0.1%	1.0139	\$17.16						
200805	22,127	37,585	\$884,400	\$611,790	1.0000	\$0	\$611,790	\$16.28	\$17.27			1.2029	\$1,063,828	\$28.30	-0.4%	1.0100	\$16.12						
200806	22,188	37,608	\$888,621	\$617,380	1.0000	\$0	\$617,380	\$16.42	\$17.13			1.1987	\$1,065,196	\$28.32	0.1%	1.0107	\$16.24						
200807	22,230	37,738	\$894,564	\$615,110	1.0000	\$0	\$615,110	\$16.30	\$17.01			1.1922	\$1,066,525	\$28.26	-0.2%	1.0085	\$16.16						
200808	22,453	38,040	\$900,620	\$647,807	1.0000	\$0	\$647,807	\$17.03	\$17.01			1.1890	\$1,070,797	\$28.15	-0.4%	1.0045	\$16.95						
200809	22,257	37,867	\$900,928	\$584,690	1.0000	\$0	\$584,690	\$15.44	\$16.83			1.1836	\$1,066,298	\$28.16	0.0%	1.0048	\$15.37						
200810	22,187	37,677	\$899,706	\$631,386	1.0000	\$0	\$631,386	\$16.76	\$16.83			1.1790	\$1,060,724	\$28.15	0.0%	1.0046	\$16.68						
200811	22,090	37,501	\$898,810	\$544,576	1.0000	\$0	\$544,576	\$14.52	\$16.62			1.1733	\$1,054,615	\$28.12	-0.1%	1.0035	\$14.47						
200812	21,946	37,343	\$896,808	\$608,623	1.0000	\$0	\$608,623	\$16.30	\$16.59			1.1674	\$1,046,959	\$28.04	-0.3%	1.0004	\$16.29	\$16.44					
200901	21,595	36,763	\$890,441	\$624,942	1.0000	\$0	\$624,942	\$17.00	\$16.39	-12.4%	-15.5%	1.1579	\$1,031,078	\$28.05	0.0%	1.0008	\$16.99	\$16.27	-10.9%				
200902	21,504	36,549	\$890,344	\$617,793	1.0000	\$0	\$617,793	\$16.90	\$16.43	3.0%	-8.2%	1.1525	\$1,026,098	\$28.07	0.1%	1.0018	\$16.87	\$16.33	4.6%				
200903	21,529	36,627	\$894,928	\$687,129	1.0000	\$0	\$687,129	\$18.76	\$16.59	11.1%	-5.5%	1.1478	\$1,027,238	\$28.05	-0.1%	1.0008	\$18.75	\$16.50	12.7%				
200904	21,570	36,740	\$901,111	\$681,059	1.0000	\$0	\$681,059	\$18.54	\$16.68	6.5%	-4.8%	1.1432	\$1,030,165	\$28.04	0.0%	1.0005	\$18.53	\$16.61	8.0%				
200905	21,561	36,694	\$906,422	\$597,499	1.0000	\$0	\$597,499	\$16.28	\$16.68	0.0%	-3.4%	1.1376	\$1,031,144	\$28.10	0.2%	1.0028	\$16.24	\$16.62	0.8%				
200906	21,626	36,759	\$910,903	\$696,534	1.0000	\$0	\$696,534	\$18.95	\$16.89	15.4%	-1.4%	1.1323	\$1,031,412	\$28.06	-0.2%	1.0012	\$18.93	\$16.84	16.5%				
200907	21,612	36,794	\$920,621	\$637,540	1.0000	\$0	\$637,540	\$17.33	\$16.97	6.3%	-0.2%	1.1204	\$1,031,501	\$28.03	-0.1%	1.0004	\$17.32	\$16.94	7.2%				
200908	21,403	36,459	\$917,577	\$645,396	1.0000	\$0	\$645,396	\$17.70	\$17.03	3.9%	0.1%	1.1117	\$1,020,090	\$27.98	-0.2%	0.9984	\$17.73	\$17.00	4.6%				
200909	21,248	36,264	\$922,357	\$617,646	1.0000	\$1	\$617,647	\$17.03	\$17.17	10.3%	2.0%	1.1015	\$1,015,994	\$28.02	0.1%	0.9997	\$17.04	\$17.14	10.9%				
200910	20,676	35,388	\$908,753	\$620,299	1.0000	\$1	\$620,300	\$17.53	\$17.23	4.6%	2.4%	1.0925	\$992,796	\$28.05	0.1%	1.0011	\$17.51	\$17.21	5.0%				
200911	21,564	36,552	\$954,424	\$543,694	0.9990	\$531	\$544,225	\$14.89	\$17.27	2.5%	3.9%	1.0815	\$1,032,211	\$28.24	0.7%	1.0077	\$14.78	\$17.24	2.1%				
200912	20,604	35,183	\$943,497	\$597,808	0.9990	\$579	\$598,387	\$17.01	\$17.33	4.4%	4.4%	1.0680	\$1,007,681	\$28.64	1.4%	1.0220	\$16.64	\$17.28	2.2%			5.1%	\$16.85
201001	20,868	35,594	\$936,874	\$652,228	0.9991	\$585	\$652,813	\$18.34	\$17.44	7.9%	6.4%	1.0560	\$989,357	\$27.80	-3.0%	0.9918	\$18.49	\$17.40	8.9%	7.0%			\$16.82
201002	20,285	34,413	\$912,770	\$505,586	0.9991	\$461	\$506,047	\$14.71	\$17.27	-13.0%	5.1%	1.0716	\$978,101	\$28.42	2.3%	1.0142	\$14.50	\$17.21	-14.1%	5.4%			\$16.76
201003	20,810	35,403	\$940,845	\$728,252	0.9983	\$1,247	\$729,499	\$20.61	\$17.41	9.8%	5.0%	1.0510	\$988,818	\$27.93	-1.7%	0.9967	\$20.67	\$17.36	10.3%	5.2%			\$16.92
201004	21,007	35,666	\$945,348	\$659,530	0.9983	\$1,139	\$660,670	\$18.52	\$17.41	-0.1%	4.4%	1.0529	\$995,381	\$27.91	-0.1%	0.9959	\$18.60	\$17.36	0.4%	4.6%			\$16.98
201005	20,176	34,407	\$907,604	\$617,540	0.9974	\$1,613	\$619,153	\$17.99	\$17.55	10.5%	5.2%	1.0481	\$951,304	\$27.65	-0.9%	0.9866	\$18.24	\$17.53	12.3%	5.5%			\$17.06
201006	21,405	36,505	\$969,030	\$703,476	0.9959	\$2,879	\$706,356	\$19.35	\$17.59	2.1%	4.1%	1.0428	\$1,010,537	\$27.68	0.1%	0.9878	\$19.59	\$17.58	3.5%	4.4%			\$17.20
201007	19,655	33,467	\$909,057	\$642,087	0.9952	\$3,110	\$645,197	\$19.28	\$17.74	11.3%	4.5%	1.0386	\$944,138	\$28.21	1.9%	1.0067	\$19.15	\$17.73	10.6%	4.7%			\$17.32
201008	20,697	35,457	\$936,161	\$688,033	0.9931	\$4,757	\$692,790	\$19.54	\$17.90	10.4%	5.1%	1.0344	\$968,365	\$27.31	-3.2%	0.9746	\$20.05	\$17.92	13.1%	5.4%			\$17.45
201009	19,970	34,303	\$929,066	\$611,472	0.9914	\$5,284	\$616,756	\$17.98	\$17.98	5.6%	4.7%	1.0306	\$957,462	\$27.91	2.2%	0.9960	\$18.05	\$18.01	6.0%	5.0%			\$17.56
201010	19,607	33,696	\$908,647	\$550,200	0.9885	\$6,412	\$556,612	\$16.52	\$17.90	-5.8%	3.9%	1.0270	\$933,197	\$27.69	-0.8%	0.9882	\$16.72	\$17.95	-4.5%	4.3%			\$17.57
201011	20,161	34,599	\$951,890	\$573,292	0.9843	\$9,145	\$582,437	\$16.83	\$18.07	13.1%	4.7%	1.0226	\$973,406	\$28.13	1.6%	1.0039	\$16.77	\$18.13	13.5%	5.1%			\$17.67
201012	20,197	34,673	\$952,731	\$617,577	0.9795	\$12,955	\$630,531	\$18.19	\$18.17	6.9%	4.9%	1.0181	\$970,016	\$27.98	-0.6%	0.9983	\$18.22	\$18.26	9.5%	5.7%			\$17.76
201101	19,694	33,806	\$935,831	\$585,543	0.9877	\$7,274	\$592,817	\$17.54	\$18.11	-4.4%	3.8%	1.0117	\$946,769	\$28.01	0.1%	0.9994	\$17.55	\$18.19	-5.1%	4.5%			\$17.78
201102	19,842	34,001	\$945,986	\$569,279	0.9823	\$10,270	\$579,549	\$17.05	\$18.30	15.9%	6.0%	1.0082	\$953,779	\$28.05	0.2%	1.0010	\$17.03	\$18.40	17.4%	6.9%			\$17.79
201103	19,786	34,005	\$947,402	\$656,736	0.9750	\$16,856	\$673,592	\$19.81	\$18.23	-3.9%	4.7%	1.0052	\$952,309	\$28.00	-0.2%	0.9993	\$19.82	\$18.32	-4.1%	5.5%			\$17.83
201104	19,881	34,190	\$952,932	\$585,000	0.9642	\$21,748	\$606,748	\$17.75	\$18.16	-4.2%	4.3%	1.0035	\$956,224	\$27.97	-0.1%	0.9980	\$17.78	\$18.25	-4.4%	5.1%			\$17.80
201105	19,916	34,297	\$956,321	\$560,240	0.9470	\$31,351	\$591,591	\$17.25	\$18.10	-4.1%	3.1%	1.0017	\$957,964	\$27.93	-0.1%	0.9967	\$17.31	\$18.18	-5.1%	3.7%			\$17.85
201106	19,933	34,246	\$959,713	\$597,454	0.9165	\$54,397	\$651,851	\$19.03	\$18.07	-1.6%	2.7%	1.0000	\$959,713	\$28.02	0.3%	1.0000	\$19.03	\$18.12	-2.8%	3.1%			\$17.85
201107	19,701	33,783	\$951,701	\$499,519	0.8443	\$92,130	\$591,649	\$17.51	\$17.92	-9.2%	1.0%												
201108	19,595	33,632	\$947,172	\$299,423	0.3551	\$543,702	\$843,125	\$25.07	\$18.37	28.3%	2.6%												
Experience Period	239,339	410,740	\$11,285,738	\$7,236,911	0.9753	\$183,559	\$7,420,471	\$18.07				1.0166	\$11,473,341										

CareFirst BlueCross BlueShield

Derivation of Desired Incurred Claims Ratio For Rates Effective July 1, 2012

All DC Small Group

	Proposed	DICR Last Filing 7/1/2010
	% Premium	% Premium
Admin Costs	18.2%	16.8%
Broker Commissions	10.8%	9.4%
Contrib to Reserve	2.4%	1.7%
Invst Income Credit	0.0%	0.0%
Premium Tax / Community Health Investment	2.0%	1.9%
Assessment Fees	0.0%	0.1%
Federal Taxes	0.6%	0.4%
State Income Tax	0.0%	0.0%
<b>Total Retention</b>	<b>34.0%</b>	<b>30.3%</b>
<b>Desired Incurred Claims Ratio</b>	<b>66.0%</b>	<b>69.7%</b>

**CAREFIRST BLUECROSS BLUESHIELD  
COMMUNITY RATED GROUP ACCOUNTS OF 1-50 CONTRACTS  
DC**

**Calculation of Monthly Premiums**

- Step One:* Start with the base (Individual) rate for the corresponding Employer-Sponsored or Voluntary, Traditional or Preferred (PPO) Rider\* dental option
- Step Two:* If benefit includes orthodontic coverage, add corresponding individual Rider orthodontic rate
- Step Three:* For freestanding products, add a 15% load to the rate from step two
- Step Four:* Round the rate to the nearest whole dollar
- Step Five:* Multiply rate from step four by tier factors to develop tiered rates\*\*
- Step Six:* Round the rates to the nearest whole dollar

**Example 1:**

**Voluntary Traditional Rider Option 2, ortho with \$1200 lifetime max**

<i>Step One:</i>	Rider Dental Base Rate	\$37.00
<i>Step Two:</i>	Rate with ortho	\$39.00
<i>Step Three:</i>	Dental Rate	\$39.00
<i>Step Four:</i>	Rounded Rate	\$39.00
<i>Step Five:</i>	Individual Dental Rate =	\$39.00
	Ind + Child(ren) Dental Rate =	\$72.15
	Ind + Adult Dental Rate =	\$89.70
	Family Dental Rate =	\$109.20
	CtM Dental Rate =	\$39.00
<i>Step Six:</i>	Individual Dental Rate =	\$39.00
	Ind + Child(ren) Dental Rate =	\$72.00
	Ind + Adult Dental Rate =	\$90.00
	Family Dental Rate =	\$109.00
	CtM Dental Rate =	\$39.00

**Example 2:**

**Preferred (PPO) FreeStanding Option 3, No ortho**

<i>Step One:</i>	Rider Dental Base Rate	\$27.00
<i>Step Two:</i>	Rate with ortho	\$27.00
<i>Step Three:</i>	Dental Rate	\$31.05
<i>Step Four:</i>	Rounded Rate	\$31.00
<i>Step Five:</i>	Individual Dental Rate =	\$31.00
	Ind + Child(ren) Dental Rate =	\$57.35
	Ind + Adult Dental Rate =	\$71.30
	Family Dental Rate =	\$86.80
	CtM Dental Rate =	\$31.00
<i>Step Six:</i>	Individual Dental Rate =	\$31.00
	Ind + Child(ren) Dental Rate =	\$57.00
	Ind + Adult Dental Rate =	\$71.00
	Family Dental Rate =	\$87.00
	CtM Dental Rate =	\$31.00

\* Note: Employer-sponsored individual Preferred (PPO) Rider rates are determined by applying a factor of (1/1.24) to the corresponding individual Traditional Rider rates and rounding to the nearest whole dollar.

\*\* Note: Small Group Traditional & Preferred (PPO) Dental tier factors must follow those of Small Group Medical business.

**CareFirst BlueCross BlueShield (GHMSI & BlueChoice)  
Community Rated Group Accounts of 2-50 Contracts  
Jurisdiction: District of Columbia**

**TIER FACTORS  
Effective Date: January 1, 2005**

Development of Slope Adjustment Factor Based on Assumed and Desired Slopes

<u>TIER STRUCTURE</u>	<u>CONTRACT TYPE</u>	<u>ASSUMED MEMBERS PER CONTRACT</u>	<u>Currently Effective Tier Factors</u>
TWO TIER	INDIVIDUAL	1.00	1.00
	FAMILY	3.45	2.80
FOUR TIER	INDIVIDUAL	1.00	1.00
	INDIVIDUAL & CHILD(REN)	2.31	1.85
	INDIVIDUAL & ADULT	2.00	2.30
	FAMILY	3.70	2.80

Note: The tier factors shown above follow those of DC Small Group Medical business.

**FREESTANDING FACTOR  
Effective Date: January 1, 2008**

1.15

CareFirst BlueCross BlueShield  
Small Group Dental Rate Filing

DC Rate Filing Effective 7/1/2012

## **APPENDIX**

**CAREFIRST BLUECROSS BLUESHIELD**  
**SMALL GROUPS DENTAL: Data & Recommendation for 7/1/12 Rate Action**

**DC SMALL GROUPS**

RATE ACTIONS		DC SMALL GROUPS																		Proposed	
		<u>1Q08</u>	<u>2Q08</u>	<u>3Q08</u>	<u>4Q08</u>	<u>1Q09</u>	<u>2Q09</u>	<u>3Q09</u>	<u>4Q09</u>	<u>1Q10</u>	<u>2Q10</u>	<u>3Q10</u>	<u>4Q10</u>	<u>1Q11</u>	<u>2Q11</u>	<u>3Q11</u>	<u>4Q11</u>	<u>1Q12</u>	<u>2Q12</u>		
Traditional Rider Incremental GHMSI	DC	5.0%	0.0%	0.0%	0.0%	6.7%	0.0%	4.6%	0.0%	0.0%	2.1%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Traditional Freestanding Incremental GHMSI	DC	9.8%	0.0%	0.0%	0.0%	6.7%	0.0%	4.6%	0.0%	0.0%	2.1%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Preferred (PPO) Rider Incremental GHMSI	DC	5.0%	0.0%	0.0%	0.0%	3.4%	0.0%	4.6%	0.0%	0.0%	2.1%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Preferred (PPO) Freestanding Incremental GHMSI	DC	9.8%	0.0%	0.0%	0.0%	3.4%	0.0%	4.6%	0.0%	0.0%	2.1%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Voluntary Traditional Rider Incremental GHMSI	DC																	0.0%	0.0%	0.0%	2Q12 5.2%
Voluntary Preferred (PPO) Rider Incremental GHMSI	DC																	0.0%	0.0%	0.0%	2Q12 5.2%
Traditional Rider Renewal GHMSI	DC	5.0%	5.0%	5.0%	5.0%	6.7%	6.7%	11.6%	11.6%	4.6%	6.8%	4.8%	4.8%	4.8%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Traditional Freestanding Renewal GHMSI	DC	9.8%	9.8%	9.8%	9.8%	6.7%	6.7%	11.6%	11.6%	4.6%	6.8%	4.8%	4.8%	4.8%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Preferred (PPO) Rider Renewal GHMSI	DC	5.0%	5.0%	5.0%	5.0%	3.4%	3.4%	8.2%	8.2%	4.6%	6.8%	4.8%	4.8%	4.8%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%
Preferred (PPO) Freestanding Renewal GHMSI	DC	9.8%	9.8%	9.8%	9.8%	3.4%	3.4%	8.2%	8.2%	4.6%	6.8%	4.8%	4.8%	4.8%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	3Q12 5.2%